3030

# Marcus Millichap

# BAGS ELITE 3030 EAST MEADOWS BOULEVARD

## MESQUITE, TX 75150

W W W. T A G - I N D U S T R I A L . C O M

### NON-ENDORSEMENT & DISCLAIMER NOTICE

#### CONFIDENTIALITY & DISCLAIMER

The information contained in the following Marketing Brochure is proprietary and strictly confidential. It is intended to be reviewed only by the party receiving it from Marcus & Millichap and should not be made available to any other person or entity without the written consent of Marcus & Millichap. This Marketing Brochure has been prepared to provide summary, unverified information to prospective purchasers, and to establish only a preliminary level of interest in the subject property. The information contained herein is not a substitute for a thorough due diligence investigation. Marcus & Millichap has not made any investigation, and makes no warranty or representation, with respect to the income or expenses for the subject property, the future projected financial performance of the property, the size and square footage of the property and improvements, the presence or absence of contaminating substances, PCB's or asbestos, the compliance with State and Federal regulations, the physical condition of the improvements thereon, or the financial condition or business prospects of any tenant, or any tenant's plans or intentions to continue its occupancy of the subject property. The information contained herein, nor has Marcus & Millichap conducted any investigation regarding these matters and makes no warranty or representation whatsoever regarding the accuracy or completeness of the information provided. All potential buyers must take appropriate measures to verify all of the information set forth herein. Marcus & Millichap Real Estate Investment Services, Inc.

© 2022 Marcus & Millichap. All rights reserved.

#### **NON-ENDORSEMENT NOTICE**

Marcus & Millichap is not affiliated with, sponsored by, or endorsed by any commercial tenant or lessee identified in this marketing package. The presence of any corporation's logo or name is not intended to indicate or imply affiliation with, or sponsorship or endorsement by, said corporation of Marcus & Millichap, its affiliates or subsidiaries, or any agent, product, service, or commercial listing of Marcus & Millichap, and is solely included for the purpose of providing tenant lessee information about this listing to prospective customers. Activity ID: ZAD0061077

#### **SPECIAL COVID-19 NOTICE**

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

The Texas Real Estate Commission (TREC) regulates real estate brokers and sales agents, real estate inspectors, home warranty companies, easement and right-of-way agents and timeshare interest providers. You can find more information and check the status of a license holder at www.trec.texas.gov. You can send a complaint against a license holder to TREC, a complaint form is available on the TREC website. TREC administers two recovery funds which may be used to satisfy a civil court judgment against a broker, sales agent, real estate inspector, or easement or right-of-way agent, if certain requirements are met. If you have questions or issues about the activities of a license holder, the complaint process or the recovery funds, please visit the website or contact TREC at:

Texas Real Estate Commission P.O. Box 12188 Austin, Texas 78711-2188 (512) 936-3000

#### ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.

### Marcus & Millichap

TAG INDUSTRIAL GROUP

#### OFFICES THROUGHOUT THE U.S. AND CANADA www.marcusmillichap.com

# BAGS ELITE 3030 EAST MEADOWS BOULEVARD MESQUITE, TX 75150

#### PRESENTED BY

#### **RICARDO CAMARENA**

Associate Office & Industrial Division Dallas Office Office (972) 755-5278 Ricardo.Camarena@MarcusMillichap.com License: TX 762996

#### TYLER SHARP

Senior Associate Office & Industrial Division Chicago Office Office (312) 327-5446 Tyler.Sharp@MarcusMillichap.com License: IL 475.177869

#### ADAM ABUSHAGUR

Senior Managing Director Investments Office & Industrial Division Dallas Office Office (972) 755-5223 Adam.Abushagur@marcusmillichap.com License TX 661916

#### DEBT CONTACT

#### DUKE DENNIS

Associate Director 300 Throckmorton Street, Suite 1500 Fort Worth, TX 76102 Tel: 979.777.9910 Duke.Dennis@MarcusMillichap.com

## Marcus & Millichap

TAG INDUSTRIAL GROUP



# TABLE OF CONTENTS

### INVESTMENT OVERVIEW 01 **SECTION 1**

Offering Summary • Property Details • Offering Highlights • Rent Roll • Operating Statement Regional Map • Aerial Map • Property Photos Acquisition Financing

# 02

# MARKET OVERVIEW SECTION 2 Market Analysis • Demographic Analysis

# Marcus & Millichap

# **SECTION 1**

Dali

## INVESTMENT OVERVIEW

Marcus & Millichap



### OFFERING SUMMARY -

- Single-Tenant One-Year Sale-Leaseback Investment Opportunity
  - Value-Add Opportunity for Investor to Re-Lease Property
- Two Four-Ton AC Units, Seven Offices with Two Restrooms in Front Space
- Convenient Location with Easy Access from I-30, I 635 and US Highway 80
  - Limited Supply of Flex Industrial Space in Southeast Dallas
  - Ample Parking for Small Business to Operate in Prime Location

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 3030 East Meadows Boulevard in Mesquite, Texas, occupied by the current owner, Bags Elite, Inc. The subject property consists of approximately 10,500 square feet of flex space and is situated on 1.03 acres of land. The asset features ample parking, seven offices (including two restrooms) in the front office space, and two four-ton air-conditioning units. Upon sale of the property, Bags Elite plans to sign a one-year lease. This short-term sale-leaseback offers investors a value-add opportunity to re-lease the property on a long-term lease with annual rent escalations.

Primely located in the East Dallas/Mesquite submarket, the property has easy access to Interstate 30, Interstate 635, and U.S. Highway 80. With 27.7 million square feet of industrial space, East Dallas/Mesquite is a mid-size submarket that serves as one of Dallas' major intermodal hubs. The submarket is anchored by the Union Pacific Railroad intermodal hub and FedEx Ground's 352,000-square-foot shipping facility. Given the tenant base, the submarket is dominated by logistics facilities, leaving flex space in limited supply. In just a year, the inventory base in Dallas/Mesquite expanded by 7.8 percent through Q3 2022, pushing the vacancy rate up by 360 basis points to 11.4 percent. However, with net absorption forecast to set a new quarterly record at the end of the year, vacancies are expected to drop by about 50 percent. The emergence of record demand has already helped push market rents up a record 15.0 percent annually during Q3. Rents on flex properties averaged about \$11.30 per square foot, paying landlords in Dallas/Mesquite a 29 percent premium over the average for all industrial properties in the Dallas-Fort Worth market (Costar).

The Dallas-Fort Worth metroplex is the fourth-most populous metro in the nation, with an aggregate of more than 7.7 million residents. It is composed of 13 counties stretching nearly 10,000 square miles. The city of Dallas houses 1.3 million people, followed by Fort Worth with 919 thousand residents. Strong job growth continually draws new residents to the region. To accommodate the additional traffic, the region's transportation network is evolving. Traffic flow is improved as freeways are expanded and miles are being added to tollways and turnpikes. The growth of the transportation network is vital to supporting commuters to the metros numerous corporations and growing industries. Dallas/Fort Worth's population growth in recent years ranks among the highest in the U.S. for a major metro. The Metroplex is home to 24 Fortune 500 companies and many regional headquarters, drawing workers and residents. The area's extensive network of rail and highways, along with the International Inland Port of Dallas, ensure its status as a distribution hub.

### PROPERTY DETAILS-

#### BAGS ELITE

#### 3030 EAST MEADOWS BOULEVARD MESQUITE, TX 75150

Number of Suites	1
Number of Buildings	1
Total Square Feet	10,500
Warehouse Square Feet	8,750
Office Square Feet	1,750
Office Ratio	24%
Year Built	1996
Lot Size	1.03 Acres
Type of Ownership	Fee Simple
Clear Height	9'-14'
Parking Spaces	40
Parking Surface	Concrete
Building Class	В
Tenancy	Single
Dock High Doors	1
Grade Level Doors	1
Construction	Masonry
Power	3 Phase, 1-50 Amp Circuit, 20-120 V Floor Plugs
Type of Lighting	Fluorescent
Zoning	Commercial/PD
Roof Type	Metal
Age/Condition of Roofs	Original/Good
HVAC Units	6
Age/Condition of HVAC	5 Operating Condition / 1 Requires New Compressor
Market	Dallas/Ft. Worth
Submarket	East Dallas
Market Vacancy	5.50%





### OFFERING HIGHLIGHTS

BAGS ELITE	
3030 EAST MEADOWS BOULEVARD MESQUITE,	, TX 75150
OFFERING PRICE	CAP RATE
\$1,116,000	8.00%
Offering Price	\$1,116,000
Cap Rate	8.00%
Price/SF	\$106.29
Total Square Feet	10,500
Rental Rate	\$8.50
Lease Type	Triple Net (NNN)
Lease Term	One-Year Sale-Leaseback
Tenancy	Single
Occupancy	100.00%

			%			Annual			Pro Forma		Renewal Options
Tenant Name	Suite	Square Feet	Bldg Share	Lea Comm.	ase Dates Exp.	Rent per Sq. Ft.	Total Rent Per Month	Total Rent Per Year	Rent Per Year	Lease Type	and Option Year Rental Information
Bags Elite	1	10,500	100.0%	COE	COE + 1 Year	\$8.50	\$7,438	\$89,256	\$89,256	NNN	One (6 Month Renewal Option) at Market Rate
Total		10,500				\$8.50	\$7,438	\$89,256	\$89,256		
		Occupied	Tenants: 1	Unoc	cupied Tenants: 0	Occupied GLA: 1	00.00%	Unoccupied GLA: 0.00	0%		
				Total Curre	ent Rents: \$7,438	Occupied Curren	t Rents: \$7,438	Unoccupied Current R	ents: \$0		

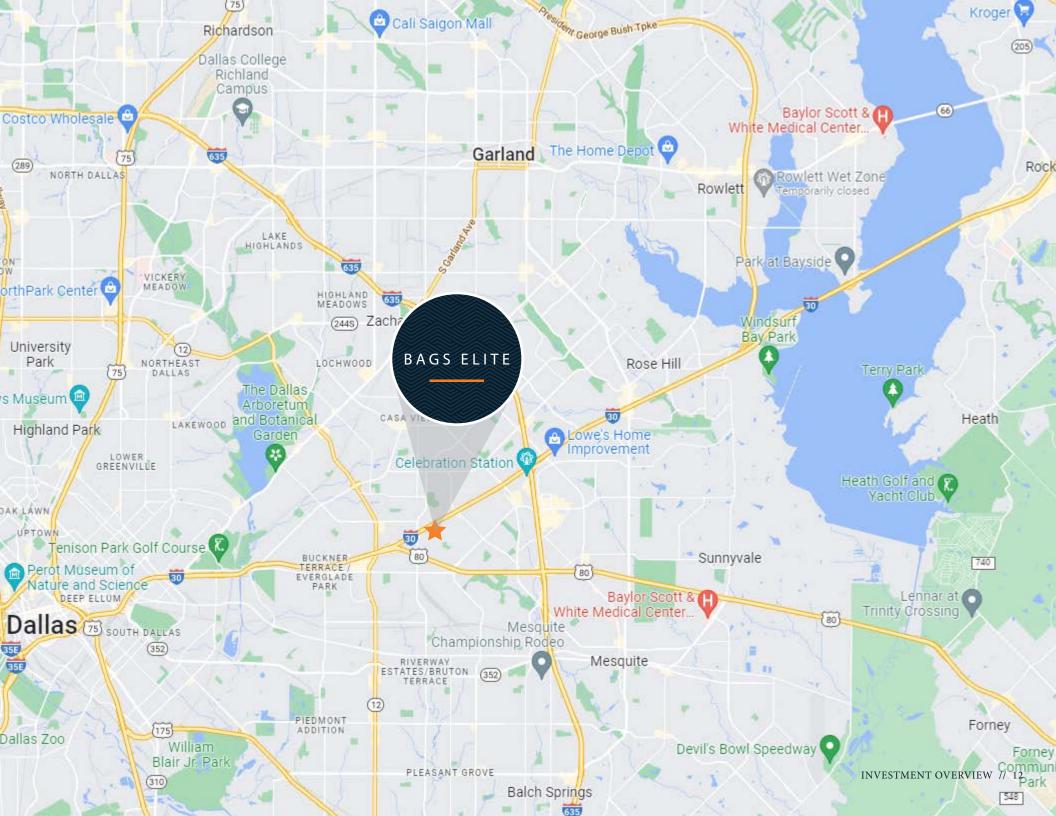


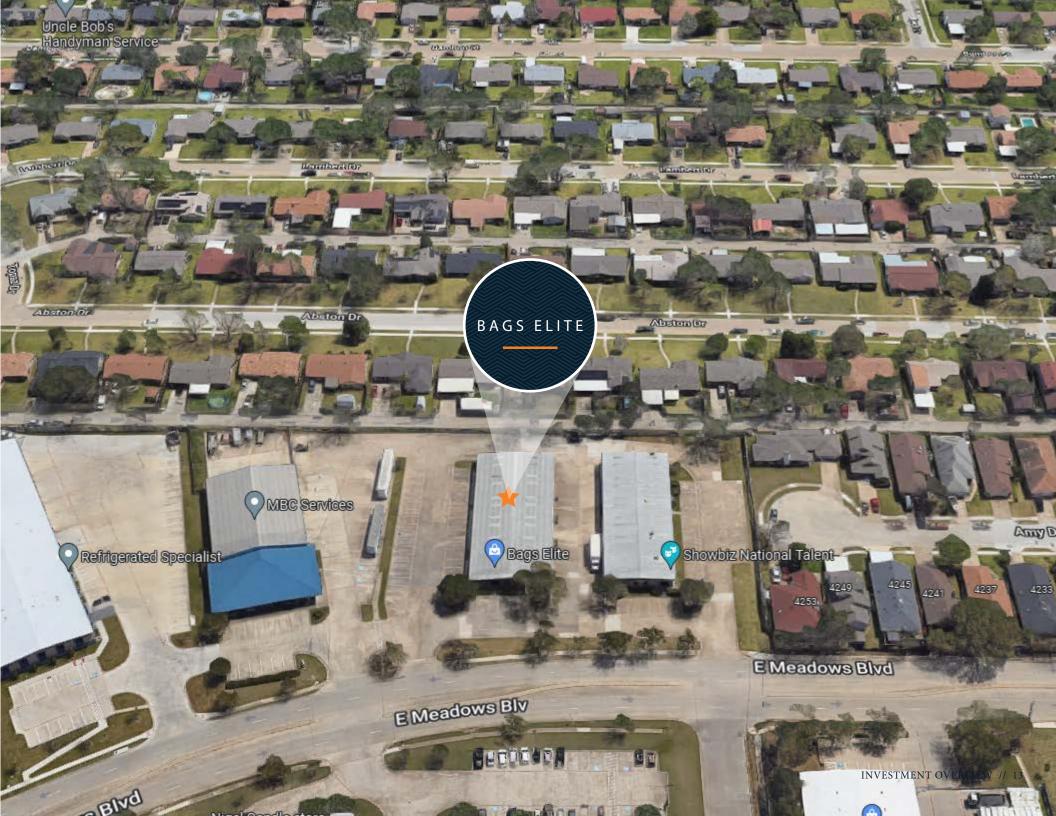
### OPERATING STATEMENT -

Income	Current		Per SF	Pro Forma	Per SF	
Scheduled Base Rental Income	89,256		8.50	89,256	8.50	
Expense Reimbursement Income						
Net Lease Reimbursement						
Insurance	9,571		0.91	9,571	0.91	
Real estate Taxes	15,427		1.47	16,100	1.53	
Total Reimbursement Income	\$24,998	100.0%	\$2.38	\$25,671	100.0% \$2.44	
Effective Gross Revenue	\$114,254		\$10.88	\$114,927	\$10.95	

Operating Expenses	Current	Per SF	Pro Forma	Per SF
Insurance	9,571	0.91	9,571	0.91
Real Estate Taxes	15,427	1.47	16,100	1.53
Total Expenses	\$24,998	\$2.38	\$25,671	\$2.44
Expenses as % of EGR	21.9%		22.3%	
Net Operating Income	\$89,256	\$8.50	\$89,256	\$8.50













MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 2,399 debt and equity financings in 2021



National platform operating within the firm's brokerage offices



\$10.4 billion total national volume in 2021



#### Access to more capital sources than any other firm in the industry

# WHY MMCC?

Optimum financing solutions to enhance value

Enhanced control through MMCC's ability to qualify investor finance contingencies

Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings

# SECTION 2

Dal

## MARKET OVERVIEW

Marcus & Millichap





# DALLAS TEXAS

The Dallas/Fort Worth Metroplex is the fourth most populous metro in the nation, with an aggregate of nearly 7.7 million residents. It is composed of 13 counties, stretching nearly 10,000 square miles. The core cities of Dallas and Fort Worth house 1.3 million and 900,000 residents respectively. Strong corporate relocations and job gains continually draw new residents to the region, which has added more than 100,000 more people since the onset of the COVID-19 health crisis. In keeping with historical trends, Collin and Denton counties have received the majority of growth. To accommodate the additional traffic, the region's transportation network is evolving. The expansion of the transportation network is vital to supporting the substantial developments in housing, retail and industrial, allowing commuters to access the metro's numerous corporations and expanding array of industries.



SUBSTANTIAL POPULATION GAINS



LARGE CORPORATE BASE



MAJOR DISTRIBUTION CENTER



### METROPLEX GROWTH-

#### ECONOMY

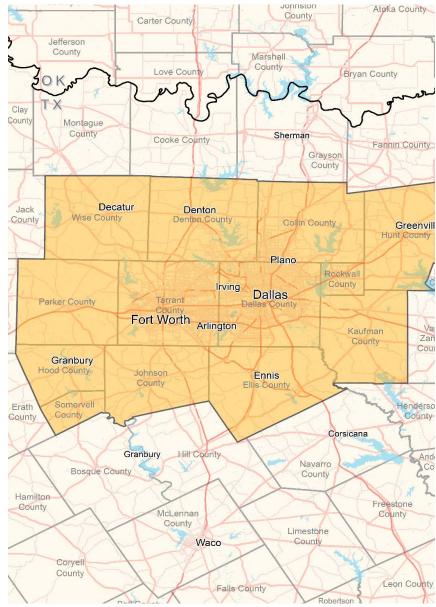
The Metroplex's central location, temperate climate, no state income tax and a rightto-work labor policy attract employers. Dallas-Fort Worth is one of the nation's largest employment markets, with nearly 4.0 million jobs. The labor force has doubled since 1990. The region is home to 22 Fortune 500 companies in a variety of sectors, including American Airlines Group, Southwest Airlines, Fluor, AT&T, Tenet Healthcare, Kimberly-Clark and D.R. Horton. The area is forecast to add jobs at an average annual rate of 1.7 percent through 2025, more than triple the U.S. level. Economic expansion will be further fueled by a rise in financial services and high-tech companies.



#### TRANSPORTATION

The area is connected to the rest of the nation by way of Interstates 20, 30, 35, 45, 345, 635 and 820, along with other major thoroughfares. Dallas Area Rapid Transit covers Dallas and 12 surrounding cities, and it consists of buses and a light-rail system. Freight-serving lines in the region include Union Pacific, BNSF and Kansas City Southern. BNSF is headquartered in Fort Worth. Trinity Railway Express and Amtrak provide passenger rail service. Via rail to Houston Port, and Highways 20 and 45, the International Inland Port of Dallas connects the region to global markets and trade. Two airports that service passengers are Dallas/Fort Worth International and Dallas Love Field, while Fort Worth Alliance is the center of a major cargo alliance. There are also 13 smaller airports in the area. The Alliance Global Logistics Hub is one of two intermodal facilities in Texas that connects road, rail and air.





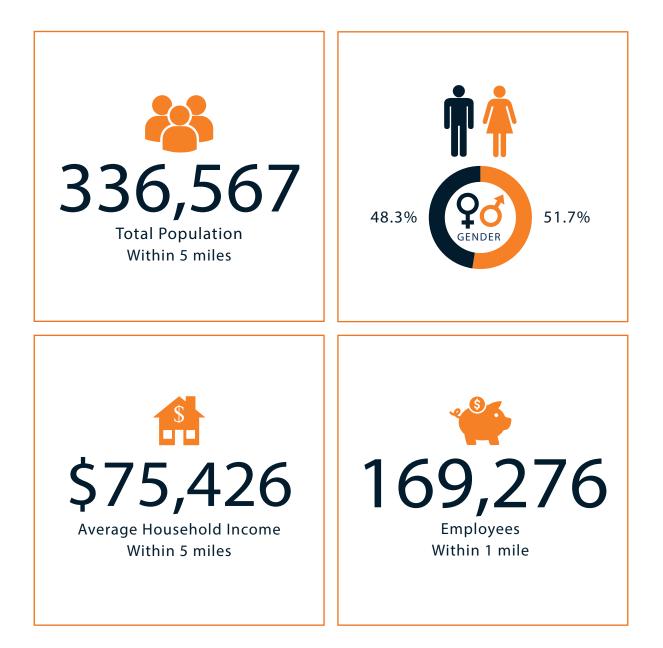
### METROPLEX GROWTH



Roughly 671,400 new people are expected through 2025, fueled by robust job growth, natural increases and north-to-south migration. The Metroplex is projected to add 262,400 households during the same period, generating the need for additional housing options. A younger population resides in the Metroplex, indicated by a median age that is below that of the U.S. measure. An educated population provides a skilled labor pool and higher incomes. Almost 34 percent of residents ages 25 and older have at least a bachelor's degree, compared with 31 percent for the nation. The median income is more than \$8,200 above the national level. Given the market's younger median age, approximately 60 percent of residents owned their homes in 2020 providing a vibrant rental market.



### DEMOGRAPHICS



### DEMOGRAPHICS -

POPULATION	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Population	16,855	130,072	340,470
2022 Estimate			
Total Population	16,761	129,062	336,567
2010 Census			
Total Population	16,041	124,398	323,389
2000 Census			
Total Population	13,921	117,261	310,450
Daytime Population			
2022 Estimate	13,522	130,391	298,855
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2027 Projection			
Total Households	5,973	46,523	120,021
2022 Estimate			
Total Households	5,895	46,020	118,193
Average (Mean) Household Size	2.8	2.8	2.8
2010 Census			
Total Households	5,646	44,454	113,199
2000 Census			
Total Households	5,167	43,717	112,368

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2022 Estimate			
\$200,000 or More	2.4%	2.9%	4.3%
\$150,000-\$199,999	1.6%	3.0%	4.2%
\$100,000-\$149,999	9.7%	11.4%	11.8%
\$75,000-\$99,999	10.7%	12.4%	12.6%
\$50,000-\$74,999	21.6%	20.6%	19.8%
\$35,000-\$49,999	15.7%	16.4%	15.5%
\$25,000-\$34,999	11.5%	11.0%	11.2%
\$15,000-\$24,999	10.6%	10.1%	9.7%
Under \$15,000	16.3%	12.1%	10.9%
Average Household Income	\$60,501	\$67,367	\$75,426
Median Household Income	\$44,941	\$50,427	\$53,055
Per Capita Income	\$21,318	\$24,080	\$26,546
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2022 Estimate Total Population	16,761	129,062	336,567
Under 20	34.0%	30.9%	30.5%
20 to 34 Years	23.1%	23.0%	22.5%
35 to 39 Years	6.5%	6.6%	6.7%
40 to 49 Years	11.8%	12.2%	12.3%
50 to 64 Years	14.5%	16.3%	16.6%
Age 65+	10.1%	11.0%	11.4%
Median Age	30.1	32.3	32.9
Population 25+ by Education Level			
2022 Estimate Population Age 25+	9,832	79,966	210,813
Elementary (0-8)	12.7%	12.1%	12.8%
Some High School (9-11)	14.2%	12.5%	11.7%
High School Graduate (12)	28.6%	28.6%	27.4%
Some College (13-15)	26.2%	22.2%	21.1%
Associate Degree Only	7.0%	6.0%	5.7%
Bachelor's Degree Only	8.4%	12.7%	14.0%
Graduate Degree	2.9%	5.9%	7.3%
Travel Time to Work			
Average Travel Time to Work in Minutes	32.0	32.0	33.0





#### INFORMATION ABOUT BROKERAGE SERVICES

11-2-2015 Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

<ul> <li>TYPES OF REAL ESTATE LICENSE HOLDERS:</li> <li>A BROKER is responsible for all brokerage activities, including acts performed</li> <li>A SALES AGENT must be sponsored by a broker and works with clients on be</li> <li>A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or p</li> <li>Put the interests of the client above all others, including the broker's own intere</li> <li>Inform the client of any material information about the property or transaction</li> <li>Answer the client's questions and present any offer to or counter-offer from the</li> <li>Treat all parties to a real estate transaction honestly and fairly.</li> <li>A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSAC</li> <li>AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the propert</li> </ul>	half of the broker. arty that the broker represe ests; • received by the broker; • client; and CTION: y owner's agent through an	nts): agreement with the owner, usually in a written listing to sell or property manage				
buyer's agent. AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by	agreeing to represent the bi	iver, usually through a written representation agreement. A buver's agent must r	perform the broker's minimum duties			
above and must inform the buyer of any material information about the property or t						
<ul> <li>AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the p and, in conspicuous bold or underlined print, set forth the broker's obligations as an i Must treat all parties to the transaction impartially and fairly;</li> <li>May, with the parties' written consent, appoint a different license holder associaparty to the transaction.</li> <li>Must not, unless specifically authorized in writing to do so by the party, disclos that the owner will accept a price less than the written asking price;</li> <li>that the buyer/tenant will pay a price greater than the price submitted in a writt any confidential information or any other information that a party specifically</li> <li>AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transact the owner first.</li> <li>TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SF</li> <li>The broker's duties and responsibilities to you, and your obligations under the to Who will pay the broker for services provided to you, when payment will be m</li> <li>LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for i a copy for your records.</li> </ul>	ntermediary. A broker who ated with the broker to each ten offer; and instructs the broker in writi tion without an agreement t HOULD BE IN WRITING A representation agreement. ade and how the payment w	acts as an intermediary: party (owner and buyer) to communicate with, provide opinions and advice to, ng not to disclose, unless required to do so by law. o represent the buyer. A subagent can assist the buyer but does not represent the ND CLEARLY ESTABLISH: till be calculated.	and carry out the instructions of each			
MARCUS & MILLICHAP	9002994	TIM.SPECK@MARCUSMILLICHAP.COM	972-755-5200			
censed Broker /Broker Firm Name or Primary Assumed Business Name License No. Email Phone						
IM A. SPECK 432723 TIM.SPECK@MARCUSMILLICHAP.COM 972-755-5200						
Designated Broker of Firm License No. Email Phone						
TIM A. SPECK	432723	TIM.SPECK@MARCUSMILLICHAP.COM	972-755-5200			
Licensed Supervisor of Sales Agent/Associate	License No.	Email	Phone			
ADAM ABUSHAGUR	661916	ADAM.ABUSHAGUR@MARCUSMILLICHAP.COM	972-755-5223			
	License No.	 Email	Phone			

Sales Agent/Associate's Name

Buyer/Tenant/Seller/Landlord Initials

Date

# BAGS ELITE 3030 EAST MEADOWS BOULEVARD MESQUITE, TX 75150

#### PRESENTED BY

#### **RICARDO CAMARENA**

Associate Office & Industrial Division Dallas Office Office (972) 755-5278 Ricardo.Camarena@MarcusMillichap.com License: TX 762996

#### **TYLER SHARP**

Senior Associate Office & Industrial Division Chicago Office Office (312) 327-5446 Tyler.Sharp@MarcusMillichap.com License: IL 475.177869

#### ADAM ABUSHAGUR

Senior Managing Director Investments Office & Industrial Division Dallas Office Office (972) 755-5223 Adam.Abushagur@marcusmillichap.com License TX 661916

#### DEBT CONTACT

#### DUKE DENNIS Associate Director

Associate Director 300 Throckmorton Street, Suite 1500 Fort Worth, TX 76102 Tel: 979.777.9910 Duke.Dennis@MarcusMillichap.com

Marcus Millichap