

Marcus & Millichap  
TAG INDUSTRIAL GROUP

# 382 RANCH TRAIL

ROCKWALL, TX 75032

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Texas Real Estate Commission  
P.O. Box 12188  
Austin, Texas 78711-2188  
(512) 936-3000

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PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

**Marcus & Millichap**  
TAG INDUSTRIAL GROUP

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[www.marcusmillichap.com](http://www.marcusmillichap.com)

# 382 RANCH TRAIL

## ROCKWALL, TX 75032

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# SECTION 1

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## INVESTMENT OVERVIEW

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- Two Buildings Totaling 5,680 Square Feet on 1.20 Acres of Land
- Owner-User Opportunity in Tight Barrier-to-Entry Rockwall Submarket
  - Subject Property Has Quick Access to Interstate 30
  - Submarket Vacancy Rates Trend Below 4.2% (CoStar)

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 382 Ranch Trail in Rockwall, Texas. The subject property consists of approximately 5,680 square feet of warehouse space and is situated on 1.20 acres of land. The multi-tenant asset features two buildings, four grade-level doors, metal construction, and a clear height ranging from 14' to 16'. For sale as vacant, the property is suitable for owner use or can be acquired as a lease-up investment opportunity. Situated just off Interstate 30, the property is conveniently positioned near the interchanges between President George Bush Turnpike and Interstate 635.

The subject property is primely positioned in the Rockwall submarket, containing a relatively small amount of industrial space at 6.2 million square feet. With a history of low availability, the vacancy rate fell to 4.1 percent in the third quarter of 2023 and is projected to finish the year at 2.4 percent. This compares to a 7.8 percent vacancy rate for the overall Dallas-Fort Worth market. Like most submarkets, rent growth in Rockwall has slowed this year but remains robust with an annual pace of 8.7 percent in Q3. While inventory growth was stagnant in the previous two years, Rockwall's strong fundamentals have attracted a sizeable amount of investment in 2023. Going into the fourth quarter, 306,120 square feet were delivered year-to-date, and 503,000 square feet were under construction, representing 8.1 percent of inventory (CoStar).

The Dallas-Fort Worth metroplex is the fourth-most populous metro in the nation, with an aggregate of more than 7.7 million residents. It is composed of 13 counties stretching nearly 10,000 square miles. The city of Dallas houses 1.3 million people, followed by Fort Worth with 919 thousand residents. Strong job growth continually draws new residents to the region. To accommodate the additional traffic, the region's transportation network is evolving. Traffic flow is improved as freeways are expanded and miles are being added to tollways and turnpikes. The growth of the transportation network is vital to supporting commuters to the metro's numerous corporations and growing industries. Dallas/Fort Worth's population growth in recent years ranks among the highest in the U.S. for a major metro. The Metroplex is home to 24 Fortune 500 companies and many regional headquarters, drawing workers and residents. The area's extensive network of rail and highways, along with the International Inland Port of Dallas, ensure its status as a distribution hub.



## PROPERTY DETAILS

382 RANCH TRAIL,  
ROCKWALL, TX 75032

Number of Suites	2
Number of Buildings	2
Total Square Feet	5,680
Warehouse Square Feet	3,749
Office Square Feet	1,931
Office Ratio	34%
Year Built	2004
Lot Size	1.20 Acres
Type of Ownership	Fee Simple
Clear Height	14'-16'
Parking Spaces	5
Parking Surface	Asphalt
Building Class	C
Tenancy	Owner-User
Grade Level Doors	4
Sprinklers	Yes
Construction	Metal
Power	3 Phase
Type of Lighting	Fluorescent
Zoning	Commercial
Roof Type	Metal
Age/Condition of Roofs	Fair/Good
HVAC Units	3
Age/Condition of HVAC	Good
Market	Dallas/Ft Worth
Submarket	Rockwall
Market Vacancy	4.20%

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, express or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2023 Marcus & Millichap. All rights reserved. (Activity ID: ZAE0060722)







## 382 RANCH TRAIL

ROCKWALL, TX 75032

### OFFERING PRICE

# REQUEST FOR OFFERS

Offering Price	Request for Offers
Total Square Feet	5,680
Tenancy	Owner-User
Occupancy	0.00%

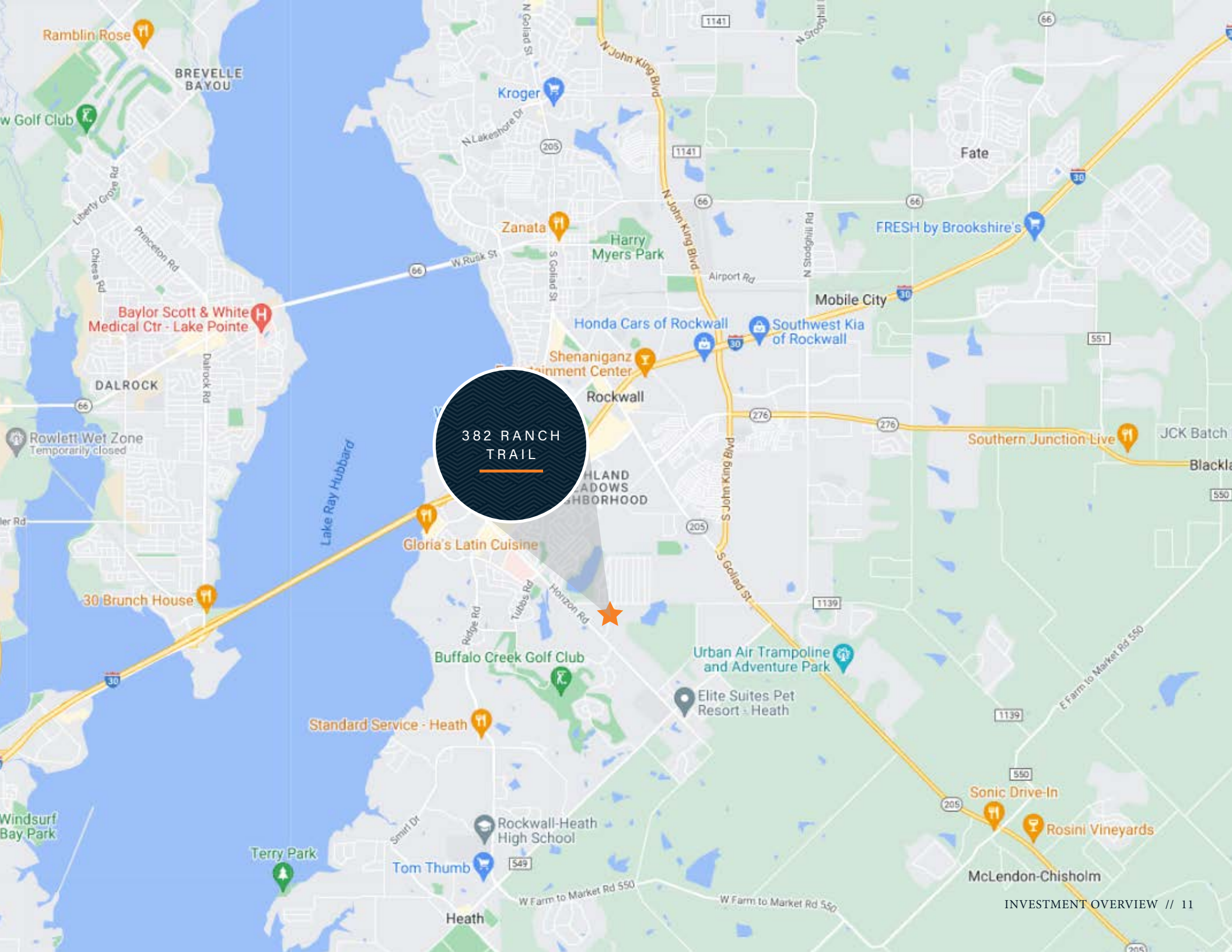
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## OPERATING STATEMENT

Income	Current	Per SF	Pro Forma	Per SF
Scheduled Base Rental Income	0	0.00	55,380	9.75
Expense Reimbursement Income				
Net Lease Reimbursement				
Insurance	0	0.00	7,645	1.35
Real Estate Taxes	0	0.00	14,450	2.54
Total Reimbursement Income	\$0 0.0%	\$0.00	\$22,095 100.0%	\$3.89
Effective Gross Revenue	\$0	\$0.00	\$77,475	\$13.64

Operating Expenses	Current	Per SF	Pro Forma	Per SF
Insurance	7,645	1.35	7,645	1.35
Real Estate Taxes	11,611	2.04	14,450	2.54
Total Expenses	\$19,256	\$3.39	\$22,095	\$3.89
Expenses as % of EGR	0.0%		28.5%	
Net Operating Income	-\$19,256	(\$3.39)	\$55,380	\$9.75





382 RANCH  
TRAIL





382 RANCH  
TRAIL







## CAPABILITIES

MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 2,143 debt  
and equity  
financings in 2022



National platform operating  
within the firm's  
brokerage offices



\$12.8 billion total  
national volume  
in 2022



Access to more capital sources  
than any other firm in the  
industry

## WHY MMCC?

Optimum financing solutions to  
enhance value

Enhanced control through MMCC's  
ability to qualify investor finance  
contingencies

Enhanced control through quickly  
identifying potential debt/equity sources,  
processing, and closing buyer's  
finance alternatives

Enhanced control through MMCC's  
ability to monitor investor/due diligence  
and underwriting to ensure timely,  
predictable closings



The background of the slide is a dark, blue-toned photograph of an industrial interior. It shows a large, multi-level structure with a complex network of steel beams and supports. Several large, white, dome-shaped pendant lights are suspended from the ceiling. In the lower-left corner, a large, white industrial door with a grid of small rectangular windows is visible. The overall atmosphere is industrial and modern.

## SECTION 2

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### MARKET OVERVIEW

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# DALLAS-FORT WORTH TEXAS

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The Dallas-Fort Worth Metroplex is the fourth-most populous metro in the nation, with an aggregate of 7.9 million residents. It is composed of 13 counties, stretching nearly 10,000 square miles. The core cities of Dallas and Fort Worth house approximately 1.4 million and 990,000 residents, respectively. Strong corporate relocations and the resulting job gains continue to draw new residents to the region, which has added more than 315,000 more people since the onset of the COVID-19 health crisis. In keeping with historical trends, Collin and Denton counties have received the majority of growth. To accommodate the additional roadway traffic, the region's transportation network is continually evolving. The expansion of the transportation network is vital to supporting the substantial developments in housing, retail and industrial, allowing commuters to access the metro's numerous corporations and expanding array of industries.



LARGE CORPORATE  
BASE



SUBSTANTIAL  
POPULATION GAINS



MAJOR DISTRIBUTION  
CENTER



## METROPLEX GROWTH

### ECONOMY

The Metroplex's central location, temperate climate, no state income tax and a right-to-work labor policy attract employers. Dallas-Fort Worth is one of the nation's largest employment markets, with nearly 4.2 million jobs at the onset of 2023. The local labor force has doubled since 1990. The region is home to numerous Fortune 500 companies in a variety of sectors, including American Airlines Group, Southwest Airlines, Fluor, AT&T, Tenet Healthcare, Kimberly-Clark and D.R. Horton. The area is forecast to add the second-highest number of new positions in 2023, behind only New York. Economic expansion will be further fueled by a rise in financial services and high-tech companies.



**7%**  
MANUFACTURING



**18%**  
PROFESSIONAL AND  
BUSINESS SERVICES



**11%**  
GOVERNMENT



**10%**  
LEISURE AND HOSPITALITY



**9%**  
FINANCIAL  
ACTIVITIES



**22%**  
TRADE, TRANSPORTATION,  
AND UTILITIES



**5%**  
CONSTRUCTION



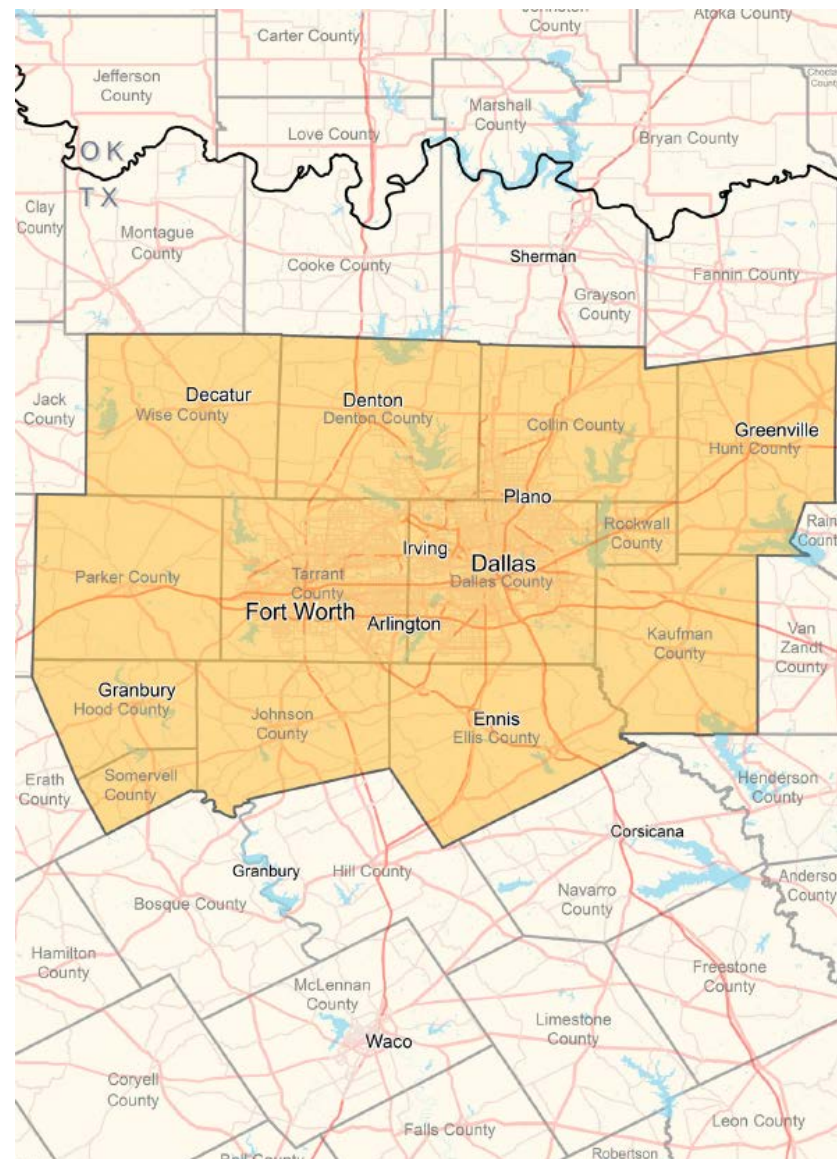
**12%**  
EDUCATION AND  
HEALTH SERVICES



**2%**  
INFORMATION



**3%**  
OTHER SERVICES



## METROPLEX GROWTH

### TRANSPORTATION

The area is connected to the rest of the nation by way of Interstates 20, 30, 35, 45, 345, 635 and 820, along with other major thoroughfares. Dallas Area Rapid Transit covers Dallas and 12 surrounding cities, consisting of buses and a light rail system. Trinity Railway Express and Amtrak provide passenger rail service. Freight-serving lines in the region include Union Pacific, BNSF and Kansas City Southern. BNSF is headquartered in Fort Worth. Via rail to Houston Port, and Highways 20 and 45, the International Inland Port of Dallas connects the region to global markets and trade. Two airports that service passengers are Dallas/Fort Worth International and Dallas Love Field, while Fort Worth Alliance is the center of a major cargo alliance. There are also 13 smaller airports in the area. The Alliance Global Logistics Hub is one of two intermodal facilities in Texas that connects road, rail and air.



### QUALITY OF LIFE

The Metroplex provides residents with an unparalleled lifestyle at a reasonable cost. The region continually ranks high for its affordability, when compared with other large metros. A temperate climate provides ample opportunities for outdoor enthusiasts to enjoy. The region has many golf courses and activities at the metro's several reservoirs. Dallas-Fort Worth hosts professional teams in baseball, football, hockey and basketball. Numerous educational institutions contribute to a continued supply of educated workers. The University of Texas at Dallas, University of North Texas, Texas Woman's University, Denton, Southern Methodist University, Texas Christian University, and the University of Texas at Arlington are among the numerous higher education institutions in the region. Metroplex residents are proximate to nationally-recognized health centers, including Parkland Memorial Hospital, Baylor University Medical Center and Texas Health Harris Methodist Hospital Fort Worth. Four medical schools also contribute to Dallas-Fort Worth's excellent health care network.

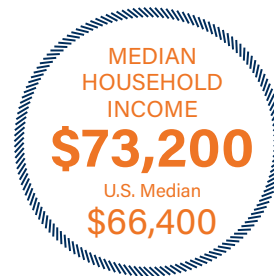
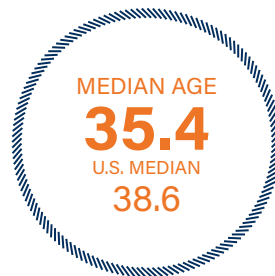
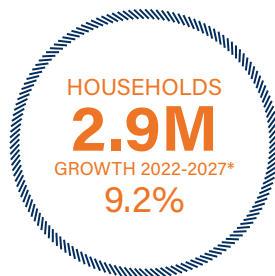




## METROPLEX GROWTH

### DEMOGRAPHICS

Roughly 679,400 new people are expected through 2027, fueled by robust job growth, natural increases and north-to-south migration. The Metroplex is projected to add 266,800 households during the same period, generating the need for additional housing options. A younger population resides in the Metroplex, indicated by a median age that is below that of the U.S. measure. An educated populace translates to a skilled labor pool and higher incomes. Almost 34 percent of residents ages 25 and older have at least a bachelor's degree, exceeding the U.S. average. The median income is \$6,800 above the national level. Given the market's younger median age, approximately 60 percent of residents owned their homes in 2020 — providing a vibrant rental market.





## DEMOGRAPHICS



80,663

Total Population  
Within 5 miles



49.4%



50.6%



\$147,224

Average Household Income  
Within 5 miles



55,024

Employees  
Within 1 Mile

## DEMOGRAPHICS

POPULATION	1 Mile	3 Miles	5 Miles
<b>2027 Projection</b>			
Total Population	9,174	40,709	91,587
<b>2022 Estimate</b>			
Total Population	8,066	35,852	80,663
<b>2010 Census</b>			
Total Population	6,022	26,490	59,359
<b>2000 Census</b>			
Total Population	3,498	14,070	40,622
<b>Daytime Population</b>			
2022 Estimate	8,760	43,055	76,563
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
<b>2027 Projection</b>			
Total Households	2,769	14,838	32,088
<b>2022 Estimate</b>			
Total Households	2,422	12,968	28,052
Average (Mean) Household Size	3.3	2.8	2.8
<b>2010 Census</b>			
Total Households	1,766	9,409	20,335
<b>2000 Census</b>			
Total Households	1,010	5,102	13,634

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
<b>2022 Estimate</b>			
\$200,000 or More	16.5%	18.6%	16.1%
\$150,000-\$199,999	15.1%	17.6%	16.5%
\$100,000-\$149,999	20.9%	22.6%	24.5%
\$75,000-\$99,999	11.7%	9.9%	11.6%
\$50,000-\$74,999	14.3%	13.2%	13.6%
\$35,000-\$49,999	9.1%	7.8%	7.5%
\$25,000-\$34,999	4.0%	3.5%	3.5%
\$15,000-\$24,999	4.8%	4.0%	3.9%
Under \$15,000	3.7%	2.8%	2.8%
Average Household Income	\$145,537	\$156,468	\$147,224
Median Household Income	\$104,637	\$116,205	\$112,227
Per Capita Income	\$43,705	\$56,633	\$51,304
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
<b>Population By Age</b>			
2022 Estimate Total Population	8,066	35,852	80,663
Under 20	32.9%	27.7%	27.6%
20 to 34 Years	19.5%	17.2%	16.5%
35 to 39 Years	7.2%	7.0%	6.7%
40 to 49 Years	14.6%	14.8%	14.9%
50 to 64 Years	17.2%	19.3%	20.4%
Age 65+	8.7%	14.0%	13.9%
Median Age	33.2	38.6	39.5
<b>Population 25+ by Education Level</b>			
2022 Estimate Population Age 25+	4,866	23,809	53,753
Elementary (0-8)	10.0%	4.0%	3.1%
Some High School (9-11)	7.2%	4.0%	3.6%
High School Graduate (12)	20.2%	18.0%	19.0%
Some College (13-15)	22.2%	23.7%	25.3%
Associate Degree Only	9.8%	9.1%	8.5%
Bachelor's Degree Only	19.6%	25.7%	25.1%
Graduate Degree	11.0%	15.6%	15.4%
<b>Travel Time to Work</b>			
Average Travel Time to Work in Minutes	34.0	36.0	36.0





## INFORMATION ABOUT BROKERAGE SERVICES

*Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.*

11-2-2015

### TYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

### A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

**AS AGENT FOR OWNER (SELLER/LANDLORD):** The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

**AS AGENT FOR BUYER/TENANT:** The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

**AS AGENT FOR BOTH - INTERMEDIARY:** To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
  - that the owner will accept a price less than the written asking price;
  - that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
  - any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

**AS SUBAGENT:** A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

### TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

**LICENSE HOLDER CONTACT INFORMATION:** This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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Sales Agent/Associate's Name	License No.	Email	Phone

Buyer/Tenant/Seller/Landlord Initials

Date

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