

Marcus & Millichap
TAG INDUSTRIAL GROUP

336 WEST INTERSTATE 30

GARLAND, TX 75043

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Texas Real Estate Commission
P.O. Box 12188
Austin, Texas 78711-2188
(512) 936-3000

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY.
PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

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TAG INDUSTRIAL GROUP

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Marcus & Millichap

The background of the slide is a dark, blue-tinted photograph of an industrial interior. It shows a large, multi-level structure with metal beams, pipes, and several hanging industrial lights. The lighting is dim, creating a moody atmosphere. The structure appears to be part of a factory or a large warehouse.

SECTION 1

INVESTMENT OVERVIEW

Marcus & Millichap

OFFERING SUMMARY

- 6,298-Square-Foot Property on 0.63 Acres with High Visibility Frontage on West Interstate I-30
 - 100% HVAC Warehouse/Retail Flex Space Allowing for Diverse Uses
 - Immediate Owner-User/Lease-Up Opportunity
 - Recent Capital Expenditures Done to HVAC Units and TPO Roof
 - Located in High-Density Populated Area with Vacancy Down 5.2%

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 336 West Interstate 30 in Garland, Texas. The subject property consists of approximately 6,298 square feet of warehouse space and is situated on 0.63 acres of land. The single-tenant asset features 15 parking spaces, a clear height of 14', one grade-level door, masonry construction, and three-phase power. With 800 square feet of flex space and a fully air-conditioned and heated warehouse, the property can accommodate a variety of uses. Recent capital expenditures were committed to the two HVAC units and the TPO roof installed in 2015. For sale as vacant, the property can be acquired for owner use or as a lease-up opportunity. The property has high visibility along the service road to Interstate 30 which flows directly into Downtown Dallas. Located in a highly densely populated area, the property is well positioned in the East Dallas/Mesquite industrial submarket.

Containing 30.6 million square feet, East Dallas/Mesquite maintains a sizable amount of industrial space. While the vacancy rate is at a relatively high level at 7.3 percent during the fourth quarter of 2023, availability is tighter than the overall Dallas-Fort Worth market which is sitting on an 8.0 percent vacancy rate. More importantly, unlike the national trend, vacancies in East Dallas/Mesquite have fallen by a noticeable 5.2 percentage points in the second half of 2023, thanks to a record 1.9 million square feet of net absorption in Q3. Despite the jump in demand, market rent growth has followed the national trend, slowing to 8.3 percent annually in Q4. However, rents continued to rise faster than the Consumer Price Index, averaging about \$9.0 per square foot during this time. Strong demand has attracted a record amount of new supply to East Dallas/Mesquite with deliveries estimated at 2.5 million square feet in 2023. During Q4, another 3.2 million square feet of industrial space was under construction, representing 10.5 percent of inventory (CoStar).

The Dallas-Fort Worth metroplex is the fourth-most populous metro in the nation, with an aggregate of more than 7.7 million residents. It is composed of 13 counties stretching nearly 10,000 square miles. The city of Dallas houses 1.3 million people, followed by Fort Worth with 919 thousand residents. Strong job growth continually draws new residents to the region. To accommodate the additional traffic, the region's transportation network is evolving. Traffic flow is improved as freeways are expanded and miles are being added to tollways and turnpikes. The growth of the transportation network is vital to supporting commuters to the metro's numerous corporations and growing industries. Dallas/Fort Worth's population growth in recent years ranks among the highest in the U.S. for a major metro. The Metroplex is home to 24 Fortune 500 companies and many regional headquarters, drawing workers and residents. The area's extensive network of rail and highways, along with the International Inland Port of Dallas, ensure its status as a distribution hub.

PROPERTY DETAILS

336 WEST INTERSTATE 30,
GARLAND, TX 75043

Number of Suites	1
Number of Buildings	1
Total Square Feet	6,298
Warehouse Square Feet	5,498
Office Square Feet	800
Office Ratio	13%
Year Built	1980
Lot Size	0.63 Acres
Type of Ownership	Fee Simple
Clear Height	14'
Parking Spaces	15
Parking Surface	Asphalt
Building Class	C
Tenancy	Owner-User
Grade Level Doors	1
Construction	Masonry
Power	3 Phase
Type of Lighting	Fluorescent
Zoning	Light Commercial District
Roof Type	TPO
Age/Condition of Roofs	2015
HVAC Units	2
Age/Condition of HVAC	Good
Market	Dallas Fort Worth
Submarket	Town East
Market Vacancy	6.30%

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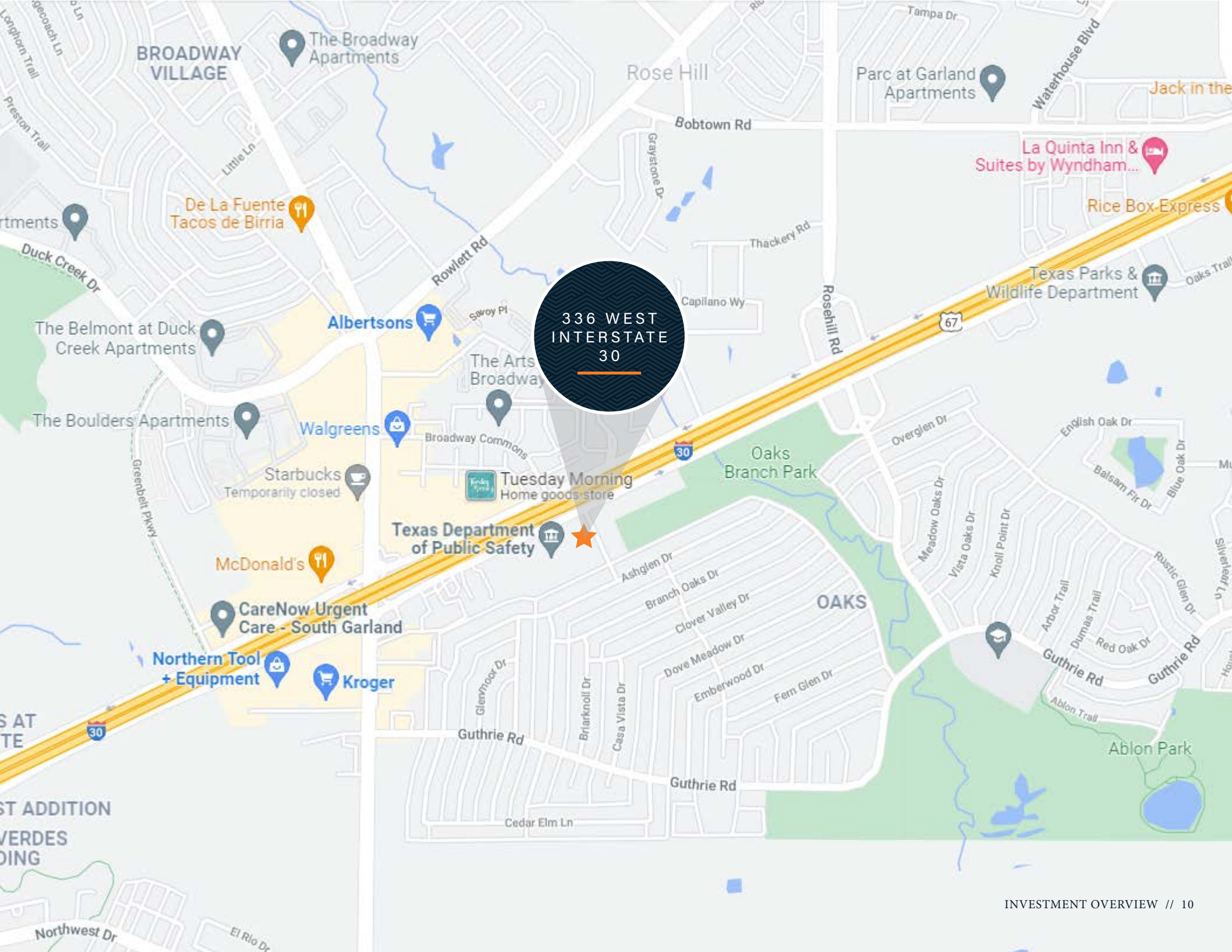
336 WEST INTERSTATE 30

GARLAND, TX 75043

OFFERING PRICE
\$1,399,000

Offering Price	\$1,399,000
Price/SF	\$222.13
Total Square Feet	6,298
Tenancy	Owner-User
Occupancy	0.00%

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336 WEST
INTERSTATE
30



CAPABILITIES

MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 2,143 debt
and equity
financings in 2022



National platform operating
within the firm's
brokerage offices



\$12.8 billion total
national volume
in 2022



Access to more capital sources
than any other firm in the
industry

WHY MMCC?

.....

Optimum financing solutions to
enhance value

.....

Enhanced control through MMCC's
ability to qualify investor finance
contingencies

.....

Enhanced control through quickly
identifying potential debt/equity sources,
processing, and closing buyer's
finance alternatives

.....

Enhanced control through MMCC's
ability to monitor investor/due diligence
and underwriting to ensure timely,
predictable closings

.....

The background of the slide is a dark, blue-toned photograph of an industrial interior. It shows a large, multi-level structure with metal beams, pipes, and several hanging industrial lights. The lighting is dim, creating a moody atmosphere. The structure appears to be part of a factory or a large warehouse.

SECTION 2

MARKET OVERVIEW

Marcus & Millichap

DALLAS-FORT WORTH TEXAS

The Dallas-Fort Worth Metroplex is the fourth-most populous metro in the nation, with an aggregate of 7.9 million residents. It is composed of 13 counties, stretching nearly 10,000 square miles. The core cities of Dallas and Fort Worth house approximately 1.4 million and 990,000 residents, respectively. Strong corporate relocations and the resulting job gains continue to draw new residents to the region, which has added more than 315,000 more people since the onset of the COVID-19 health crisis. In keeping with historical trends, Collin and Denton counties have received the majority of growth. To accommodate the additional roadway traffic, the region's transportation network is continually evolving. The expansion of the transportation network is vital to supporting the substantial developments in housing, retail and industrial, allowing commuters to access the metro's numerous corporations and expanding array of industries.



LARGE CORPORATE
BASE



SUBSTANTIAL
POPULATION GAINS



MAJOR DISTRIBUTION
CENTER

METROPLEX GROWTH

ECONOMY

The Metroplex's central location, temperate climate, no state income tax and a right-to-work labor policy attract employers. Dallas-Fort Worth is one of the nation's largest employment markets, with nearly 4.2 million jobs at the onset of 2023. The local labor force has doubled since 1990. The region is home to numerous Fortune 500 companies in a variety of sectors, including American Airlines Group, Southwest Airlines, Fluor, AT&T, Tenet Healthcare, Kimberly-Clark and D.R. Horton. The area is forecast to add the second-highest number of new positions in 2023, behind only New York. Economic expansion will be further fueled by a rise in financial services and high-tech companies.



7%
MANUFACTURING



18%
PROFESSIONAL AND
BUSINESS SERVICES



11%
GOVERNMENT



10%
LEISURE AND HOSPITALITY



9%
FINANCIAL
ACTIVITIES



22%
TRADE, TRANSPORTATION,
AND UTILITIES



5%
CONSTRUCTION



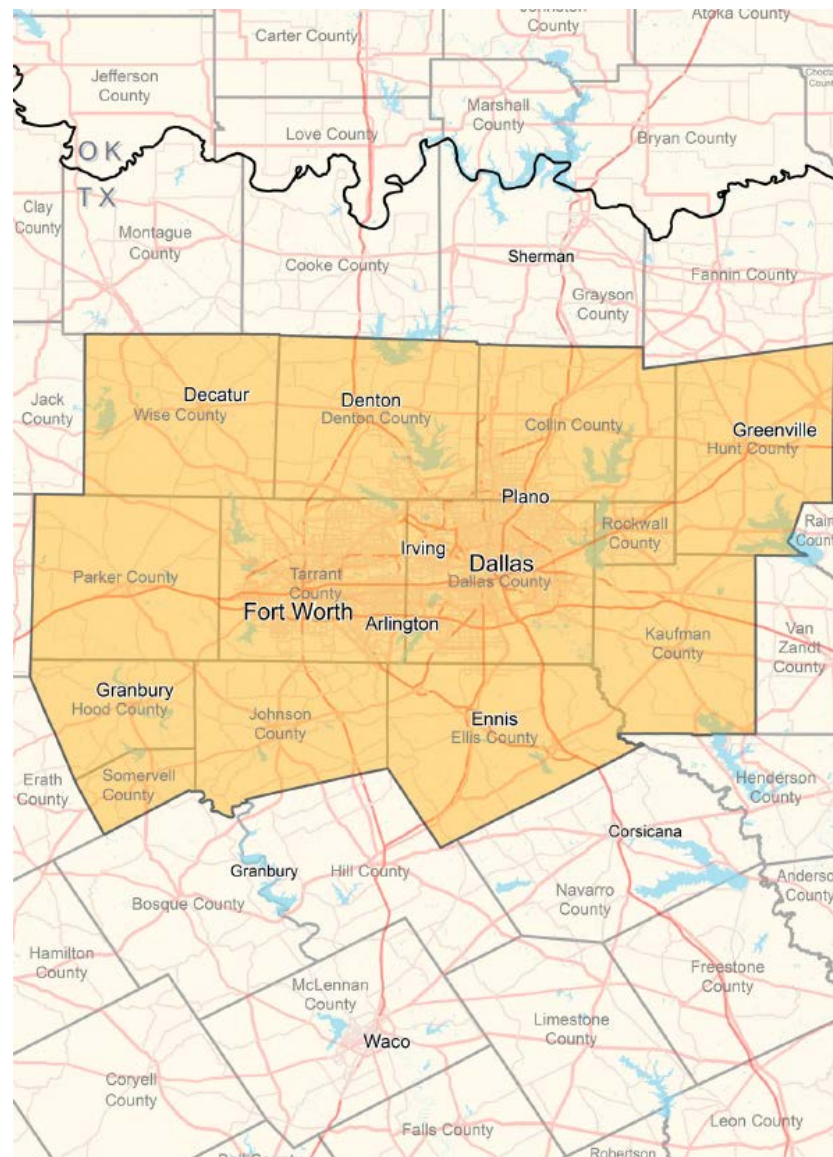
12%
EDUCATION AND
HEALTH SERVICES



2%
INFORMATION



3%
OTHER SERVICES



METROPLEX GROWTH

TRANSPORTATION

The area is connected to the rest of the nation by way of Interstates 20, 30, 35, 45, 345, 635 and 820, along with other major thoroughfares. Dallas Area Rapid Transit covers Dallas and 12 surrounding cities, consisting of buses and a light rail system. Trinity Railway Express and Amtrak provide passenger rail service. Freight-serving lines in the region include Union Pacific, BNSF and Kansas City Southern. BNSF is headquartered in Fort Worth. Via rail to Houston Port, and Highways 20 and 45, the International Inland Port of Dallas connects the region to global markets and trade. Two airports that service passengers are Dallas/Fort Worth International and Dallas Love Field, while Fort Worth Alliance is the center of a major cargo alliance. There are also 13 smaller airports in the area. The Alliance Global Logistics Hub is one of two intermodal facilities in Texas that connects road, rail and air.



QUALITY OF LIFE

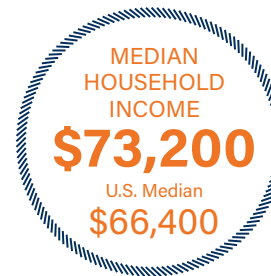
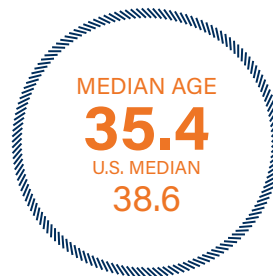
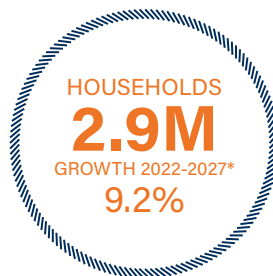
The Metroplex provides residents with an unparalleled lifestyle at a reasonable cost. The region continually ranks high for its affordability, when compared with other large metros. A temperate climate provides ample opportunities for outdoor enthusiasts to enjoy. The region has many golf courses and activities at the metro's several reservoirs. Dallas-Fort Worth hosts professional teams in baseball, football, hockey and basketball. Numerous educational institutions contribute to a continued supply of educated workers. The University of Texas at Dallas, University of North Texas, Texas Woman's University, Denton, Southern Methodist University, Texas Christian University, and the University of Texas at Arlington are among the numerous higher education institutions in the region. Metroplex residents are proximate to nationally-recognized health centers, including Parkland Memorial Hospital, Baylor University Medical Center and Texas Health Harris Methodist Hospital Fort Worth. Four medical schools also contribute to Dallas-Fort Worth's excellent health care network.



METROPLEX GROWTH

DEMOGRAPHICS

Roughly 679,400 new people are expected through 2027, fueled by robust job growth, natural increases and north-to-south migration. The Metroplex is projected to add 266,800 households during the same period, generating the need for additional housing options. A younger population resides in the Metroplex, indicated by a median age that is below that of the U.S. measure. An educated populace translates to a skilled labor pool and higher incomes. Almost 34 percent of residents ages 25 and older have at least a bachelor's degree, exceeding the U.S. average. The median income is \$6,800 above the national level. Given the market's younger median age, approximately 60 percent of residents owned their homes in 2020 — providing a vibrant rental market.



DEMOGRAPHICS



245,668

Total Population
Within 5 miles



48.3%



51.7%



\$78,575

Average Household Income
Within 5 miles



132,350

Employees
Within 1 Mile

DEMOGRAPHICS

POPULATION	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Population	10,923	90,098	252,353
2022 Estimate			
Total Population	10,668	87,628	245,668
2010 Census			
Total Population	9,901	81,263	228,981
2000 Census			
Total Population	8,747	73,578	217,169
Daytime Population			
2022 Estimate	8,259	76,050	208,432
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Households	4,278	33,626	87,579
2022 Estimate			
Total Households	4,146	32,580	84,914
Average (Mean) Household Size	2.6	2.7	2.9
2010 Census			
Total Households	3,833	30,209	78,898
2000 Census			
Total Households	3,350	27,446	76,747

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2022 Estimate			
\$200,000 or More	2.0%	4.4%	3.8%
\$150,000-\$199,999	4.6%	6.3%	5.5%
\$100,000-\$149,999	14.0%	18.0%	14.8%
\$75,000-\$99,999	13.8%	15.7%	14.0%
\$50,000-\$74,999	20.5%	18.9%	19.4%
\$35,000-\$49,999	16.4%	13.8%	15.3%
\$25,000-\$34,999	13.0%	9.6%	10.9%
\$15,000-\$24,999	7.0%	6.4%	8.2%
Under \$15,000	8.8%	7.0%	8.2%
Average Household Income	\$70,364	\$85,670	\$78,575
Median Household Income	\$55,612	\$67,105	\$59,155
Per Capita Income	\$27,406	\$31,898	\$27,207
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2022 Estimate Total Population	10,668	87,628	245,668
Under 20	27.3%	26.5%	29.1%
20 to 34 Years	23.8%	21.1%	21.8%
35 to 39 Years	6.5%	5.9%	6.3%
40 to 49 Years	12.4%	11.8%	12.2%
50 to 64 Years	17.9%	20.2%	17.9%
Age 65+	12.2%	14.6%	12.8%
Median Age	34.3	37.1	34.4
Population 25+ by Education Level			
2022 Estimate Population Age 25+	6,997	58,488	157,022
Elementary (0-8)	6.0%	6.2%	10.5%
Some High School (9-11)	6.3%	7.0%	10.4%
High School Graduate (12)	26.6%	24.9%	26.6%
Some College (13-15)	27.4%	27.2%	24.2%
Associate Degree Only	9.9%	8.5%	7.1%
Bachelor's Degree Only	16.7%	17.2%	14.0%
Graduate Degree	7.1%	9.1%	7.2%
Travel Time to Work			
Average Travel Time to Work in Minutes	32.0	33.0	33.0



INFORMATION ABOUT BROKERAGE SERVICES

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-2-2015

TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
 - that the owner will accept a price less than the written asking price;
 - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
 - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Date

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