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Marcus Millichap

311 NATIONAL DRIVE

ROCKWALL, TX 75032

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TAG INDUSTRIAL GROUP

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SECTION 1

Dalt

INVESTMENT OVERVIEW

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- 4,905-Square-Foot Warehouse Featuring IOS Space and New HVAC Units
 - Investment or Owner-User Opportunity in Area with Limited IOS
 - Attractive Seller Finance Terms Available with 20% Down
 - Quick Access to I-30, Located in Tight Barrier-to-Entry Market

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 311 National Drive in Rockwall, Texas, leased to Blackridge Operation LLC. The subject property consists of approximately 4,905 square feet of warehouse space and is situated on 1.53 acres of land. The single-tenant asset features three grade-level doors, metal construction, three-phase power, and recently replaced HVAC units. With a coverage ratio of just 7.4 percent, the property offers ample industrial outdoor storage (IOS) space in the Northeast Dallas area that has a limited supply of IOS properties. Currently leased on a month-to-month term, the asset can be acquired as an owner-use or investment opportunity. Buyers can access seller financing with just a 20 percent down payment.

Located 24 miles from Downtown Dallas via Interstate 30, the property is well-positioned in the Rockwall submarket, which contains 6.2 million square feet of industrial space. At the midway point in 2023, the vacancy rate in Rockwall rose to 4.4 percent as a fresh round of mid-size and big-box warehouses hit the submarket. During this time, annual rent growth cooled from historic highs but at 9.4 percent, remained above its five-year average of 8.1 percent. Going into the second half of the year, about 601,000 square feet were under construction, representing a sizeable 9.6 percent of Rockwall's existing inventory. However, all of the new supply is concentrated in properties over 100,000 square feet (CoStar). This means that rent growth and vacancies among smaller industrial properties will not be directly impacted by new supply for the foreseeable future.

The Dallas-Fort Worth metroplex is the fourth-most populous metro in the nation, with an aggregate of more than 7.7 million residents. It is composed of 13 counties stretching nearly 10,000 square miles. The city of Dallas houses 1.3 million people, followed by Fort Worth with 919 thousand residents. Strong job growth continually draws new residents to the region. To accommodate the additional traffic, the region's transportation network is evolving. Traffic flow is improved as freeways are expanded and miles are being added to tollways and turnpikes. The growth of the transportation network is vital to supporting commuters to the metro's numerous corporations and growing industries. Dallas/Fort Worth's population growth in recent years ranks among the highest in the U.S. for a major metro. The Metroplex is home to 24 Fortune 500 companies and many regional headquarters, drawing workers and residents. The area's extensive network of rail and highways, along with the International Inland Port of Dallas, ensure its status as a distribution hub.

PROPERTY DETAILS-

311 NATIONAL DRIVE, ROCKWALL, TX 75032

Number of Suites	1
Number of Buildings	1
Total Square Feet	4,905
Warehouse Square Feet	3,705
Office Square Feet	1,200
Office Ratio	24%
Year Built	1999
Lot Size	1.53 Acres
Type of Ownership	Fee Simple
Clear Height	15'-20'
Parking Spaces	5
Parking Surface	Crushed Gravel
Building Class	C
Tenancy	Single
Grade Level Doors	3
Sprinklers	Dry
Construction	Metal
Power	3 Phase
Type of Lighting	Fluorescent
Zoning	Commercial
Roof Type	Metal
Age/Condition of Roofs	Fair
HVAC Units	2
Age/Condition of HVAC	Good
Market	Dallas/Ft Worth
Submarket	Rockwall
Market Vacancy	4.00%

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OFFERING HIGHLIGHTS



311 NATIONAL DRIVE

ROCKWALL, TX 75032

OFFERING PRICE Request for Offers

Offering Price	Request for Offers
Total Square Feet	4,905
Rental Rate	\$15.90
Lease Type	Modified Gross
Lease Term	Month-to-Month Lease
Tenancy	Single
Occupancy	100.00%

SELLER FINANCE TERMS

LTV	80%
Interest Rate	5.00%
Term	5 Years
Amortization	25 Years

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.

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Tenant Name	Suite	Square Feet	% Bldg Share	Lease Comm.	Dates Exp.	Annual Rent per Sq. Ft.	Total Rent Per Month	Total Rent Per Year	Pro Forma Rent Per Year	Changes on	Rent Increase	Lease Type	Renewal Options and Option Year Rental Information
Blackridge Operating LLC	1	4,905	100.0%	MTM	MTM	\$15.90	\$6,500	\$78,000	\$86,400	MTM	\$7,200	Modified Gross	Month-to- Month Lease
Total		4,905				\$15.90	\$6,500	\$78,000	\$86,400				
		Occupie	d Tenants: 1	Unoccupie	ed Tenants: 0	Occupied GLA: 10	00.00%	Unoccupied GLA	: 0.00%				
			٦	lotal Current R	ents: \$6,500	Occupied Current Rents: \$6,500		Unoccupied Curr	ent Rents: \$0				



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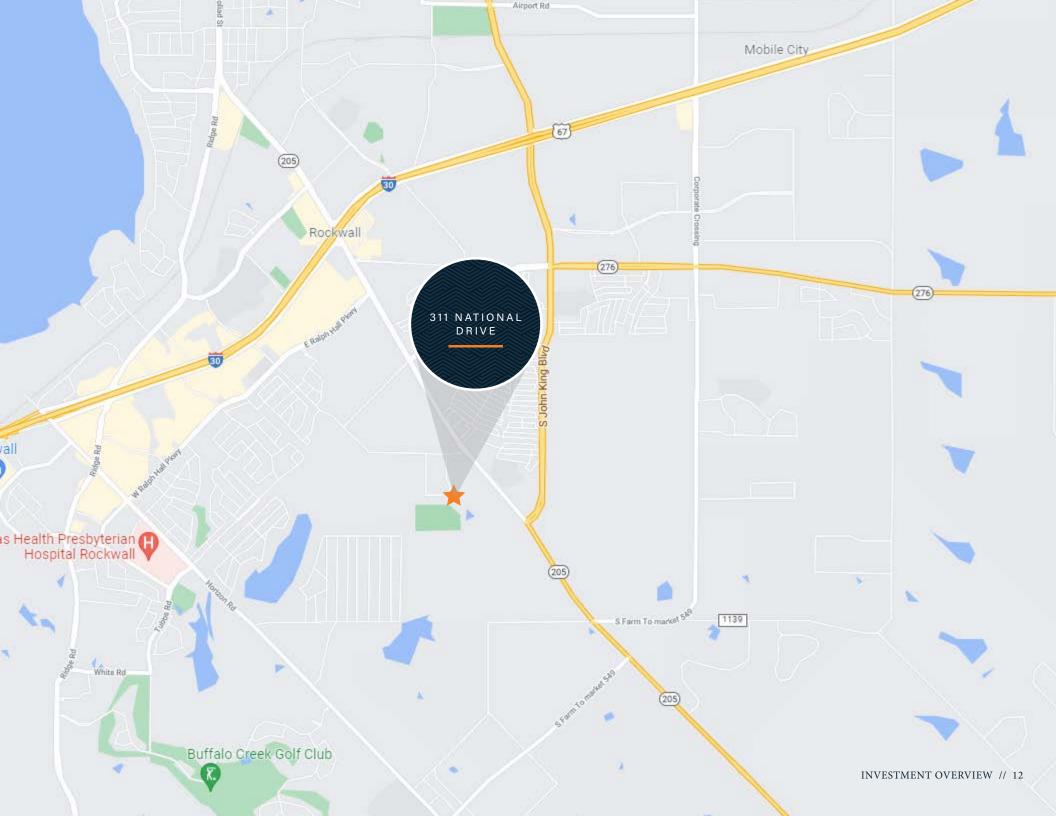
OPERATING STATEMENT -

Income	Current		Per SF	Pro Forma	Per SF	
Scheduled Base Rental Income	78,000		15.90	86,400	17.61	
Expense Reimbursement Income						
Net Lease Reimbursement						
Total Reimbursement Income	\$0	0.0%	\$0.00	\$0	0.0% \$0.00	
Effective Gross Revenue	\$78,000		\$15.90	\$86,400	\$17.61	
Operating Expenses	Current		Per SF	Pro Forma	Per SF	
Insurance	2,734		0.56	5,000	1.02	

Insurance	2,734	0.50	5,000	1.02	
Real Estate Taxes	5,833	1.19	8,000	1.63	
Total Expenses	\$8,567	\$1.75	\$13,000	\$2.65	
Expenses as % of EGR	11.0%		15.0%		
Net Operating Income	\$69,433	\$14.16	\$73,400	\$14.96	



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Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

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SECTION 2

Dal

MARKET OVERVIEW

Marcus & Millichap



DALLAS-FORT WORTH TEXAS

The Dallas-Fort Worth Metroplex is the fourth-most populous metro in the nation, with an aggregate of 7.9 million residents. It is composed of 13 counties, stretching nearly 10,000 square miles. The core cities of Dallas and Fort Worth house approximately 1.4 million and 990,000 residents, respectively. Strong corporate relocations and the resulting job gains continue to draw new residents to the region, which has added more than 315,000 more people since the onset of the COVID-19 health crisis. In keeping with historical trends, Collin and Denton counties have received the majority of growth. To accommodate the additional roadway traffic, the region's transportation network is continually evolving. The expansion of the transportation network is vital to supporting the substantial developments in housing, retail and industrial, allowing commuters to access the metro's numerous corporations and expanding array of industries.



LARGE CORPORATE BASE



SUBSTANTIAL POPULATION GAINS



MAJOR DISTRIBUTION CENTER



METROPLEX GROWTH -

ECONOMY

The Metroplex's central location, temperate climate, no state income tax and a rightto-work labor policy attract employers. Dallas-Fort Worth is one of the nation's largest employment markets, with nearly 4.2 million jobs at the onset of 2023. The local labor force has doubled since 1990. The region is home to numerous Fortune 500 companies in a variety of sec-tors, including American Airlines Group, Southwest Airlines, Fluor, AT&T, Tenet Healthcare, Kimberly-Clark and D.R. Horton. The area is forecast to add the second-highest number of new positions in 2023, behind only New York. Economic expansion will be further fueled by a rise in financial services and high-tech companies.





METROPLEX GROWTH

TRANSPORTATION

The area is connected to the rest of the nation by way of Interstates 20, 30, 35, 45, 345, 635 and 820, along with other major thoroughfares. Dallas Area Rapid Transit covers Dallas and 12 surrounding cities, consisting of buses and a light rail system. Trinity Railway Express and Amtrak provide passenger rail service. Freight-serving lines in the region include Union Pacific, BNSF and Kansas City Southern. BNSF is headquartered in Fort Worth. Via rail to Houston Port, and Highways 20 and 45, the International Inland Port of Dallas connects the region to global markets and trade. Two airports that service passengers are Dallas/Fort Worth International and Dallas Love Field, while Fort Worth Alliance is the center of a major cargo alliance. There are also 13 smaller airports in the area. The Alliance Global Logistics Hub is one of two intermodal facilities in Texas that con-nects road, rail and air.



QUALITY OF LIFE

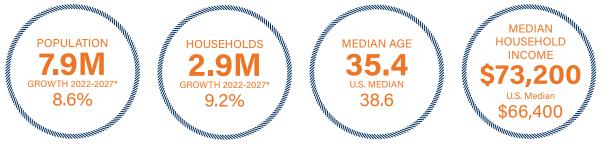
The Metroplex provides residents with an unparalleled lifestyle at a reasonable cost. The region continually ranks high for its affordability, when compared with other large metros. A temperate climate provides ample opportunities for outdoor enthusiasts to enjoy. The re-gion has many golf courses and activities at the metro's several reservoirs. Dallas-Fort Worth hosts professional teams in baseball, football, hockey and basketball. Numerous educational institutions contribute to a continued supply of educated workers. The University of Texas at Dallas, University of North Texas, Texas Woman's University, Den-ton, Southern Methodist University, Texas Christian University, and the University of Texas at Arlington are among the numerous higher education institutions in the region. Metroplex residents are proximate to nationally-recognized health centers, including Parkland Memo-rial Hospital, Baylor University Medical Center and Texas Health Harris Methodist Hospital Fort Worth. Four medical schools also contribute to Dallas-Fort Worth's excellent health care network.



METROPLEX GROWTH

DEMOGRAPHICS

Roughly 679,400 new people are expected through 2027, fueled by robust job growth, natural increases and north-to-south migration. The Metroplex is projected to add 266,800 households during the same period, generating the need for additional housing options. A younger population resides in the Metroplex, indicated by a median age that is below that of the U.S. measure. An educated populace translates to a skilled labor pool and higher incomes. Almost 34 percent of residents ages 25 and older have at least a bachelor's degree, exceeding the U.S. average. The median income is \$6,800 above the national level. Given the market's younger median age, approximately 60 percent of residents owned their homes in 2020 — providing a vibrant rental market.





DEMOGRAPHICS



DEMOGRAPHICS -

POPULATION	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Population	8,956	43,288	96,368
2022 Estimate			
Total Population	7,957	38,150	83,637
2010 Census			
Total Population	6,127	28,176	58,972
2000 Census			
Total Population	2,104	15,351	36,400
Daytime Population			
2022 Estimate	5,334	46,907	79,212
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Households	2,540	15,804	33,166
2022 Estimate			
Total Households	2,250	13,806	28,618
Average (Mean) Household Size	3.5	2.8	2.9
2010 Census			
Total Households	1,704	10,002	19,940
2000 Census			
Total Households	605	5,512	12,156

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2022 Estimate			
\$200,000 or More	14.0%	17.1%	16.3%
\$150,000-\$199,999	16.9%	16.7%	17.1%
\$100,000-\$149,999	22.9%	22.7%	25.1%
\$75,000-\$99,999	11.3%	10.3%	11.6%
\$50,000-\$74,999	15.1%	13.6%	13.5%
\$35,000-\$49,999	8.6%	8.3%	6.8%
\$25,000-\$34,999	3.6%	3.8%	3.3%
\$15,000-\$24,999	4.4%	4.4%	3.6%
Under \$15,000	3.2%	3.1%	2.7%
Average Household Income	\$140,811	\$149,826	\$149,209
Median Household Income	\$106,419	\$112,089	\$114,304
Per Capita Income	\$39,815	\$54,318	\$51,156
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2022 Estimate Total Population	7,957	38,150	83,637
Under 20	36.4%	27.6%	28.2%
20 to 34 Years	20.2%	17.5%	16.3%
35 to 39 Years	9.2%	7.2%	7.0%
40 to 49 Years	15.9%	14.6%	14.9%
50 to 64 Years	12.9%	18.9%	19.7%
Age 65+	5.3%	14.4%	13.8%
Median Age	30.7	38.5	38.9
Population 25+ by Education Level			
2022 Estimate Population Age 25+	4,551	25,413	55,398
Elementary (0-8)	8.9%	4.3%	3.1%
Some High School (9-11)	6.4%	4.1%	3.6%
High School Graduate (12)	20.4%	18.9%	19.1%
Some College (13-15)	24.6%	23.6%	24.5%
Associate Degree Only	9.5%	9.0%	8.7%
Bachelor's Degree Only	19.6%	25.0%	25.7%
Graduate Degree	10.7%	15.0%	15.3%
Travel Time to Work			
Average Travel Time to Work in Minutes	36.0	35.0	36.0



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BLACKRIDGE

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