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## 596 EAST RIDGE ROAD GRIFFITH, IN 46319

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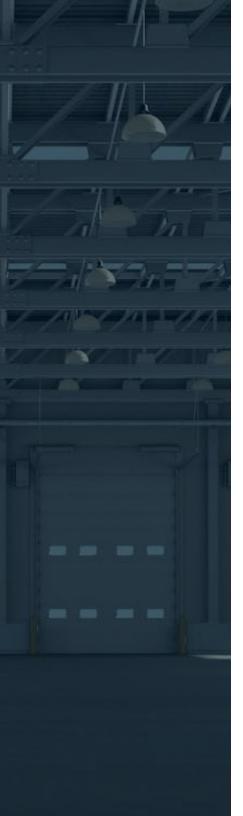
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Market Analysis • Demographic Analysis



## **SECTION 1**

INVESTMENT OVERVIEW



- Brand New Five-Year NNN Lease Minimizes Landlord Responsibility
- Tenant is Dedicated to Location Due to Proximity to Port and 20% Laboratory Build-Out
- Camin Cargo Provides Inspection, Lab Testing, and Additive Treatment Services to Petroleum Industry
  - Tough Barrier-to-Entry Submarket: 6.4% Vacancy Rate, 9.2% Rent Growth Over Trailing 12 Months
    - Property Features: 16' Clear Height, 2 Drive-Ins, 50% Warehouse Space
      - Located One Mile South of Cline Avenue Exit on Interstate 94/80

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 596 East Ridge Road in Griffith, Indiana, leased by Camin Cargo Control. The subject property consists of approximately 14,300 square feet of flex space and is situated on 0.54 acres of land. The asset features a clear height of 16', two drive-in doors, and 50 percent warehouse space. Located just one mile south of the Cline Avenue exit, the property has easy access to Interstate 94/80. A new five-year triple net lease is scheduled to commence in January 2024, minimizing landlord responsibility. Celebrating its 40th Anniversary, Camin Cargo Control provides inspection, laboratory testing, and additive treatment services to the petroleum industry, serving key ports in North America. Due to the 20 percent laboratory build-out of the property and its proximity to the Port of Chicago, the tenant is largely fixed to the asset.

The subject property is situated within the Indiana submarket, containing a massive inventory base of 46.8 million square feet. Logistics space dominates the inventory, followed by specialized space, such as manufacturing facilities. Indiana is a tough barrier-to-entry submarket with a vacancy rate of 6.4 percent during the end of the second quarter. At about 673,000 square feet, the net absorption over the past year sits twice as high as the three-year average. Thanks to high demand, market rent growth is rising at the fastest annual pace on record at 9.2 percent. Industrial rents in Indiana now average \$7.34-per-square-foot, offering tenants a 13 percent discount compared to the overall Chicago market. In recent years, developers have flocked to the submarket. The 2.5 million square feet of industrial space under construction represents an all-time high and will expand current inventory by 5.3 percent (CoStar).

Known as the Greater Chicagoland area, Chicago-Naperville-Elgin is the third-largest metro in the nation. The metro houses 9.5 million people, including 2.7 million residents within the city of Chicago. The number of corporate headquarters in Chicago is second only to New York City and is home to 33 Fortune 500 companies. Thanks to eight commercial and passenger rail lines, the Port of Chicago, three international airports, and a vast network of freeways, Chicago is a major distribution and logistics hub. The local economy and workforce are highly diverse, supported largely by distribution, finance, manufacturing, and high-tech industries. As a multicultural city that thrives on the harmony and diversity of its neighborhoods, Chicago boasts 100 neighborhoods, 77 community areas, 50 wards, and eight major league sports teams, including two MLB teams. Chicago is a leader in reforming public schools, enhancing public safety and security initiatives, providing affordable housing in attractive and economically sound communities, ensuring accessibility for all, and fostering, social, economic, and environmental sustainability (Chicago.gov).

#### PROPERTY DETAILS-

#### 596 EAST RIDGE ROAD GRIFFITH, IN 46319

Total Square Feet 14,30 Warehouse Square Feet 6,95 Office Square Feet 7,35 Office Ratio 519 Year Built 197 Lot Size 0,54 Acre Type of Ownership Fee Simpl Clear Height 11 Parking Spaces 2 Parking Surface Aspha Building Class 5 Tenancy 5 Grade Level Doors Construction Meta Power 600a/480v 3 Type of Lighting LEI Zoning 1-1 Light Industria Roof Type Meta Age/Condition of Roofs Good Conditio HVAC Units Age/Condition of HVAC Serviced Annuall Market 5 Chicago, I	Number of Suites	2
Warehouse Square Feet6,95Office Square Feet7,35Office Ratio519Year Built197Lot Size0.54 AcreType of OwnershipFee SimplClear Height10Parking Spaces2Parking SurfaceAsphaBuilding Class5TenancySinglGrade Level DoorsMetConstructionMetPower600a/480v 3Type of LightingLEIZoningI-1 Light IndustriaRoof TypeMetAge/Condition of RoofsGood ConditionHVAC UnitsServiced AnnuallMarketChicago, I	Number of Buildings	1
Office Square Feet 7,35 Office Ratio 519 Year Built 197 Lot Size 0,54 Acre Type of Ownership Fee Simpl Clear Height 110 Parking Spaces 2 Parking Surface Aspha Building Class 5 Tenancy 5 Grade Level Doors Construction Meta Power 600a/480v 3 Type of Lighting LEI Zoning 1-1 Light Industria Roof Type Meta Age/Condition of Roofs Good Condition HVAC Units Age/Condition of HVAC Serviced Annuall Market Chicago, I	Total Square Feet	14,300
Office Ratio519Year Built197Lot Size0.54 AcreType of OwnershipFee SimplClear Height10Parking Spaces2Parking SurfaceAsphalBuilding Class3TenancySinglGrade Level Doors5ConstructionMetaPower600a/480v 3Type of LightingLetZoningI-1 Light IndustriaRoof TypeMetaAge/Condition of RoofsGood ConditionHVAC UnitsServiced AnnuallMarketChicago, I	Warehouse Square Feet	6,950
Year Built197Lot Size0.54 AcreType of OwnershipFee SimplClear Height10Parking Spaces2Parking SurfaceAsphaBuilding Class5TenancySingleGrade Level DoorsMetaConstructionMetaPower600a/480v 3Type of LightingLEIZoningI-1 Light IndustriaRoof TypeMetaAge/Condition of RoofsGood ConditionHVAC UnitsServiced AnnuallMarketChicago, I	Office Square Feet	7,350
Lot Size 0.54 Acre Type of Ownership Fee Simpl Clear Height 10 Parking Spaces 2 Parking Surface Aspha Building Class Tenancy Singl Grade Level Doors Construction Meta Power 600a/480v 3 Type of Lighting LEI Zoning I-1 Light Industria Roof Type Meta Age/Condition of Roofs Good Conditio HVAC Units Age/Condition of HVAC Serviced Annuall Market Chicago, I	Office Ratio	51%
Type of Ownership  Clear Height  Parking Spaces  2  Parking Surface  Asphal  Building Class  Tenancy  Singl  Grade Level Doors  Construction  Meta  Power  600a/480v 3  Type of Lighting  LEI  Zoning  I-1 Light Industria  Roof Type  Meta  Age/Condition of Roofs  Age/Condition of HVAC  Market  Chicago, I	Year Built	1978
Clear Height10Parking Spaces2Parking SurfaceAsphalBuilding Class5TenancySingleGrade Level Doors6ConstructionMetaPower600a/480v 3Type of LightingLEIZoningI-1 Light IndustriaRoof TypeMetaAge/Condition of RoofsGood ConditionHVAC UnitsServiced AnnuallAge/Condition of HVACServiced AnnuallMarketChicago, I	Lot Size	0.54 Acres
Parking Spaces 2 Parking Surface Asphal Building Class Tenancy Singl Grade Level Doors  Construction Meta Power 600a/480v 3 Type of Lighting LEI Zoning I-1 Light Industria Roof Type Meta Age/Condition of Roofs Good Conditio HVAC Units  Age/Condition of HVAC Serviced Annuall Market Chicago, I	Type of Ownership	Fee Simple
Parking Surface Asphal Building Class  Tenancy Single Grade Level Doors  Construction Meta Power 600a/480v 3 Type of Lighting LEI Zoning I-1 Light Industria Roof Type Meta Age/Condition of Roofs Good Condition HVAC Units  Age/Condition of HVAC Serviced Annuall Market Chicago, I	Clear Height	16′
Building Class  Tenancy Single Grade Level Doors  Construction Meta Power 600a/480v 3  Type of Lighting LEft Zoning I-1 Light Industriat Roof Type Meta Age/Condition of Roofs Good Condition HVAC Units  Age/Condition of HVAC Market Chicago, I	Parking Spaces	25
Tenancy Single Grade Level Doors  Construction Meta Power 600a/480v 3 Type of Lighting LEI Zoning I-1 Light Industria Roof Type Meta Age/Condition of Roofs Good Conditio HVAC Units  Age/Condition of HVAC Serviced Annual	Parking Surface	Asphalt
Grade Level Doors  Construction	Building Class	C
ConstructionMetaPower600a/480v 3Type of LightingLEIZoningI-1 Light IndustriaRoof TypeMetaAge/Condition of RoofsGood ConditionHVAC UnitsServiced AnnuallationMarketChicago, I	Tenancy	Single
Power 600a/480v 3 Type of Lighting LEI Zoning I-1 Light Industria Roof Type Meta Age/Condition of Roofs Good Conditio HVAC Units Age/Condition of HVAC Serviced AnnualI Market Chicago, I	Grade Level Doors	2
Type of Lighting  Zoning  Roof Type  Age/Condition of Roofs  Age/Condition of HVAC  Age/Condition of HVAC  Market  LEI  LEI  Month  Good Condition  Serviced Annual  Chicago, I	Construction	Metal
Zoning I-1 Light Industria Roof Type Meta Age/Condition of Roofs Good Condition HVAC Units Age/Condition of HVAC Serviced Annual Market Chicago, I	Power	600a/480v 3p
Roof Type  Age/Condition of Roofs  HVAC Units  Age/Condition of HVAC  Market  Market  Meta  Good Condition  Serviced Annuall  Chicago, I	Type of Lighting	LED
Age/Condition of Roofs  HVAC Units  Age/Condition of HVAC  Market  Good Condition  Serviced Annuall  Chicago, I	Zoning	I-1 Light Industrial
HVAC Units  Age/Condition of HVAC  Market  Serviced Annuall  Chicago, I	Roof Type	Metal
Age/Condition of HVAC Serviced Annual Market Chicago, I	Age/Condition of Roofs	Good Condition
Market Chicago, I	HVAC Units	2
	Age/Condition of HVAC	Serviced Annually
Submarket	Market	Chicago, IL
	Submarket	Indiana
Market Vacancy 6.409	Market Vacancy	6.40%



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#### 596 EAST RIDGE ROAD

GRIFFITH, IN 46319

OFFERING PRICE

CAP RATE

PRO-FORMA CAP RATE

\$1,525,000

8.16%

8.40%

Ψ1,323,000	0.1070	0.40/0
Offering Price		\$1,525,000
Cap Rate		8.16%
Pro-Forma Cap Rate		8.40%
Price/SF		\$106.64
Total Square Feet		14,300
Rental Rate		\$9.00
Lease Type		Triple Net (NNN)
Lease Term		5 Years
Rental Increases		3%
Tenancy		Single
Occupancy		100.00%
FINANCING		
Loan Amount		\$991,250
Loan Type		New
Interest Rate		5.25%
Amortization		25 Years
Year Due		2027

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.

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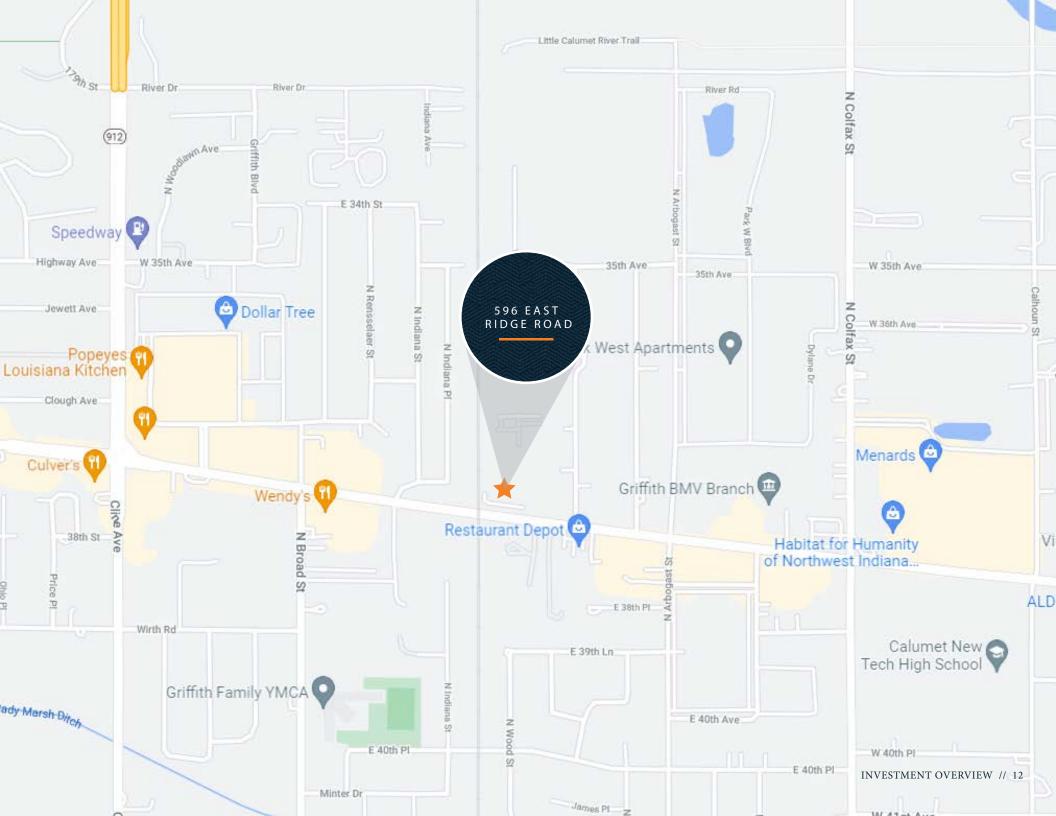
Tenant Name	Suite	Sguare Feet	% Bldg Share	Lease Comm.	e Dates Exp.	Annual Rent per Sq. Ft.	Total Rent Per Month	Total Rent Per Year	Pro Forma Rent Per Year	Changes on	Rent Increase	Lease Type	Renewal Options and Option Year Rental Information
Camin Cargo Control	Α	14,300	100.0%	1/1/23	1/1/27	\$9.00	\$10,725	\$128,700	\$132,561	Jan-2024	3.00%	NNN	Three (3) 2-Year Options
Total		14,300				\$9.00	\$10,725	\$128,700	\$132,561				
		Occ	upied Tenants: 1	Unoccupi	ied Tenants: 0	Occupied GLA: 1	00.00%	Unoccupied GLA: 0.0	0%				
Total Current Rents: \$10,725		Occupied Current	Rents: \$10,725	Unoccupied Current F	Rents: \$0								

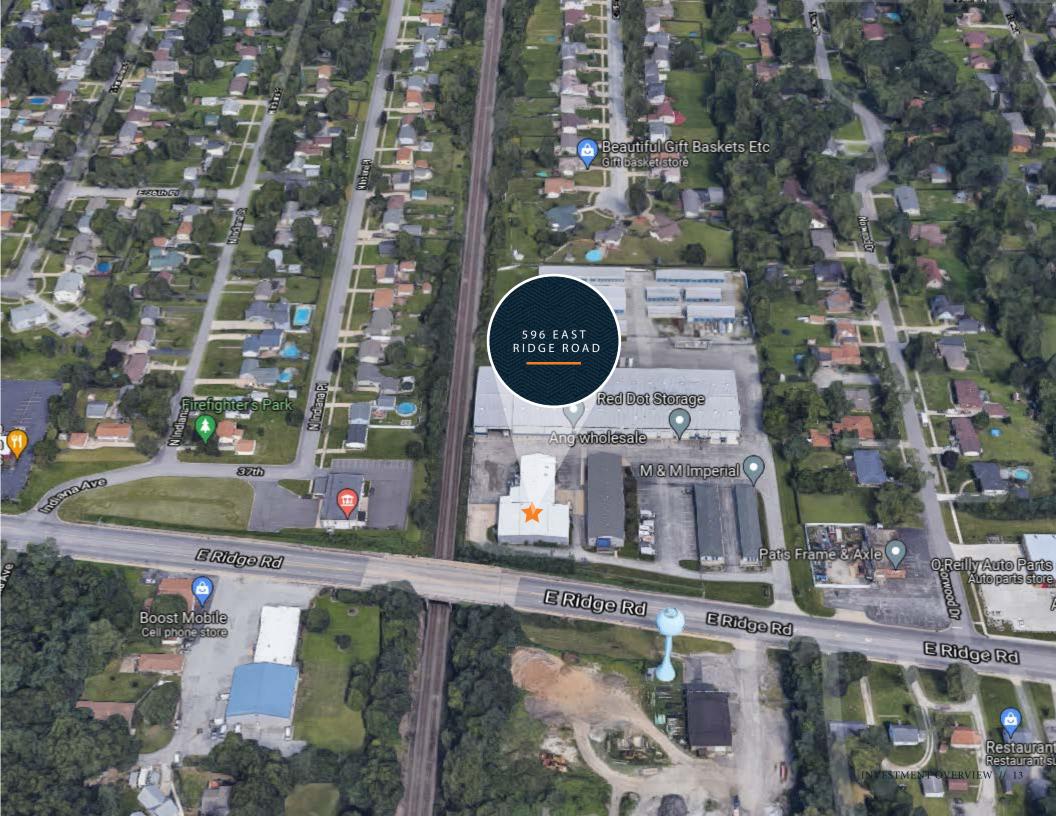


	Income	Current		Per SF	Pro Forma	Per SF	
Ī	Scheduled Base Rental Income	128,700		9.00	132,561	9.27	
	Expense Reimbursement Income						
	Net Lease Reimbursement						
	Insurance	4,290		0.30	4,290	0.30	
	Real estate Taxes	9,237		0.65	9,699	0.68	
	Management Fees	0		0.00	0	0.00	
	Total Reimbursement Income	\$13,527	76.0%	\$0.95	\$13,989	76.1% \$0.98	
	Effective Gross Revenue	\$142,227		\$9.95	\$146,550	\$10.25	

Operating Expenses	Current		Per SF	Pro Forma		Per SF	
Insurance	4,290		0.30	4,290		0.30	
Real Estate Taxes	9,237		0.65	9,699		0.68	
Management Fee	4,267	3.0%	0.30	4,397	3.0%	0.31	
Total Expenses	\$17,794		\$1.24	\$18,385		\$1.29	
Expenses as % of EGR	12.5%			12.5%			
Net Operating Income	\$124,433		\$8.70	\$128,165		\$8.96	













#### TENANT SUMMARY



**TENANT** 

Camin Cargo Control

**HEADOUARTERS** 

DATE FOUNDED

Pasadena, TX

1982

**EMPLOYEES** 

1,200

www.camincargo.com





For 40 years, Camin Cargo Control (CCC) has been providing inspection, laboratory testing, and additive treatment services to the Petroleum Industry. Operating in over 50 locations, CCC services key ports in the Gulf and East Coast Harbors, Canada, as well as several Caribbean, Central, and South American Harbors. CCC operates as a neutral third party that determines and certifies the quantity and quality of bulk liquid, gaseous, and dry cargoes for custody transfers.

All of the company's inspection and laboratory services are consistent with the latest American Petroleum Institute (API) and American Society for Testing and Materials (ASTM) guidelines, government regulations, and industry protocols. Camin Cargo Control is bonded with U.S. Customs and Border Protection, ISO 9001:2000 Certified, ISO 17025:2005 Accredited, BQ 9000 Certified, EPA registered for RFG, approved by the New York Mercantile Ex-change, and active members of ASTM, API, IP, IFIA, ASQC AIC, GAFTA, FOSFA, and ACS.

#### CAPABILITIES-

MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 2,399 debt and equity financings in 2021



National platform operating within the firm's brokerage offices



\$10.4 billion total national volume in 2021



Access to more capital sources than any other firm in the industry

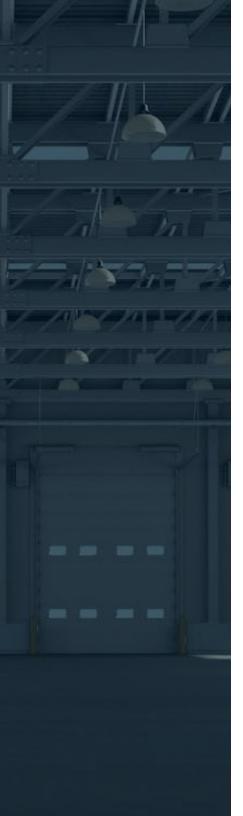
# WHY MMCC?

Optimum financing solutions to enhance value

Enhanced control through MMCC's ability to qualify investor finance contingencies

Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings



## **SECTION 2**

MARKET OVERVIEW





# CHICAGO

Chicago-Naperville-Elgin is one of the largest metros in the nation. The Chicagoland area is bounded to the east by Lake Michigan, expands over a 5,000-square-mile region in northeastern Illinois and extends into Wisconsin and Indiana. The metro houses 9.5 million people and comprises 14 counties. The city of Chicago contains 2.7 million residents. The greatest growth during the past 20 years occurred in the western portion of the region. In recent years, however, businesses have been relocating back into the city to attract young workers, supporting the development of high-rise residential and office towers in downtown Chicago.



THIRD-LARGEST METROPOLITAN AREA



WEALTH OF INTELLECTUAL CAPITAL



LARGE, DIVERSE EMPLOYMENT BASE



#### **ECONOMY**

The metro has one of the biggest economies in the nation, and is buoyed by its distribution, finance, manufacturing operations and growing high-tech sectors. Fortune 500 companies headquartered in the metro include Boeing, Walgreens, Allstate and McDonald's. The area is a major global tourist and convention destination. Typically, more than 50 million people visit the metro annually and support approximately 500,000 jobs in the leisure and hospitality sector. Although suppressed during the pandemic, visitations and employment are improving. Large tech firms, such as Amazon and Google, attract a wide array of startup companies. The workforce is considered one of the most diverse and well trained among major United States metros.



#### TRANSPORTATION

The region's transit network ranks among the largest and most efficient in the world. The vast network of freeways, centralized location, a large rail-truck intermodal facility and the Port of Chicago contribute to the metro's position as a major distribution and logistics hub. Chicago is the nation's top freight rail hub, with major carriers BNSF, Union Pacific, CSX and Norfolk Southern servicing the region. Amtrak routes originate from Union Station, while the Metra commuter rail and the Chicago L provide passenger service throughout the metro area and beyond. International airports include O'Hare, Midway and Gary/Chicago. Sixteen smaller airports also provide air service for the region.



#### METROPLEX GROWTH

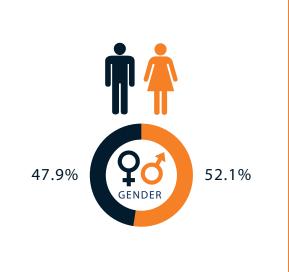
Chicago is the third most populous metro in the U.S., with 9.5 million residents. During the next five years, the population is expected to remain steady. World-class education institutions, including Northwestern University and the University of Chicago, help provide a skilled labor pool. Nearly 37 percent of residents ages 25 and older hold a bachelor's degree, and of these, 14 percent have also earned a graduate or professional degree, which is well above the national level. Younger professionals moving to the market for employment provide a skilled workforce and contribute to a median age that is below that of the U.S. median, as well as a household income above the national level. More people are renting as thousands of new apartments are completed. The local homeownership at 64 percent is slightly above the national rate.



The Chicago metro has something to offer to each of its residents and visitors, whether it is legendary blues and jazz music, cultural and educational venues, professional sports, dining, entertainment, shopping or recreational amenities. The Chicago area's relative affordability is largely due to its lower housing costs. The median home price is significantly less than in other cities of its size and is below that of many smaller cities, including Seattle and Denver. Cultural activities and artistic venues underpin the metro's cosmopolitan lifestyle. The region is home to various well-known museums, including the world-class Field Museum, Shedd Aquarium, the Museum of Science and Industry, the Art Institute of Chicago and Adler Planetarium. The theater scene rivals the world's best, and troupes, dance companies, symphony orchestras and music venues abound. Chicago is also home to the upcoming Obama Presidential Center, which broke ground in September 2021.











#### DEMOGRAPHICS-

POPULATION	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Population	9,891	58,560	174,968
2021 Estimate			
Total Population	9,868	58,911	176,579
2010 Census		'	
Total Population	10,158	60,899	182,356
2000 Census			
Total Population	10,522	65,535	194,662
Daytime Population			
2021 Estimate	6,973	52,137	162,732
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Households	4,039	23,359	68,622
2021 Estimate			
Total Households	4,017	23,339	68,738
Average (Mean) Household Size	2.5	2.5	2.5
2010 Census			
Total Households	4,090	23,954	70,672
2000 Census			
Total Households	4,227	25,413	74,068

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2021 Estimate			
\$200,000 or More	0.6%	1.4%	3.3%
\$150,000-\$199,999	3.3%	4.5%	5.0%
\$100,000-\$149,999	14.7%	14.9%	14.1%
\$75,000-\$99,999	13.2%	13.7%	12.5%
\$50,000-\$74,999	23.0%	21.9%	19.9%
\$35,000-\$49,999	16.2%	13.7%	13.0%
\$25,000-\$34,999	11.0%	10.4%	10.5%
\$15,000-\$24,999	9.8%	9.4%	9.9%
Under \$15,000	8.3%	10.0%	11.9%
Average Household Income	\$64,734	\$68,242	\$74,084
Median Household Income	\$54,729	\$56,998	\$55,586
Per Capita Income	\$26,357	\$27,047	\$28,932
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2021 Estimate Total Population	9,868	58,911	176,579
Under 20	26.8%	25.5%	25.9%
20 to 34 Years	22.0%	19.8%	18.3%
35 to 39 Years	7.1%	6.5%	6.2%
40 to 49 Years	12.4%	12.0%	11.9%
50 to 64 Years	17.9%	19.1%	19.9%
Age 65+	13.7%	17.0%	17.8%
Median Age	35.8	38.6	39.7
Population 25+ by Education Level			
2021 Estimate Population Age 25+	6,574	40,102	119,752
Elementary (0-8)	2.4%	3.2%	3.5%
Some High School (9-11)	6.4%	7.5%	7.4%
High School Graduate (12)	38.7%	38.8%	35.7%
Some College (13-15)	25.7%	22.1%	22.6%
Associate Degree Only	7.8%	8.7%	8.5%
Bachelor's Degree Only	13.0%	14.1%	14.6%
Graduate Degree	6.0%	5.8%	7.7%
Travel Time to Work			
Average Travel Time to Work in Minutes	32.0	29.0	30.0



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