OFFERING MEMORANDUM

## Marcus Millichap

# ANTHONY MACHINE 1235, 1303 & 1306 WEST LAUREL STREET

SAN ANTONIO, TX 78201

## **ANTHONY MACHINE**

W W W. T A G - I N D U S T R I A L . C O M

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## Marcus & Millichap

TAG INDUSTRIAL GROUP

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## ANTHONY MACHINE 1235, 1303 & 1306 WEST LAUREL STREET SAN ANTONIO, TX 78201

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## Marcus & Millichap

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## Marcus & Millichap

## **SECTION 1**

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## INVESTMENT OVERVIEW

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- Four-Building 48,548-Square-Foot Manufacturing Asset Situated on 2.19 Acres
- Featuring 16'-23' Clear Height, 17 Grade-Level Doors, and One Dock-High Door
- Leased to Anthony Machine, Largest Precision Machine Shop in South Texas, Celebrating Nearly 80 Years of Operation
  - Triple-Net Lease Expiring in February 2031 with 2.0% Annual Escalations and Four Renewal Options
  - Close Proximity to I-10 & Downtown San Antonio in Submarket with 4.9% Vacancy Among Comparables

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 1235, 1303, and 1306 West Laurel Street in San Antonio, leased to Anthony Machine. The subject property consists of approximately 48,548 square feet of manufacturing space and is situated on 2.19 acres of land. The four-building asset features a clear height ranging between 16' to 23', one dock-high door, 17 grade-level doors, and 60 parking spaces. Situated near the delta of Interstates 10 and 35, the property is only 2 miles from Downtown San Antonio. Leased through February 2031 at \$6.87 per square foot, the triple-net agreement carries 2.0 percent annual escalations and four five-year renewal options. Established in 1946, Anthony Machine has grown to become the largest machine shop in South Texas, manufacturing and rebuilding machine parts for oil & gas, petro-chemical, mining & aggregates, aerospace, and industrial industries.

The subject property is strategically positioned within North Central, a midsized submarket containing 17.4 million square feet of industrial space. In 2024, the submarket welcomed a record amount of new supply with net deliveries hitting nearly 714,000 square feet. Meanwhile, industrial demand in North Central contracted slightly at about -27,000 square feet, helping to push vacancies up from 3.4 percent to a 14-year high of 7.5 percent. However, with regard to comparable manufacturing properties, the vacancy rate remained in low territory at 4.9 percent. Across North Central, annual rent growth decelerated to the lowest level since 2011 at 2.7 percent, bringing the average asking rent to about \$12.60 per square foot. At the start of 2025, only 32,000 square feet of industrial space were under construction in North Central, putting demand back in the driver's seat for vacancies and rents for the foreseeable future (CoStar).

Home to the Alamo and famous River Walk, San Antonio metro is the primary residence of 2.7 million people. San Antonio is the second most populous city in Texas behind Houston, housing more than 1.5 million residents. The local economy is anchored by the industries of healthcare, tourism, and national defense. An extensive transportation network provides shipping options to domestic and international markets. Additionally, the formation of the Eagle Ford Shale that runs through Atascosa and Wilson counties has cultivated a thriving energy sector. Valero Energy, one of the largest oil companies in the U.S., is headquartered in San Antonio. Major private employers include AT&T, Wells Fargo, USAA, and Toyota. San Antonio offers a high quality of life with a variety of entertainment including the NBA's San Antonio Spurs, SeaWorld, and Six Flags.

## PROPERTY DETAILS-

## ANTHONY MACHINE

#### 1235, 1303, & 1306 WEST LAUREL STREET, SAN ANTONIO, TX 78201

Number of Suites	1
Number of Buildings	4
Total Square Feet	48,548
Warehouse Square Feet	44,908
Office Square Feet	3,640
Office Ratio	7%
Year Built	1925, 1990, 2008
Lot Size	2.19 Acres
Type of Ownership	Fee Simple
Clear Height	16' - 23' Clear
Parking Spaces	60
Parking Surface	Concrete
Building Class	C
Tenancy	Single
Dock High Doors	1
Grade Level Doors	17
Construction	Metal
Type of Lighting	Fluorescent
Zoning	l-1
Roof Type	Pitch Metal
HVAC Units	Office
Market	San Antonio
Submarket	North Central
Market Vacancy	7.50%



## OFFERING HIGHLIGHTS



## ANTHONY MACHINE

#### 1235, 1303, & 1306 WEST LAUREL STREET, SAN ANTONIO, TX 78201

\$5,000,000 6.67% 6.80%	OFFERING PRICE	CAP RATE	PRO FORMA CAP RATE
	\$5,000,000	6.67%	6.80%

Offering Price	\$5,000,000
Cap Rate	6.67%
Pro Forma Cap Rate	6.80%
Price/SF	\$102.99
Total Square Feet	48,548
Rental Rate	\$6.87
Lease Type	Triple-Net (NNN)
Lease Term	Six Years
Rental Increases	2% Annually
Tenancy	Single
Occupancy	100.00%

## DEBT QUOTE

#### INDICATIVE LOAN QUOTE

Property Address	1235, 1303, & 1306 West Laurel Street			
City, State	San Antonio, TX 78201			
As Of	3/18/2025			
Purchase Price	\$5,000,000			
Maximum LTV	65.00%			
Loan Amount	\$3,250,000			
Equity Build	\$1,750,000			
Loan Term	5 Years			
Amortization (Underwritten)	25 Years			
Interest Only	None			
Index	5YR UST			
Index Pricing	4.06%			
Spread	2.50%			
Estimated Interest Rate	6.56%			
Recourse	Full Recourse			
Reserves	TBD			
Assumed Cap Rate	6.67%			
UW NOI (per OM)	\$333,523			
Annual Debt Service (Amortizing)	(\$264,819)			
Debt Service Coverage Ratio (Amortizing)	1.26x			
Annual Debt Service (Interest Only)	(\$213,233)			
Debt Service Cover Ratio (Interest Only)				
Debt Yield				
Debt Constant (Amortizing)				

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.



Tenant Name	Suite	Square Feet	% Bldg Share	Lease Comm.	e Dates Exp.	Annual Rent per Sq. Ft.	Total Rent Per Month	Total Rent Per Year	Pro Forma Rent Per Year	Changes on	Rent Increase	Lease Type	Renewal Options and Option Year Rental Information
Anthony Machine	1	48,548	100.0%	3/1/21	2/28/31	\$6.87	\$27,794	\$333,523	\$340,194	Mar-2026	2.00%	NNN	Four 5-Year Renewal Options at 2.00 Annual Increases
Total		48,548				\$6.87	\$27,794	\$333,523	\$340,194				
Occupied Tenants: 1 Unoccupied Tenants: 0		Occupied GLA: 10	0.00%	Unoccupied GLA:	0.00%								
Total Current Rents: \$27,794		Occupied Current	Rents: \$27,794	Unoccupied Curre	ent Rents: \$0								

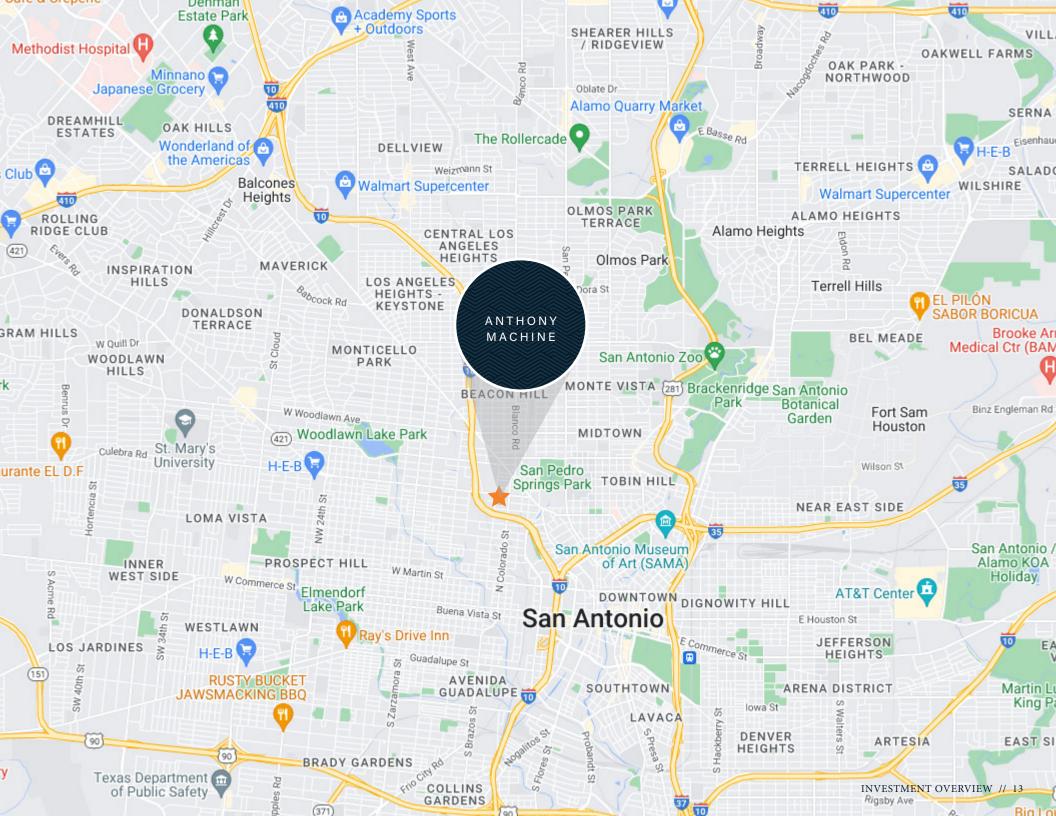


## OPERATING STATEMENT -

Income	Current		Per SF	Pro Forma		Per SF	
Scheduled Base Rental Income	333,523		6.87	340,194		7.01	
Expense Reimbursement Income							
Net Lease Reimbursement							
Insurance	28,999		0.60	28,999		0.60	
Real Estate Taxes	50,719		1.04	50,719		1.04	
Total Reimbursement Income	\$79,718	100.0%	\$1.64	\$79,718	100.0%	\$1.64	
Effective Gross Revenue	\$413,241		\$8.51	\$419,912		\$8.65	

Operating Expenses	Current	Per SF	Pro Forma	Per SF
Insurance	28,999	0.60	28,999	0.60
Real Estate Taxes	50,719	1.04	50,719	1.04
Total Expenses	\$79,718	\$1.64	\$79,718	\$1.64
Expenses as % of EGR	19.3%		19.0%	
Net Operating Income	\$333,524	\$6.87	\$340,194	\$7.01



















## TENANT SUMMARY

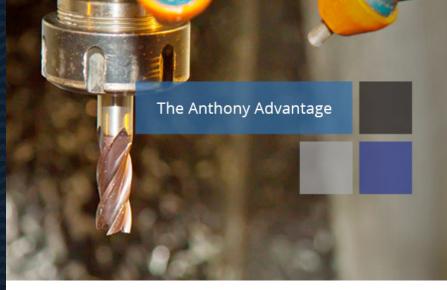
"By providing best-in-class reliability, value, and service, Anthony Machine aims to be our customers' most favored supplier in the quality machining of parts."

TENANT Anthony Machine

HEADQUARTERS San Antonio, TX

date founded 1946

www.anthonymachine.com





Anthony Machine is a trusted precision machine shop that has been operating in San Antonio, Texas for nearly 80 years. The company specializes in the production of small to large metallic components and the rebuild and repair of industrial equipment in the oil & gas, petro-chemical, mining & aggregates, aerospace, and industrial industries. Through the years, Anthony Machine has served 300 customers globally including notable industry giants such as Martin Marietta, Cemex, Schlumberger, Weatherford, FHE USA, TechnipFMC, Fisher Controls International, and Emerson Valve Automation. Anthony Machine's executive management team features an average tenure of over 15 years of industry experience. The company has invested over \$2 million in new equipment and expanded their building footprint by 3,000 square feet over the past three years. Anthony Machine's shop is a AS9100D and ISO9001:2015 certified state-of-the-art manufacturing facility (Anthony Machine).

MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 1,076 debt and equity financings in 2024



National platform operating within the firm's brokerage offices



\$6.7 billion total national volume in 2024



Access to more capital sources than any other firm in the industry

# WHY MMCC?

Optimum financing solutions to enhance value

Enhanced control through MMCC's ability to qualify investor finance contingencies.

Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives.

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings.

## **SECTION 2**

2701

## MARKET OVERVIEW

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## SAN ANTONIO TEXAS

Home to the Alamo and famous River Walk, the San Antonio metro is located in the southern portion of central Texas and straddles the Interstate 35 corridor, one of the fastest-growing areas in the state. The metro encompasses eight counties: Bandera, Atascosa, Kendall, Comal, Bexar, Guadalupe, Medina and Wilson. Situated only 160 miles from Nuevo Laredo, Mexico, San Antonio is an easy drive on I-35 from the border and serves as a major gateway between the United States and Mexico. The area is further enhanced by an extensive transportation network that provides shipping options to domestic and international markets, as well as the Eagle Ford Shale formation that runs through Atascosa and Wilson counties. San Antonio is the most populous city in the metro, housing nearly 1.5 million residents. New Braunfels also has a local population above 100,000 citizens.



ROBUST JOB CREATION



STRONG POPULATION GROWTH



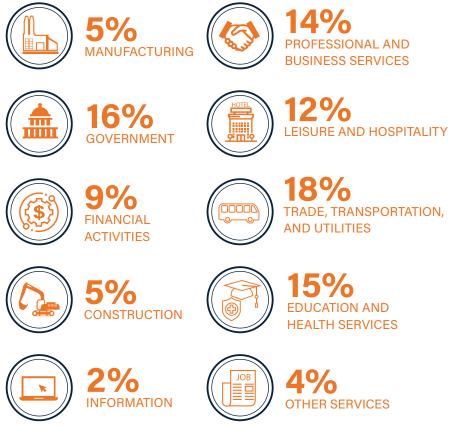
LOW COST-OF-LIVING AND DOING BUSINESS

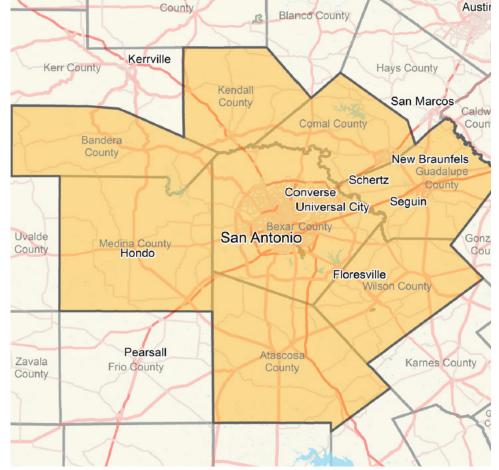


## METROPLEX GROWTH -

## ECONOMY

The Eagle Ford Shale deposit has contributed to the diversification of jobs into the energy sector. Valero's corporate headquarters are here, as well as firms like NuStar Energy. Lackland Air Force Base, Randolph Air Force Base, Fort Sam Houston and Camp Bullis are among the myriad military installations located in the metro. An important component of the health care industry is South Texas Medical Center — a conglomerate of hospitals, clinics and research, as well as higher education facilities.

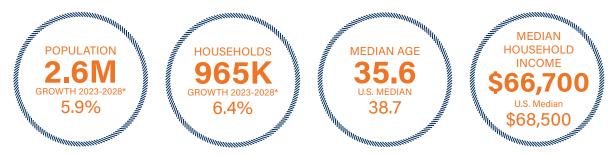




## METROPLEX GROWTH

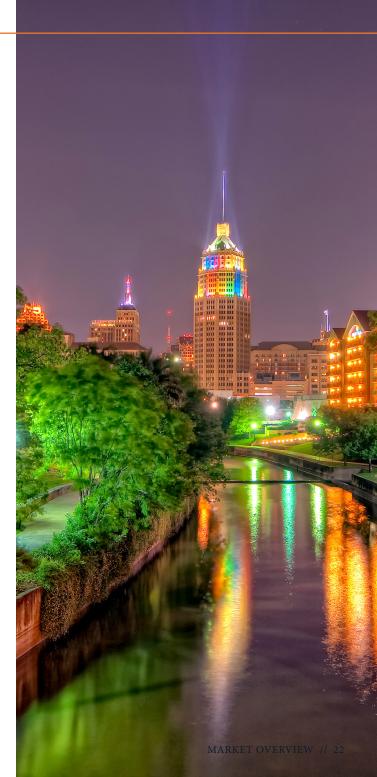
### DEMOGRAPHICS

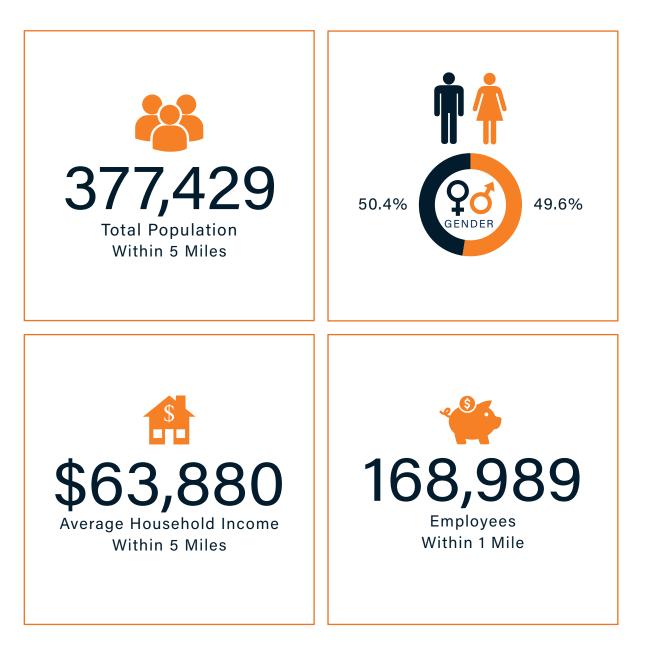
The metro is expected to add more than 153,000 people through 2028, resulting in the formation of roughly 62,000 households. A relatively youthful population contributes to a homeownership rate of 63 percent, which is slightly below the national rate of 64 percent. Roughly 28 percent of residents ages 25 and older hold a bachelor's degree; 10 percent of residents have also earned a graduate or professional degree.



## QUALITY OF LIFE

Culture and history abound in places like La Villita, the Spanish Governor's Palace, San Fernando Cathedral, Casa Navarro State Historic Site and the Alamo. Tradition blends with more modern attractions, such as the River Walk, a 2.5 mile stretch of parks, cafes, nightclubs and hotels. Upscale apartments built along the walk have brought more residents into the city. The metro is also home to numerous sporting events and teams, including the NBA's San Antonio Spurs, San Antonio FC Soccer and AA Baseball's Missions. Also, the University of Texas at San Antonio Roadrunners play NCAA Division 1 football. Art enthusiasts can visit many museums and cultural centers in San Antonio.





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## DEMOGRAPHICS -

POPULATION	1 Mile	3 Miles	5 Miles
2028 Projection			
Total Population	19,026	155,898	382,749
2023 Estimate			
Total Population	18,833	153,771	377,429
2020 Census			
Total Population	18,249	149,222	371,394
2010 Census			
Total Population	19,362	155,349	384,193
Daytime Population			
2023 Estimate	30,155	239,709	485,163
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2028 Projection			
Total Households	7,201	58,784	141,100
2023 Estimate			
Total Households	7,014	57,297	137,804
Average (Mean) Household Size	2.5	2.6	2.7
2020 Census			
Total Households	6,892	56,275	135,586
2010 Census			
Total Households	6,902	53,260	130,900

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2023 Estimate			
\$200,000 or More	1.0%	3.8%	3.8%
\$150,000-\$199,999	2.0%	3.0%	3.1%
\$100,000-\$149,999	4.8%	8.0%	8.7%
\$75,000-\$99,999	6.2%	8.4%	9.4%
\$50,000-\$74,999	16.5%	16.2%	16.7%
\$35,000-\$49,999	13.1%	12.9%	13.5%
\$25,000-\$34,999	12.4%	12.6%	12.7%
\$15,000-\$24,999	14.8%	13.7%	13.3%
Under \$15,000	29.3%	21.3%	18.7%
Average Household Income	\$42,965	\$60,717	\$63,880
Median Household Income	\$29,577	\$37,587	\$40,609
Per Capita Income	\$17,678	\$23,360	\$23,802
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2023 Estimate Total Population	18,833	153,771	377,429
Under 20	25.4%	26.6%	27.8%
20 to 34 Years	21.9%	23.3%	22.5%
35 to 39 Years	6.8%	7.0%	6.8%
40 to 49 Years	12.2%	12.2%	12.0%
50 to 64 Years	18.4%	17.0%	16.8%
Age 65+	15.4%	13.9%	14.1%
Median Age	37.0	35.1	34.8
Population 25+ by Education Level			
2023 Estimate Population Age 25+	12,801	100,998	244,244
Elementary (0-8)	22.0%	17.2%	15.1%
Some High School (9-11)	15.9%	15.0%	14.0%
High School Graduate (12)	29.1%	28.0%	29.3%
Some College (13-15)	17.0%	17.6%	19.2%
Associate Degree Only	4.4%	4.4%	4.9%
Bachelor's Degree Only	7.7%	10.5%	10.6%
Graduate Degree	3.9%	7.3%	6.9%
Travel Time to Work			
Average Travel Time to Work in Minutes	25.0	24.0	25.0





## Information About Brokerage Services

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

#### TYPES OF REAL ESTATE LICENSE HOLDERS:

• A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.

• A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent. An owner's agent fees are not set by law and are fully negotiable.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent. A buyer/tenant's agent fees are not set by law and are fully negotiable.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of *each party* to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

• Must treat all parties to the transaction impartially and fairly;

• May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.

- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

## TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

• The broker's duties and responsibilities to you, and your obligations under the representation agreement.

• Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Licensed Supervisor of Sales Agent/Associate	License No.	Email	Phone		
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Sales Agent/Associate's Name	License No.	Email	Phone		
Regulated by the Texas Real Estate Commission			Information available at www.trec.texas.gov		
	Buyer/Tenant/Selle	r/Landlord's Initials Date	IABS 1-1		

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