# Marcus Millichap

# 382 RANCH TRAIL

ROCKWALL, TX 75032

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# Marcus & Millichap

TAG INDUSTRIAL GROUP

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# Marcus & Millichap

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# **SECTION 1**

Dalt

# INVESTMENT OVERVIEW

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- Two Buildings Totaling 5,680 Square Feet on 1.20 Acres of Land
- Owner-User Opportunity in Tight Barrier-to-Entry Rockwall Submarket
  - Subject Property Has Quick Access to Interstate 30
  - Submarket Vacancy Rates Trend Below 4.2% (CoStar)

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 382 Ranch Trail in Rockwall, Texas. The subject property consists of approximately 5,680 square feet of warehouse space and is situated on 1.20 acres of land. The multi-tenant asset features two buildings, four grade-level doors, metal construction, and a clear height ranging from 14' to 16'. For sale as vacant, the property is suitable for owner use or can be acquired as a lease-up investment opportunity. Situated just off Interstate 30, the property is conveniently positioned near the interchanges between President George Bush Turnpike and Interstate 635.

The subject property is primely positioned in the Rockwall submarket, containing a relatively small amount of industrial space at 6.2 million square feet. With a history of low availability, the vacancy rate fell to 4.1 percent in the third quarter of 2023 and is projected to finish the year at 2.4 percent. This compares to a 7.8 percent vacancy rate for the overall Dallas-Fort Worth market. Like most submarkets, rent growth in Rockwall has slowed this year but remains robust with an annual pace of 8.7 percent in Q3. While inventory growth was stagnant in the previous two years, Rockwall's strong fundamentals have attracted a sizeable amount of investment in 2023. Going into the fourth quarter, 306,120 square feet were delivered year-to-date, and 503,000 square feet were under construction, representing 8.1 percent of inventory (CoStar).

The Dallas-Fort Worth metroplex is the fourth-most populous metro in the nation, with an aggregate of more than 7.7 million residents. It is composed of 13 counties stretching nearly 10,000 square miles. The city of Dallas houses 1.3 million people, followed by Fort Worth with 919 thousand residents. Strong job growth continually draws new residents to the region. To accommodate the additional traffic, the region's transportation network is evolving. Traffic flow is improved as freeways are expanded and miles are being added to tollways and turnpikes. The growth of the transportation network is vital to supporting commuters to the metro's numerous corporations and growing industries. Dallas/ Fort Worth's population growth in recent years ranks among the highest in the U.S. for a major metro. The Metroplex is home to 24 Fortune 500 companies and many regional headquarters, drawing workers and residents. The area's extensive network of rail and highways, along with the International Inland Port of Dallas, ensure its status as a distribution hub.

## PROPERTY DETAILS-

### 382 RANCH TRAIL,

ROCKWALL, TX 75032	
Number of Suites	2
Number of Buildings	2
Total Square Feet	5,680
Warehouse Square Feet	3,749
Office Square Feet	1,931
Office Ratio	34%
Year Built	2004
Lot Size	1.20 Acres
Type of Ownership	Fee Simple
Clear Height	14'-16'
Parking Spaces	5
Parking Surface	Asphalt
Building Class	C
Tenancy	Owner-User
Grade Level Doors	4
Sprinklers	Yes
Construction	Metal
Power	3 Phase
Type of Lighting	Fluorescent
Zoning	Commercial
Roof Type	Metal
Age/Condition of Roofs	Fair/Good
HVAC Units	3
Age/Condition of HVAC	Good
Market	Dallas/Ft Worth
Submarket	Rockwall
Market Vacancy	4.20%

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## OFFERING HIGHLIGHTS

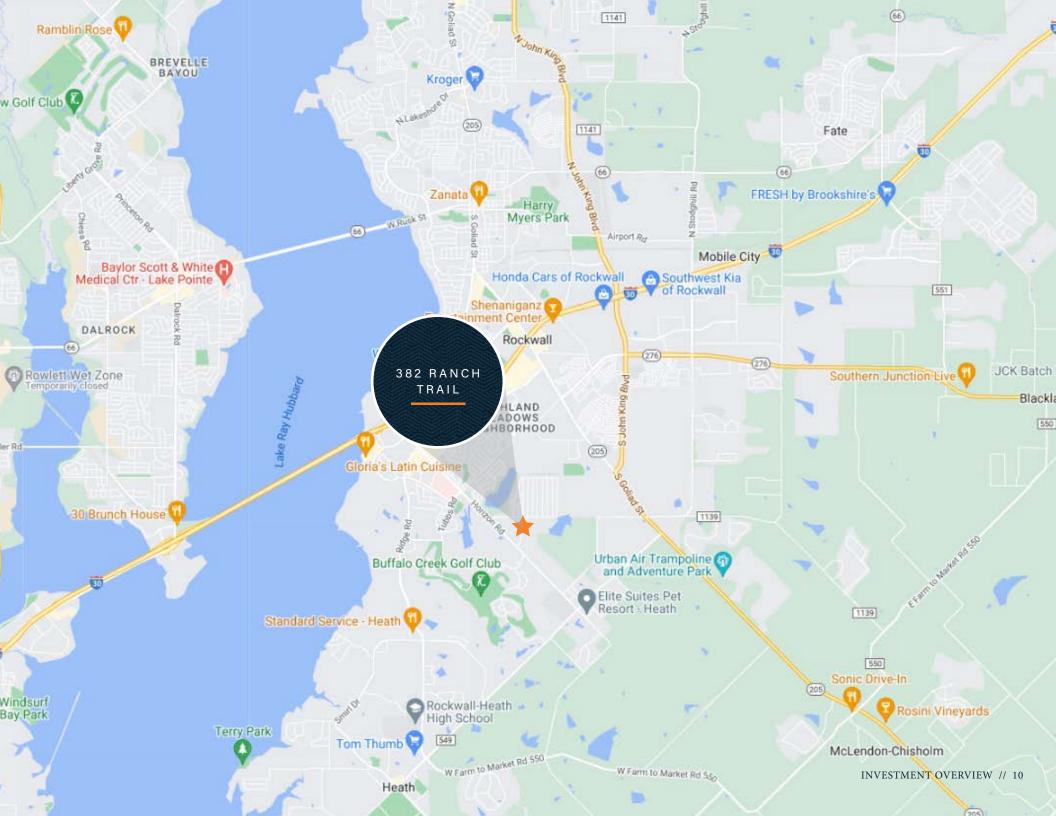
## 382 RANCH TRAIL

ROCKWALL, TX 75032

# offering price \$965,000

Offering Price	\$965,000
Price/SF	\$169.89
Total Square Feet	5,680
Tenancy	Owner-User
Occupancy	0.00%

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Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings

# **SECTION 2**

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# MARKET OVERVIEW

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# DALLAS-FORT WORTH TEXAS

The Dallas-Fort Worth Metroplex is the fourth-most populous metro in the nation, with an aggregate of 7.9 million residents. It is composed of 13 counties, stretching nearly 10,000 square miles. The core cities of Dallas and Fort Worth house approximately 1.4 million and 990,000 residents, respectively. Strong corporate relocations and the resulting job gains continue to draw new residents to the region, which has added more than 315,000 more people since the onset of the COVID-19 health crisis. In keeping with historical trends, Collin and Denton counties have received the majority of growth. To accommodate the additional roadway traffic, the region's transportation network is continually evolving. The expansion of the transportation network is vital to supporting the substantial developments in housing, retail and industrial, allowing commuters to access the metro's numerous corporations and expanding array of industries.



LARGE CORPORATE BASE



SUBSTANTIAL POPULATION GAINS



MAJOR DISTRIBUTION CENTER

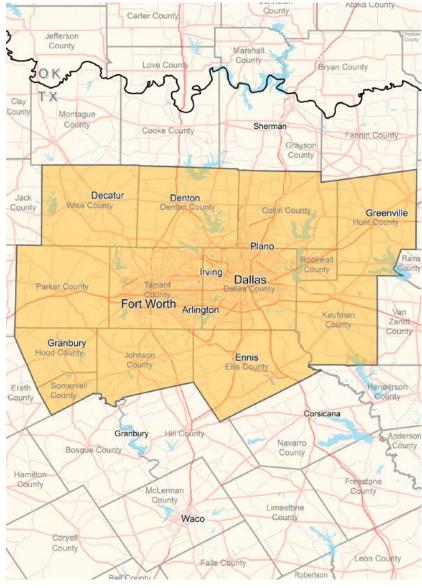


# METROPLEX GROWTH -

### ECONOMY

The Metroplex's central location, temperate climate, no state income tax and a rightto-work labor policy attract employers. Dallas-Fort Worth is one of the nation's largest employment markets, with nearly 4.2 million jobs at the onset of 2023. The local labor force has doubled since 1990. The region is home to numerous Fortune 500 companies in a variety of sec-tors, including American Airlines Group, Southwest Airlines, Fluor, AT&T, Tenet Healthcare, Kimberly-Clark and D.R. Horton. The area is forecast to add the second-highest number of new positions in 2023, behind only New York. Economic expansion will be further fueled by a rise in financial services and high-tech companies.





## METROPLEX GROWTH

### TRANSPORTATION

The area is connected to the rest of the nation by way of Interstates 20, 30, 35, 45, 345, 635 and 820, along with other major thoroughfares. Dallas Area Rapid Transit covers Dallas and 12 surrounding cities, consisting of buses and a light rail system. Trinity Railway Express and Amtrak provide passenger rail service. Freight-serving lines in the region include Union Pacific, BNSF and Kansas City Southern. BNSF is headquartered in Fort Worth. Via rail to Houston Port, and Highways 20 and 45, the International Inland Port of Dallas connects the region to global markets and trade. Two airports that service passengers are Dallas/Fort Worth International and Dallas Love Field, while Fort Worth Alliance is the center of a major cargo alliance. There are also 13 smaller airports in the area. The Alliance Global Logistics Hub is one of two intermodal facilities in Texas that con-nects road, rail and air.



## QUALITY OF LIFE

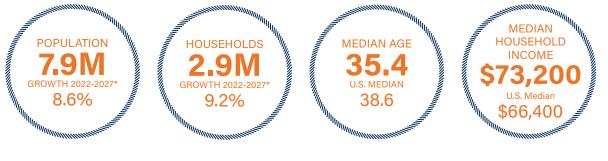
The Metroplex provides residents with an unparalleled lifestyle at a reasonable cost. The region continually ranks high for its affordability, when compared with other large metros. A temperate climate provides ample opportunities for outdoor enthusiasts to enjoy. The re-gion has many golf courses and activities at the metro's several reservoirs. Dallas-Fort Worth hosts professional teams in baseball, football, hockey and basketball. Numerous educational institutions contribute to a continued supply of educated workers. The University of Texas at Dallas, University of North Texas, Texas Woman's University, Den-ton, Southern Methodist University, Texas Christian University, and the University of Texas at Arlington are among the numerous higher education institutions in the region. Metroplex residents are proximate to nationally-recognized health centers, including Parkland Memo-rial Hospital, Baylor University Medical Center and Texas Health Harris Methodist Hospital Fort Worth. Four medical schools also contribute to Dallas-Fort Worth's excellent health care network.



# METROPLEX GROWTH

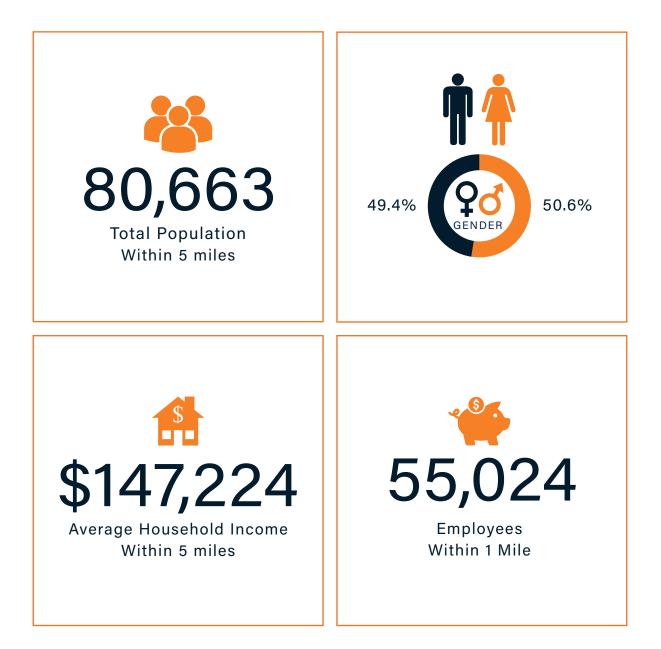
#### DEMOGRAPHICS

Roughly 679,400 new people are expected through 2027, fueled by robust job growth, natural increases and north-to-south migration. The Metroplex is projected to add 266,800 households during the same period, generating the need for additional housing options. A younger population resides in the Metroplex, indicated by a median age that is below that of the U.S. measure. An educated populace translates to a skilled labor pool and higher incomes. Almost 34 percent of residents ages 25 and older have at least a bachelor's degree, exceeding the U.S. average. The median income is \$6,800 above the national level. Given the market's younger median age, approximately 60 percent of residents owned their homes in 2020 — providing a vibrant rental market.





## DEMOGRAPHICS



# DEMOGRAPHICS -

POPULATION	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Population	9,174	40,709	91,587
2022 Estimate			
Total Population	8,066	35,852	80,663
2010 Census			
Total Population	6,022	26,490	59,359
2000 Census			
Total Population	3,498	14,070	40,622
Daytime Population			
2022 Estimate	8,760	43,055	76,563
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Households	2,769	14,838	32,088
2022 Estimate			
Total Households	2,422	12,968	28,052
Average (Mean) Household Size	3.3	2.8	2.8
2010 Census			
Total Households	1,766	9,409	20,335
2000 Census			
Total Households	1,010	5,102	13,634

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2022 Estimate			
\$200,000 or More	16.5%	18.6%	16.1%
\$150,000-\$199,999	15.1%	17.6%	16.5%
\$100,000-\$149,999	20.9%	22.6%	24.5%
\$75,000-\$99,999	11.7%	9.9%	11.6%
\$50,000-\$74,999	14.3%	13.2%	13.6%
\$35,000-\$49,999	9.1%	7.8%	7.5%
\$25,000-\$34,999	4.0%	3.5%	3.5%
\$15,000-\$24,999	4.8%	4.0%	3.9%
Under \$15,000	3.7%	2.8%	2.8%
Average Household Income	\$145,537	\$156,468	\$147,224
Median Household Income	\$104,637	\$116,205	\$112,227
Per Capita Income	\$43,705	\$56,633	\$51,304
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2022 Estimate Total Population	8,066	35,852	80,663
Under 20	32.9%	27.7%	27.6%
20 to 34 Years	19.5%	17.2%	16.5%
35 to 39 Years	7.2%	7.0%	6.7%
40 to 49 Years	14.6%	14.8%	14.9%
50 to 64 Years	17.2%	19.3%	20.4%
Age 65+	8.7%	14.0%	13.9%
Median Age	33.2	38.6	39.5
Population 25+ by Education Level	,		
2022 Estimate Population Age 25+	4,866	23,809	53,753
Elementary (0-8)	10.0%	4.0%	3.1%
Some High School (9-11)	7.2%	4.0%	3.6%
High School Graduate (12)	20.2%	18.0%	19.0%
Some College (13-15)	22.2%	23.7%	25.3%
Associate Degree Only	9.8%	9.1%	8.5%
Bachelor's Degree Only	19.6%	25.7%	25.1%
Graduate Degree	11.0%	15.6%	15.4%
Travel Time to Work			
Average Travel Time to Work in Minutes	34.0	36.0	36.0



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AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by above and must inform the buyer of any material information about the property or t			perform the broker's minimum duties
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Buyer/Tenant/Seller/Landlord Initials

Date

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