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PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.



OFFICES THROUGHOUT THE U.S. AND CANADA www.marcusmillichap.com

## 6582 REVLON DRIVE BELVIDERE, IL 61008

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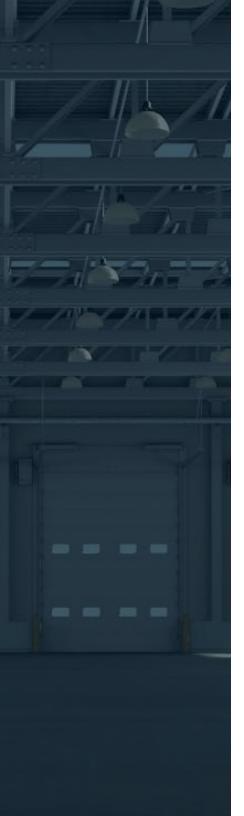
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Market Analysis • Demographic Analysis

Marcus & Millichap





## **SECTION 1**

INVESTMENT OVERVIEW

Marcus & Millichap



- Features 11'- 17' Clear Height, Two Dock-High Doors, Two Grade-Level Doors
  - ± 17,000-Square-Foot Industrial Warehouse Situated on 1.26 Acres
    - Ideal for Owner Use or Value-Add/Lease-Up Opportunity
- Strategically Located with Proximate Access to Interstate 90 and Greater Rockford Airport
  - Well Below Replacement Cost Price Per-Square-Foot

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 6582 Revlon Drive in Belvidere, Illinois, leased to Emergency Service Partners, LLC. The subject property consists of approximately 17,000 square feet of warehouse space and is situated on 1.26 acres of land. The singletenant asset features a clear height ranging from 11' to 17', two dock-high doors (including one set in a truck well), two grade-level doors, and four HVAC units. Positioned between U.S. Route 20 Business and Interstate 90, the property sits 14 miles northeast of Chicago Rockford International Airport. For sale at \$47 per square foot, the property can be acquired well below replacement costs. The current landlord is the former owner-user of Paul Davis Restoration and Remodeling which was sold to the tenant in place. Emergency Service Partners is signed to a short-term gross lease through May 2025 with no renewal option. Upon the sale of the property, the new owner can execute a 60-day lease termination, making this sale ideal for owner use or lease-up opportunity.

The subject property is located just outside of the Chicago market in Boone County, a relatively small submarket containing 10.9 million square feet of industrial space. Last year's 1.3-million-square-foot General Mills Distribution facility was the largest delivery to Boone County in more than 50 years. Walmart plans to become the submarket's third largest property with the proposal of its 1.2-million-square-foot cold storage warehouse. During the second quarter of 2024, the vacancy rate slipped to 2.8 percent, representing half the 5.5 percent Chicago market average. Despite availability remaining tight in Boone County, annual rent growth continued to slow by 80 basis points over the course of Q2 to 4.4 percent. Market rents averaged about \$5.80 per square foot in Q2, offering tenants a 40.0 percent discount to the Chicago market average. With 550,000 square feet of industrial space under construction, Boone County's inventory is set to expand by 5.0 percent (CoStar).

Known as the Greater Chicagoland area, Chicago-Naperville-Elgin is the third largest metro in the nation. The metro houses 9.5 million people, including 2.7 million residents within the city of Chicago. The number of corporate headquarters in Chicago is second only to New York City and is home to 33 Fortune 500 companies. Thanks to eight commercial and passenger rail lines, the Port of Chicago, three international airports, and a vast network of freeways, Chicago is a major distribution and logistics hub. The local economy and workforce are highly diverse, supported largely by distribution, finance, manufacturing, and hightech industries. As a multicultural city that thrives on the harmony and diversity of its neighborhoods, Chicago boasts 100 neighborhoods, 77 community areas, 50 wards, and eight major league sports teams, including two MLB teams. Chicago is a leader in reforming public schools, enhancing public safety and security initiatives, providing affordable housing in attractive and economically sound communities, ensuring accessibility for all, and fostering, social, economic, and

#### PROPERTY DETAILS-

#### 6582 REVLON DRIVE, BELVIDERE, IL 61008

Number of Cuitos	
Number of Suites	1
Number of Buildings	1
Total Square Feet	± 17,000
Warehouse Square Feet	± 14,500
Office Square Feet	± 2,500
Office Ratio	15%
Year Built	1994
Lot Size	1.26 Acres
Type of Ownership	Fee Simple
Clear Height	11'-17'
Parking Spaces	± 25
Parking Surface	Asphalt
Building Class	С
Tenancy	Single
Dock High Doors	2
Grade Level Doors	2
Construction	Metal
Type of Lighting	Fluorescent & LED
Zoning	I-1
Roof Type	Metal
Age/Condition of Roofs	Original, Fair Condition
HVAC Units	4
Market	Chicago
Submarket	Boone County
Market Vacancy	7.00%

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#### 6582 REVLON DRIVE

BELVIDERE, IL 61008

OFFERING PRICE

PRO-FORMA CAP RATE

\$800,000

10.18%

Offering Price	\$800,000
Pro-Forma Cap Rate	10.18%
Price/SF	\$47.06
Total Square Feet	17,000
Rental Rate	\$2.96
Lease Type	Gross
Lease Term	± 1 Year
Termination Option	60 Days Notice
Tenancy	Single
Occupancy	100.00%

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		Square	% Bldg		e Dates	Annual Rent per	Total Rent	Total Rent	Pro Forma Rent	Changes	Rent Increase	Lease
Tenant Name	Suite	Feet	Share	Comm.	Exp.	Sq. Ft.	Per Month	Per Year	Per Year	on		Туре
EMERGENCY SERVICE PARTNERS, LLC	1	17,000	100.0%	5/20/24	5/20/25	\$2.96	\$4,200	\$50,400	\$85,000	TBD	68.65%	Gross
Total		17,000				\$2.96	\$4,200	\$50,400	\$85,000			
		Occup	ied Tenants: 1	: 1 Unoccupied Tenants: 0		Occupied GLA: 100.00%		Unoccupied GLA: 0.00%				
	Total Current Rents: \$4,200		Occupied Curren	t Rents: \$4,200	Unoccupied Current	Rents: \$0						

Notes: \* Either Party has a Sixty (60) Day Termination Option Written Notice to Other \*



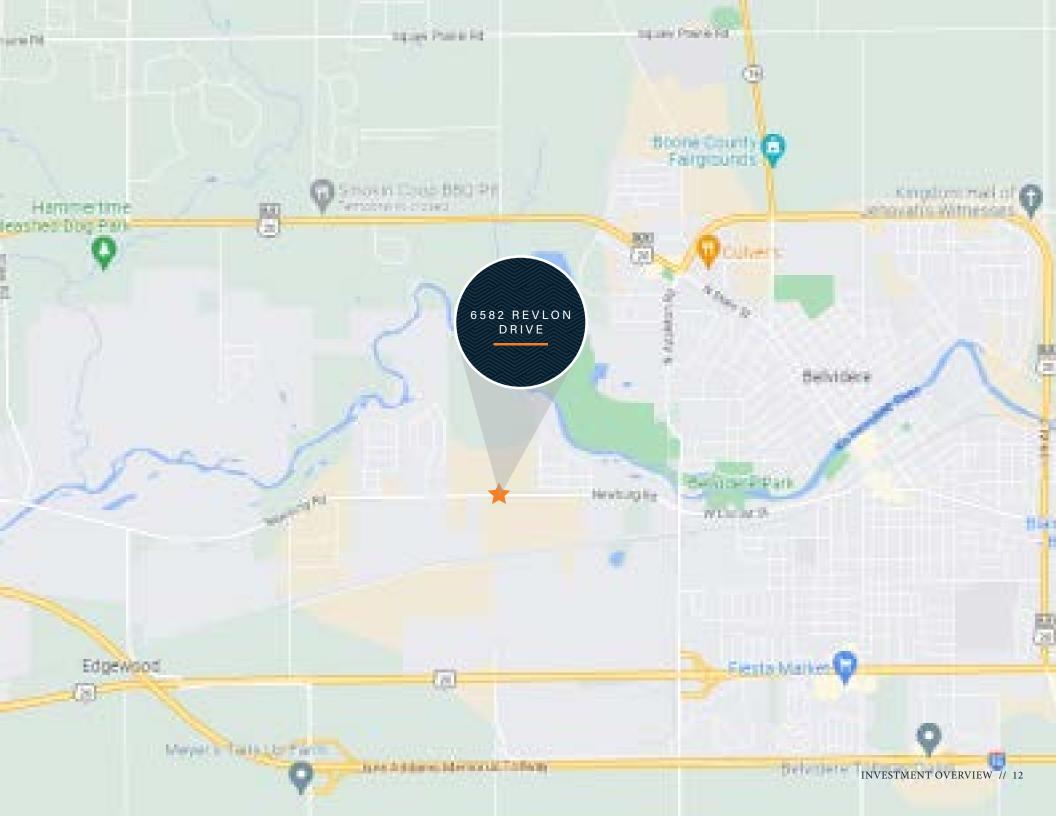
<sup>\*</sup> Pro-Forma Rent Per Year is Based on \$5.00 PSF NNN.\*

<sup>\*</sup> EMERGENCY SERVICE PARTNERS, LLC, is an Illinois limited liability company doing business as Paul Davis Restoration of Northwest Cook County and Paul Davis Restoration of Southwest Cook County \*

Income	Current		Per SF	Pro Forma	Per SF	Notes
Scheduled Base Rental Income	50,400		2.96	85,000	5.00	
Expense Reimbursement Income						
Net Lease Reimbursement						
CAM	0		0.00	3,160	0.19	
Insurance	0		0.00	6,000	0.35	
Real estate Taxes	0		0.00	15,012	0.88	
Management Fees	0		0.00	0	0.00	[3]
Total Reimbursement Income	\$0	0.0%	\$0.00	\$24,172	87.1% \$1.42	
Effective Gross Revenue	\$50,400		\$2.96	\$109,172	\$6.42	

Operating Expenses	Current		Per SF	Pro Forma	Per SF	
Water & Sewer	360	_	0.02	360	0.02	Estimated
Landscaping	1,000		0.06	1,000	0.06	Estimated
Snow Removal	1,000		0.06	1,000	0.06	Estimated
Insurance	6,000		0.35	6,000	0.35	Estimated
Real Estate Taxes	15,012		0.88	15,012	0.88	
Management Fee	2,016	4.0%	0.12	4,367 4.0	% 0.26	
Total Expenses	\$25,388		\$1.49	\$27,739	\$1.63	
Expenses as % of EGR	50.4%			25.4%		
Net Operating Income	\$25,012		\$1.47	\$81,433	\$4.79	









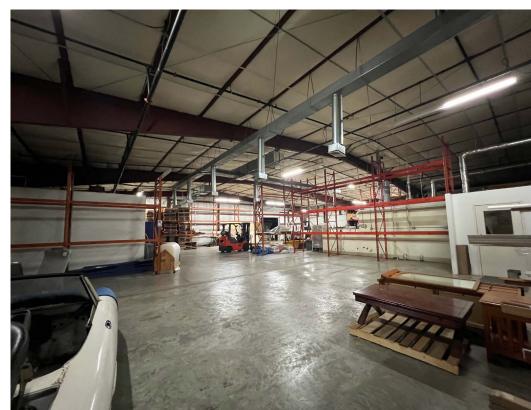












#### CAPABILITIES-

MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 2,143 debt and equity financings in 2023



National platform operating within the firm's brokerage offices



\$86.3 billion total national volume in 2023



Access to more capital sources than any other firm in the industry

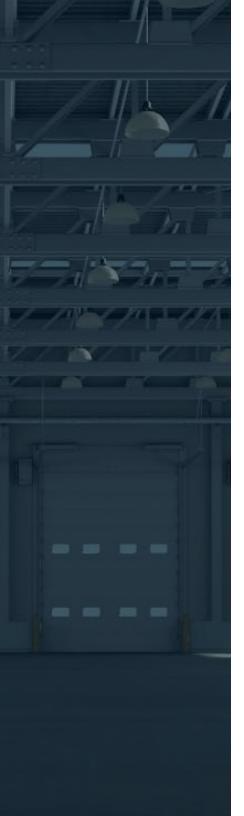
# WHY MMCC?

Optimum financing solutions to enhance value

Enhanced control through MMCC's ability to qualify investor finance contingencies

Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings



### SECTION 2

MARKET OVERVIEW

Marcus & Millichap





# CHICAGO

Chicago-Naperville-Elgin is one of the largest metros in the nation. The Chicagoland area is bounded to the east by Lake Michigan, expands over a 5,000-square-mile region in northeastern Illinois and extends into Wisconsin and Indiana. The metro houses 9.5 million people and comprises 14 counties. The city of Chicago contains 2.7 million residents. The greatest growth during the past 20 years occurred in the western portion of the region and was exemplified between 2020-2021. Since then, movement back into downtown Chicago is gaining headway as employers increasingly push for hybrid work schedules, while progressing tourism levels support activity in the urban core.



THIRD-LARGEST METROPOLITAN AREA



WEALTH OF INTELLECTUAL CAPITAL



LARGE, DIVERSE EMPLOYMENT BASE



#### **ECONOMY**

The metro has one of the biggest economies in the nation, and is buoyed by its distribution, finance, manufacturing operations and growing high-technology sectors. Fortune 500 companies headquartered in the metro include Walgreens, Abbott Laboratories, Allstate and McDonald's. The area is a major global tourist and convention destination. Typically, more than 50 million people visit the metro annually and support nearly 500,000 jobs in the leisure and hospitality sector. Although suppressed during the pandemic, visitations and employment are improving. Large tech firms operating in the metro, such as Amazon and Google, attract a wide array of startup companies. Backed by some of the nation's more well-regarded universities, the workforce is considered one of the most diverse and well trained among major United States metros.



9% MANUFACTURING



18%
PROFESSIONAL AND
BUSINESS SERVICES



11%
GOVERNMENT



9% LEISURE AND HOSPITALITY



7%
FINANCIAL
ACTIVITIES



20%
TRADE, TRANSPORTATION,
AND UTILITIES



4% CONSTRUCTION



16% EDUCATION AND HEALTH SERVICES



2%
INFORMATION



4%
OTHER SERVICES



#### **TRANSPORTATION**

The region's transit network ranks among the largest and most efficient in the world. The vast network of freeways, centralized location, a large rail-truck intermodal facility and the Port of Chicago contribute to the metro's position as a major distribution and logistics hub. Chicago is the nation's top freight rail hub, with major carriers BNSF, Union Pacific, CSX and Norfolk Southern servicing the region. Amtrak routes originate from Union Station, while the Metra commuter rail and the Chicago L provide passenger service throughout the metro area and beyond. International airports include O'Hare, Midway and Gary/Chicago. Sixteen smaller airports also provide air service for the region.

MILLION TEU'S

17.2

MOVED THROUGH
METRO IN 2020

CHICAGO HAS

INTERNATIONAL
AIRPORTS

FOR FREIGHT,
PASSENGERS AND
COMMUTER

#### **QUALITY OF LIFE**

The Chicago metro has something to offer to each of its residents and visitors, whether it is legendary blues and jazz music, cultural and educational venues, professional sports, dining, entertainment, shopping or recreational amenities. The Chicago area's relative affordability is largely due to its lower housing costs. The median home price is significantly less than in other cities of its size and is below that of many smaller cities, including Seattle and Denver. Cultural activities and artistic venues underpin the metro's cosmopolitan lifestyle. The region is home to various well-known museums, including the world-class Field Museum, Shedd Aquarium, the Museum of Science and Industry, the Art Institute of Chicago and Adler Planetarium. The theater scene rivals the world's best, and troupes, dance companies, symphony orchestras and music venues abound. Chicago is also home to the upcoming Obama Presidential Center, which broke ground in September 2021.



#### **DEMOGRAPHICS**

Chicago is the second-most populous metro in the U.S., with 9.5 million residents. During the next five years, the population is expected to remain steady. World-class education institutions, including Northwestern University and the University of Chicago, help provide a skilled labor pool. More than 40 percent of residents ages 25 and older hold a bachelor's degree, and of these, roughly 15 percent have also earned a graduate or professional degree, which is well above the national level. Younger professionals moving to the market for employment provide a skilled workforce and contribute to a median age that is slightly below that of the U.S. median, as well as a household income above the national level. More people are renting as thousands of new apartments are completed. The local home-ownership at 61 percent is slightly below the national rate.

POPULATION **9.5 M**GROWTH 2022-2027\*
0.3%

HOUSEHOLDS

3.6 M

GROWTH 2022-2027\*

0.9%

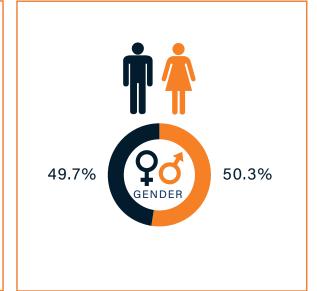
38.2 U.S. MEDIAN 38.6 MEDIAN HOUSEHOLD INCOME

\$77,100

U.S. MEDIAN
\$66,400











#### DEMOGRAPHICS-

POPULATION	1 Mile	3 Miles	5 Miles
2028 Projection			
Total Population	1,638	24,417	41,325
2023 Estimate			
Total Population	1,632	24,308	41,033
2020 Census			
Total Population	1,731	24,241	40,760
2010 Census			
Total Population	1,629	24,850	41,456
Daytime Population			
2023 Estimate	5,011	27,712	43,304
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2028 Projection			
Total Households	663	9,102	15,392
2023 Estimate			
Total Households	659	9,047	15,264
Average (Mean) Household Size	2.5	2.7	2.7
2020 Census		·	
Total Households	660	9,041	15,226
2010 Census			
Total Households	642	8,848	14.849

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2023 Estimate			
\$200,000 or More	2.1%	3.7%	6.2%
\$150,000-\$199,999	1.9%	4.1%	7.1%
\$100,000-\$149,999	12.3%	11.3%	15.9%
\$75,000-\$99,999	9.9%	9.8%	11.3%
\$50,000-\$74,999	13.9%	16.3%	15.8%
\$35,000-\$49,999	18.9%	16.6%	14.2%
\$25,000-\$34,999	16.5%	11.8%	9.7%
\$15,000-\$24,999	13.5%	12.8%	9.9%
Under \$15,000	11.1%	13.7%	10.0%
Average Household Income	\$62,038	\$67,833	\$86,828
Median Household Income	\$40,124	\$44,860	\$57,176
Per Capita Income	\$25,058	\$25,348	\$32,421
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2023 Estimate Total Population	1,632	24,308	41,033
Under 20	22.8%	27.6%	25.9%
20 to 34 Years	14.1%	19.4%	17.6%
35 to 39 Years	5.7%	5.9%	5.6%
40 to 49 Years	11.0%	11.9%	11.9%
50 to 64 Years	19.3%	18.7%	20.7%
Age 65+	27.2%	16.7%	18.2%
Median Age	46.8	37.6	40.8
Population 25+ by Education Level			
2023 Estimate Population Age 25+	1,189	16,027	27,909
Elementary (0-8)	3.8%	8.3%	5.6%
Some High School (9-11)	7.2%	9.6%	7.3%
High School Graduate (12)	40.7%	38.0%	33.8%
Some College (13-15)	25.6%	20.1%	20.9%
Associate Degree Only	9.9%	7.3%	8.7%
Bachelor's Degree Only	9.6%	10.1%	14.4%
Graduate Degree	3.2%	6.6%	9.4%
Travel Time to Work			
Average Travel Time to Work in Minutes	30.0	28.0	29.0



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