OFFERING MEMORANDUM

Marcus Millichap

1531 WEST BAYAUD AVENUE

DENVER, CO 80223

SENCHMARK WOODWORKS

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Marcus & Millichap

TAG INDUSTRIAL GROUP

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1531 WEST BAYAUD AVENUE DENVER, CO 80223

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SECTION 1

Dali

INVESTMENT OVERVIEW



- Industrial Investment or Owner-User Opportunity
- Delivered in 1985, the Property Is 11,688 Square Feet Divided Into 3 Individual Suites With 9% Office Space
 - Features Include 3 Grade-Level Doors, 12' Clear Height, and 3 Phase Power
 - Below Market Rents and Short-Term Leases In Place With 45% Of the Space on Month-To-Month
 - Located Adjacent to Santa Fe and I-25, Providing Easy Highway Access
 - No New Construction in Submarket Limits Supply For Tenants and Users

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 1531 West Bayaud Avenue in Denver, Colorado, anchored by the current owner, Benchmark Woodworks. The subject property consists of approximately 11,688 square feet of warehouse space and is situated on 0.46 acres of land. The asset features three grade-level doors, a clear height of 12, and 3-phase power. Delivered in 1985, the fully leased property is divided into three individual suites, consisting of 9 percent office space. Upon sale of the property, Benchmark Woodworks will execute a six-month lease. With 45 percent of the remaining space currently leased on a month-to-month basis, the property can be acquired for owner use. Given that this space is currently priced below market rent, the asset also offers investors a value-add opportunity. Located adjacent to Santa Fe Drive, the property has easy highway access to Interstate 25.

The subject property is located in Lower South Central, a midsized submarket containing 9.2 million square feet of industrial space. After a bumpy 2020 in which net absorption fell to a decade's low, the submarket has far outperformed the general Denver market. Thanks to four consecutive quarters of positive net absorption in Lower South Central, the vacancy rate has fallen from 4.0 percent in 2020 to 2.1 percent in Q2 2022. This compares to a 5.1 percent vacancy rate for the overall market. With supply tightening, market rent growth jumped to 8.8 percent year-over-year, the highest level since 2015. Given there are no industrial projects currently under construction, there are no supply restraints on rent growth or vacancies for the foreseeable future (CoStar).

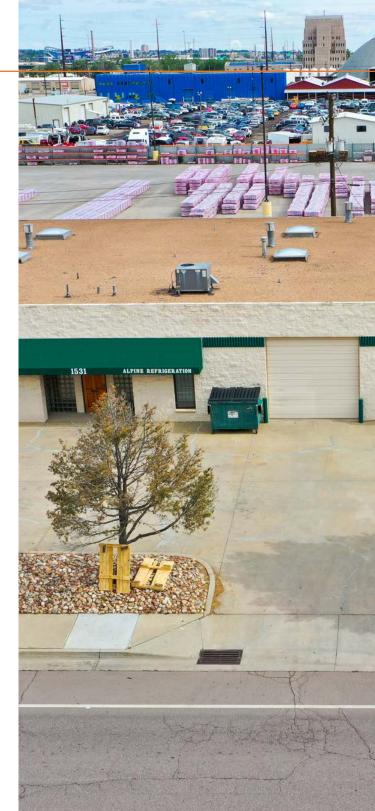
Denver-Aurora-Lakewood metro is home to three million people among 10 counties. Known as the Mile High City, Denver, which is also a county, serves as the state's capitol and largest city, with approximately 742,800 residents. Metro Denver houses 10 Fortune 500 companies, including Newmont Goldcorp, Arrow Electronics, and DISH Network. Aerospace, financial services, and health care are some of the industries that have driven economic growth in the new millennium. The passage of Amendment 64 in November 2012, created a new industry in marijuana, largely consisting of young thriving businesses. Metro Denver provides a high quality of life with rural and urban amenities. Rocky Mountain National Park is less than two hours driving from the metro area, and the city houses franchises for all four major sports.

PROPERTY DETAILS-

1531 WEST BAYAUD AVENUE, DENVER, CO 80223

Number of Suites	3
Number of Buildings	1
Total Square Feet	11,688
Warehouse Square Feet	10,636
Office Square Feet	1,052
Office Ratio	9%
Year Built	1985
Lot Size	0.46 Acres
Type of Ownership	Fee Simple
Clear Height	12
Parking Surface	Concrete
Building Class	С
Tenancy	MultiTenant
Grade Level Doors	3
Construction	Masonry
Power	200 - 400a/220v 3p
Zoning	I-MX-3
Roof Type	Built Up
Age/Condition of Roofs	Original
HVAC Units	3
Age/Condition of HVAC	Original
Market	Denver MSA
Submarket	Lower South Central
Market Vacancy	5.60%

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OFFERING HIGHLIGHTS

1531 WEST BAYAUD AVENUE

Rental Rate

Lease Type

Tenancy Occupancy

DENVER, CO 80223		
OFFERING PRICE	CAP RATE	PRO-FORMA CAP RATE
\$2,600,000	3.42%	6.29%
Offering Price		\$2,600,000
Cap Rate		3.42%
Pro-Forma Cap Rate		6.29%
Price/SF		\$222.45
Total Square Feet		11,688

FINANCING	INVESTOR	OWNER USER
LTV	70%	90%
Rate	4.85%	4.47%
Term	5	7
Amortization	25 Years	25 Years
Notes	1 Year I.O.	

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.

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\$10.49

Staggered Multi Tenant

100%

Full Service Gross

			%			Annual			Pro Forma			Renewal Options
		Square	Bldg		se Dates	Rent per	Total Rent	Total Rent	Rent	Changes	Lease	and Option Year
Tenant Name	Suite	Feet	Share	Comm.	Exp.	Sq. Ft.	Per Month	Per Year	Per Year	on	Туре	Rental Information
Benchmark Woodworks	A	6,463	55.3%	9/1/22	3/31/23	\$8.20	\$4,416	\$52,997	\$112,133	Apr-2023	Gross	6 Month Lease to be executed at closing. One (1) 6-month renewal option
Alpine Refrigeration	В	1,650	14.1%		MTM	\$8.73	\$1,200	\$14,400	\$28,628	Jan-2023	Gross	
913 Interiors	С	3,575	30.6%		MTM	\$8.22	\$2,450	\$29,400	\$62,026	Jan-2023	Gross	
Total		11,688				\$8.28	\$8,066	\$96,797	\$202,787			
		Occupi	ed Tenants: 3	Unoccupied	d Tenants: 0	Occupied GLA: 10	00.00%	Unoccupied GLA:	0.00%			
				Total Curre	nt Rents: \$8,066	Occupied Current	Rents: \$8,066	Unoccupied Curre	ent Rents: \$0			



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OPERATING STATEMENT

Income	Current	Per SF	Pro Forma	Per SF
Scheduled Base Rental Income	127,819	10.94	202,436	17.32
Expense Reimbursement Income				
Net Lease Reimbursement				
Total Reimbursement Income	\$0	0.0% \$0.00	\$0	0.0% \$0.00
Effective Gross Revenue	\$127,819	\$10.94	\$202,436	\$17.32
Operating Expenses	Current	Per SF	Pro Forma	Per SF
Repairs & Maintenance	1,732	0.15	1,732	0.15
Repairs & Maintenance Landscaping	1,732 365	0.15	, -	0.15 0.03
Landscaping	,		365	
•	365	0.03	365 580	0.03
Landscaping Fire Monitoring	365 580	0.03 0.05	365 580 2,298	0.03 0.05
Landscaping Fire Monitoring Utilities	365 580 2,298	0.03 0.05 0.20	365 580 2,298 3,503	0.03 0.05 0.20
Landscaping Fire Monitoring Utilities Insurance	365 580 2,298 3,503	0.03 0.05 0.20 0.30	365 580 2,298 3,503 30,295	0.03 0.05 0.20 0.30

\$7.62

\$89,046

Pro Forma Rents are based on \$14/sf NNN

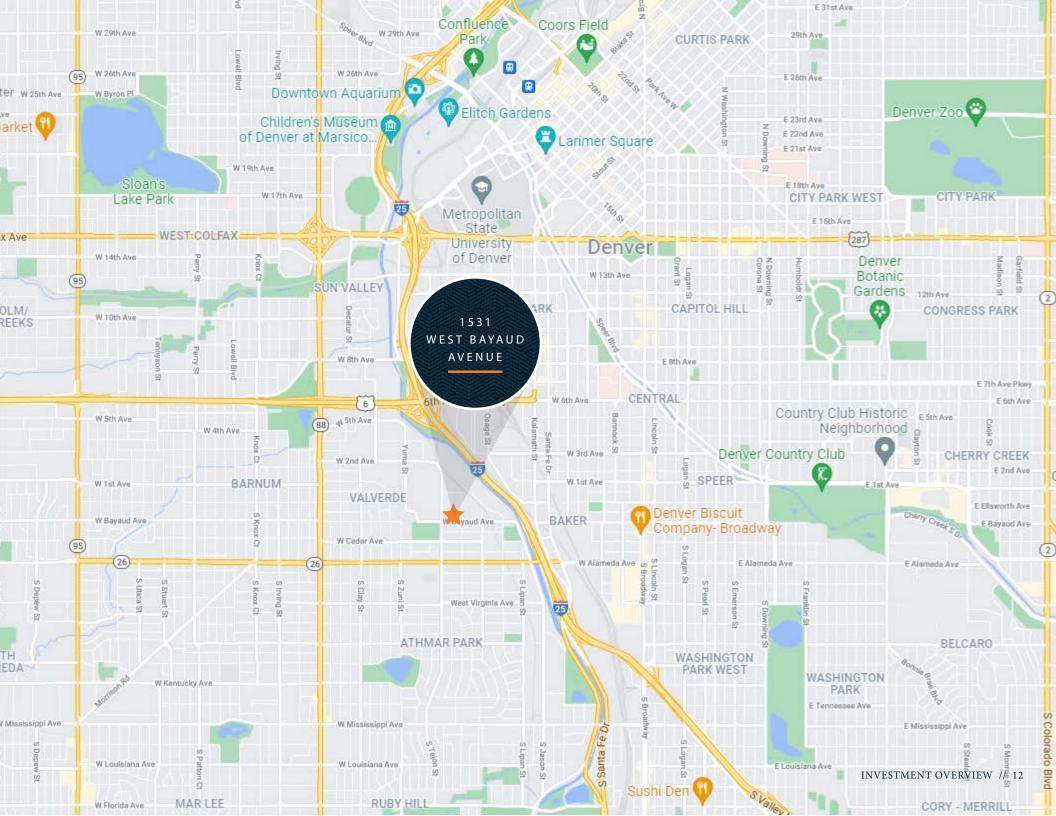
Net Operating Income



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\$163,664

\$14.00









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We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

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Closed 2,399 debt and equity financings in 2021



National platform operating within the firm's brokerage offices



\$10.4 billion total national volume in 2021



Access to more capital sources than any other firm in the industry

WHY MMCC?

Optimum financing solutions to enhance value

Enhanced control through MMCC's ability to qualify investor finance contingencies

Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings

SECTION 2

Dal

MARKET OVERVIEW



DENVER colorado

The Denver-Aurora-Lakewood metro is at the center of Colorado's Front Range, nestled at the convergence of the Great Plains and the majestic Rocky Mountains. The market consists of 10 counties: Broomfield, Arapahoe, Denver, Adams, Douglas, Jefferson, Clear Creek, Elbert, Gilpin and Park. Denver, which is both a county and a city, is the largest of each, with approximately 742,800 residents. Denver also houses the state capitol. The eastern and northern reaches of the metro are expected to attract most future development, as land in these areas is relatively flat and affordable. Denver's elevation of 5,280 feet above sea level earns it the nickname "Mile High City."



NAME AND ADDRESS OF TAXABLE PARTY.

MAJOR TRANSPORTATION CENTER



EMPHASIS ON SKILLED JOBS



GROWING ALTERNATIVE-ENERGY SECTOR



METROPLEX GROWTH

ECONOMY

Key drivers of the region's economy include aerospace, bioscience, energy, financial services, health care, aviation, information technology and telecommunications. Denver's economy is expanding, with the annual change in gross metropolitan product expected to exceed 5 percent this year. Many of Denver's largest employers are in population-serving businesses, such as retail and health care, and their expansion will track population and income growth. There are 10 Fortune 500 companies located in the metro, including Newmont Goldcorp, Arrow Electronics, DISH Network, DaVita, Qurate Retail Group and VF Corporation.

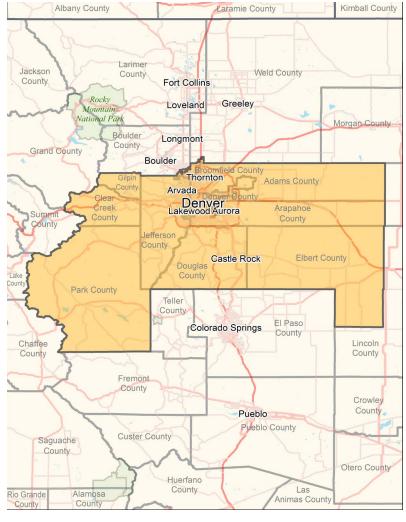


DEMOGRAPHICS

The metro is expected to add 206,600 new residents during the next five years, as themarket benefits from household migration trends that emerged from the health crisis. Gains in higherpaying employment sectors keep the median household income well above he national median. Elevated incomes have allowed 63 percent of households to own their homes, nearlymatching the national rate.

2021 Population by Age





METROPLEX GROWTH



The Denver metro area offers residents urban and rural surroundings, in addition to exciting nightlife and outdoor fun. Five professional sports teams play in venues within a short walk or drive of downtown Denver. The local arts community is vibrant, and the city's large park system provides relaxing opportunities to enjoy the outdoors. The allure of the Rocky Mountains keeps residents active. Rocky Mountain National Park is less than two hours from the metro and offers numerous campsites and hiking trails. Avid skiers and snowboarders are close to world-class ski resorts, such as Vail, Beaver Creek and Copper Mountain. The Denver metro will continue to grow as the area's high quality of life attracts new residents.



DEMOGRAPHICS



DEMOGRAPHICS -

POPULATION	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Population	16,685	255,771	596,034
2021 Estimate			
Total Population	15,884	237,341	558,538
2010 Census			
Total Population	13,706	195,579	469,727
2000 Census			
Total Population	14,433	190,981	467,355
Daytime Population			
2021 Estimate	24,610	366,638	726,999
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2026 Projection			
Total Households	6,060	123,264	283,211
2021 Estimate			
Total Households	5,619	111,854	260,364
Average (Mean) Household Size	2.8	2.1	2.1
2010 Census			
Total Households	4,692	89,165	213,473
2000 Census			
Total Households	4,834	83,732	203,851

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2021 Estimate			
\$200,000 or More	2.6%	9.9%	9.7%
\$150,000-\$199,999	2.9%	6.8%	7.4%
\$100,000-\$149,999	13.0%	14.3%	15.9%
\$75,000-\$99,999	11.5%	11.1%	11.9%
\$50,000-\$74,999	21.3%	17.0%	16.8%
\$35,000-\$49,999	14.2%	11.3%	11.1%
\$25,000-\$34,999	7.5%	7.8%	7.7%
\$15,000-\$24,999	10.8%	8.7%	8.0%
Under \$15,000	16.1%	13.1%	11.5%
Average Household Income	\$64,413	\$100,491	\$102,695
Median Household Income	\$51,682	\$62,616	\$66,915
Per Capita Income	\$22,796	\$47,643	\$48,232
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2021 Estimate Total Population	15,884	237,341	558,538
Under 20	25.4%	19.0%	19.0%
20 to 34 Years	27.6%	33.9%	31.0%
35 to 39 Years	9.4%	9.7%	9.3%
40 to 49 Years	13.6%	12.9%	12.8%
50 to 64 Years	14.6%	14.1%	15.3%
Age 65+	9.4%	10.4%	12.5%
Median Age	33.6	33.8	35.0
Population 25+ by Education Level			
2021 Estimate Population Age 25+	10,866	177,024	417,209
Elementary (0-8)	13.3%	7.3%	5.5%
Some High School (9-11)	14.7%	8.4%	6.8%
High School Graduate (12)	26.2%	17.9%	17.9%
Some College (13-15)	13.9%	15.0%	16.1%
Associate Degree Only	4.0%	4.5%	5.0%
Bachelor's Degree Only	18.8%	29.3%	30.0%
Graduate Degree	9.2%	17.5%	18.6%
Travel Time to Work			
Average Travel Time to Work in Minutes	27.0	27.0	27.0



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Seller's Agent: A seller's agent works solely on behalf of the seller to promote the interests of the seller with the utmost good faith, loyalty and fidelity. The agent negotiates on behalf of and acts as an advocate for the seller. The seller's agent must disclose to potential buyers all adverse material facts actually known by the seller's agent about the property. A separate written listing agreement is required which sets forth the duties and obligations of the broker and the seller.

Buyer's Agent: A buyer's agent works solely on behalf of the buyer to promote the interests of the buyer with the utmost good faith, loyalty and fidelity. The agent negotiates on behalf of and acts as an advocate for the buyer. The buyer's agent must disclose to potential sellers all adverse material facts actually known by the buyer's agent, including the buyer's financial ability to perform the terms of the transaction and, if a residential property, whether the buyer intends to occupy the property. A separate written buyer agency agreement is required which sets forth the duties and obligations of the broker and the buyer.

Transaction-Broker: A transaction-broker assists the buyer or seller or both throughout a real estate transaction by performing terms of any written or oral agreement, fully informing the parties, presenting all offers and assisting the parties with any contracts, including the closing of the transaction, without being an agent or advocate for any of the parties. A transaction-broker must use reasonable skill and care in the performance of any oral or written agreement, and must make the same disclosures as agents about all adverse material facts actually known by the transaction-broker concerning a property or a buyer's financial ability to perform the terms of a transaction and, if a residential property, whether the buyer intends to occupy the property. No written agreement is required.

Customer: A customer is a party to a real estate transaction with whom the broker has no brokerage relationship because such party has not engaged or employed the broker, either as the party's agent or as the party's transaction-broker.

RELATIONSHIP BETWEEN BROKER AND BUYER

Broker and Buyer referenced below have NOT entered into a buyer agency agreement. The working relationship specified below is for a specific property described as:

1531 W Bayaud Ave Denver, CO 80223

or real estate which substantially meets the following requirements:

Buyer understands that Buyer is not liable for Broker's acts or omissions that have not been approved, directed, or ratified by Buyer.

CHECK ONE BOX ONLY:

Multiple-Person Firm. Broker, referenced below, is designated by Brokerage Firm to serve as Broker. If more than one individual is so designated, then references in this document to Broker shall include all persons so designated, including substitute or additional brokers. The brokerage relationship exists only with Broker and does not extend to the employing broker, Brokerage Firm or to any other brokers employed or engaged by Brokerage Firm who are not so designated.

One-Person Firm. If Broker is a real estate brokerage firm with only one licensed natural person, then any references to Broker or Brokerage Firm mean both the licensed natural person and brokerage firm who shall serve as Broker.

CHECK ONE BOX ONLY:

 \square Customer. Broker is the \square seller's agent \square seller's transaction-broker and Buyer is a customer. Broker intends to perform the following list of tasks: \square Show a property \square Prepare and Convey written offers, counteroffers and agreements to amend or extend the contract. Broker is <u>not</u> the agent or transaction-broker of Buyer.

Customer for Broker's Listings – Transaction-Brokerage for Other Properties. When Broker is the seller's agent or seller's transaction-broker, Buyer is a customer. When Broker is not the seller's agent or seller's transaction-broker, Broker is a transaction-broker assisting Buyer in the transaction. Broker is <u>not</u> the agent of Buyer.

Transaction-Brokerage Only. Broker is a transaction-broker assisting the Buyer in the transaction. Broker is <u>not</u> the agent of Buyer.

Buyer consents to Broker's disclosure of Buyer's confidential information to the supervising broker or designee for the purpose of proper supervision, provided such supervising broker or designee does not further disclose such information without consent of Buyer, or use such information to the detriment of Buyer.

DISCLOSURE OF SETTLEMENT SERVICE COSTS. Buyer acknowledges that costs, quality, and extent of service vary between different settlement service providers (e.g., attorneys, lenders, inspectors and title companies).

THIS IS NOT A CONTRACT. IT IS BROKER'S DISCLOSURE OF BROKER'S WORKING RELATIONSHIP.

If this is a residential transaction, the following provision applies:

MEGAN'S LAW. If the presence of a registered sex offender is a matter of concern to Buyer, Buyer understands that Buyer must contact local law enforcement officials regarding obtaining such information.

BUYER ACKNOWLEDGMENT:

Buyer acknowledges receipt of this document on _____

Buyer

Buyer

BROKER ACKNOWLEDGMENT:

On	, Broker provided	(Buyer) with
	Attack was at to see all all Offensive a Management down	

this document via ______ and retained a copy for Broker's records.

Brokerage Firm's Name: Marcus & Millichap Real Estate Investment Services of Atlanta, Inc.

AA A

Broker

1531 WEST BAYAUD AVENUE DENVER, CO 80223

PRESENTED BY

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