

# PREMIER PRODUCE SERVICES 8125 WESTERN HILLS BOULEVARD

# WHITE SETTLEMENT, TX 76108

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# Marcus & Millichap

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# PREMIER PRODUCE SERVICES 8125 WESTERN HILLS BOULEVARD, WHITE SETTLEMENT, TX 76108

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# Marcus & Millichap

# **SECTION 1**

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# INVESTMENT OVERVIEW

Marcus & Millichap



OFFERING SUMMARY -

- Newly Executed Five-Year Triple-Net Lease with Strong Tenant
- Located Just Off Interstate-30 and Interstate-Loop 820 with Proximity to Meacham International Airport
- Masonry/Metal Construction Featuring Two Grade-Level Door, Eight Dock-High Doors, and 14,000 Square Feet of Cold Storage Space
  - Property Situated on 4.31 Acres Allowing for Ample Outside Storage/Parking
  - Subject Property Features LED Lighting, 3-Phase Power, and 2,500 Square Feet of Office Space

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 8125 Western Hills Boulevard in White Settlement, Texas. The subject property consists of approximately 24,240 square feet of warehouse space and is situated on 4.31 acres of land. The asset features two grade-level doors, eight dockhigh doors, LED lighting, and 3-phase power. Made of masonry and metal construction, the warehouse consists of 14,000 square feet of cold storage space in addition to the 2,500 square feet of office space. The asset will be occupied by a strong tenant on a five-year, triple-net lease. Ample outdoor space provides the tenant additional storage space and sufficient parking. Located just off Interstate 30 and Interstate 820 (Loop), the property is proximately located in the West Tarrant submarket, near the Fort Worth Meacham International Airport.

Like the subject property, most of the 5.5 million square feet of industrial space in the West Tarrant submarket consists of smaller warehouses or flex/light manufacturing facilities suited for local businesses. About half of the submarket's inventory is situated around the Fort Worth Naval Air Station Joint Reserve Base, home to the 1.5 million-square-foot Lockheed Tactical Systems facility. During the second quarter, Phase 1 of the 380,020-square-foot Lone Star Commerce Center was delivered. The speculative build was the largest quarterly delivery in the West Tarrant submarket on record since 1997. The delivery of the Lone Star Commerce Center pushed vacancy rates in the submarket up to 8.7 percent, however, prior to completion the vacancy rate sat at just 2.5 percent in the first quarter. The average annual rent is currently growing at 6 percent, 160 basis points higher than the 10-year average (CoStar). With year-to-date net absorption already exceeding last year's total, the West Tarrant submarket has become an attractive opportunity for industrial investors in the Dallas-Fort Worth metroplex.

The Dallas/Fort Worth metroplex is the fourth-most populous metro in the nation with an aggregate of more than 7.5 million residents. It is composed of 13 counties stretching nearly 10,000 square miles. The city of Dallas houses 1.3 million people, followed by Fort Worth with 800,000 residents. Strong job growth continually draws new residents to the region. To accommodate the additional traffic, the region's transportation network is evolving. Traffic flow is improved as freeways are expanded and miles are being added to tollways and turnpikes. The growth of the transportation network is vital to supporting commuters to the metros numerous corporations and growing industries. Dallas/Fort Worth's population growth in recent years ranks among the highest in the U.S. for a major metro. The Metroplex is home to 24 Fortune 500 companies and many regional headquarters, drawing workers and residents. The area's extensive network of rail and highways, along with the

# PROPERTY DETAILS-

### PREMIER PRODUCE SERVICES

8125 WESTERN HILLS BOULEVARD, WHITE SETTLEMENT, TX 76108

Number of Suites	1
Number of Buildings	1
Total Square Feet	24,240
Warehouse Square Feet	21,740
Office Square Feet	2,500
Office Ratio	10%
Cold Storage Square Feet	14,000
Year Built	1999
Lot Size	4.31 Acres
Type of Ownership	Fee Simple
Clear Height	26'
Parking Spaces	48 Free Spaces
Parking Surface	Concrete
Building Class	C
Tenancy	Single Tenant
Dock High Doors	8
Grade Level Doors	2
Construction	Metal/Masonry
Power	2-Phase/3-Phase
Type of Lighting	LED
Zoning	F1 - General Commercial
Roof Type	Metal
Age/Condition of HVAC	Good Condition
Cold Storage/Freezer Space	14,000 Square Feet
Market	Dallas/Fort Worth
Submarket	West Tarrant
Market Vacancy	6.60%





## OFFERING HIGHLIGHTS

## PREMIER PRODUCE SERVICES

#### 8125 WESTERN HILLS BOULEVARD, WHITE SETTLEMENT, TX 76108

OFFERING PRICE	CAP RATE
\$3,000,000	8.00%

Offering Price	\$3,000,000
Cap Rate	8.00%
Price/SF	\$123.76
Total Square Feet	24,240
Rental Rate	\$9.90
Lease Type	Triple Net (NNN)
Lease Term	5-Year
Tenancy	Single Tenant
Occupancy	100%

#### FINANCING

Loan Amount	\$2,100,000
Loan Type	New
Interest Rate	4.25%
Amortization	25 Years
Year Due	2026

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.

			%			Annual			Pro Forma		_		Renewal Options
		Square	Bldg	Lea	se Dates	Rent per	Total Rent	Total Rent	Rent	Changes	Rent Increase	Lease	and Option Year
Tenant Name	Suite	Feet	Share	Comm.	Exp.	Sq. Ft.	Per Month	Per Year	Per Year	on	litorodoo	Туре	Rental Information
Premier Produce Services	1	24,240	100.0%	1/1/22	12/31/27	\$9.90	\$20,000	\$240,000	\$240,000	Jan-2023	\$20,400	NNN	2% Annual Increase, One 3-Year Renewal Option, One 2-Year Renewal Option
Total		24,240				\$9.90	\$20,000	\$240,000	\$240,000				
		Occupie	ed Tenants: 1	Unoccupie	d Tenants: 0	Occupied GLA: 10	00.00%	Unoccupied GLA: 0.	00%				
				Total Curren	t Rents: \$20,000	Occupied Current	Rents: \$20,000	Unoccupied Current	Rents: \$0				

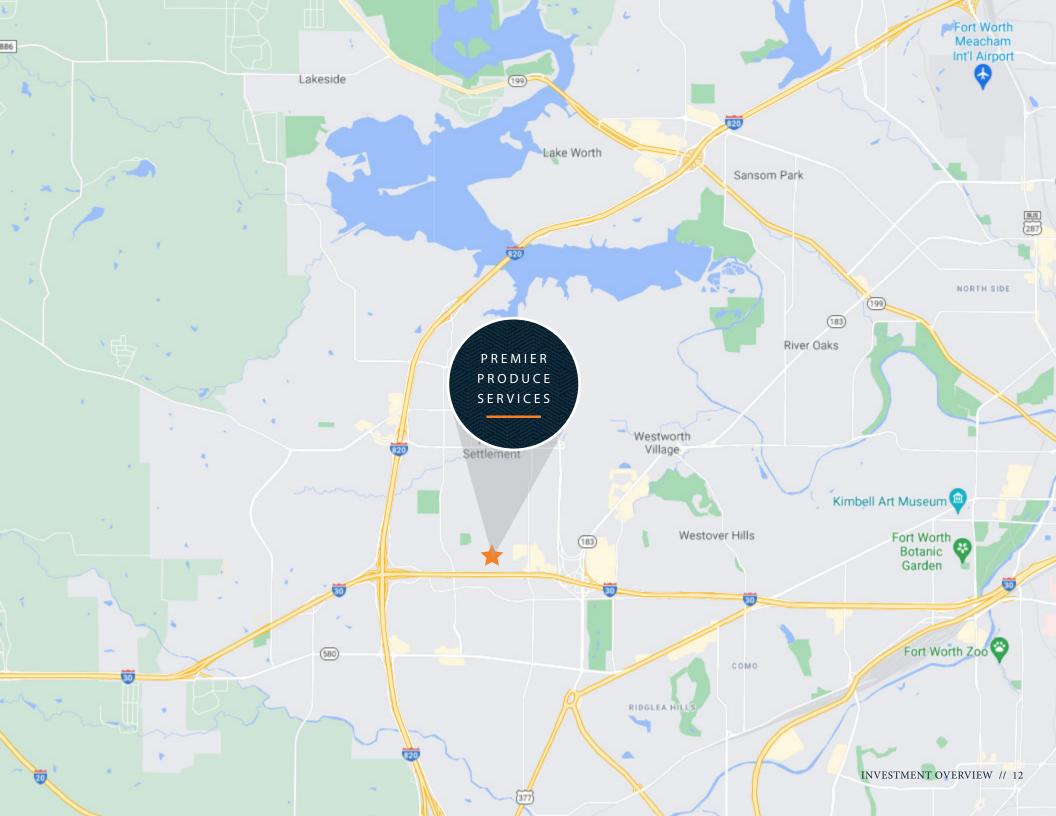


# OPERATING STATEMENT -

Income	Current	Per	SF	Pro Forma	Per SF	
Scheduled Base Rental Income	240,000	ę	9.90	240,000	9.90	
Expense Reimbursement Income						
Net Lease Reimbursement						
Insurance	7,275	(	0.30	7,275	0.30	
Real estate Taxes	33,251		1.37	33,251	1.37	
Total Reimbursement Income	\$40,526	100.0% \$1	1.67	\$40,526	100.0% \$1.67	
Effective Gross Revenue	\$280,526	\$11	1.57	\$280,526	\$11.57	

Operating Expenses	Current	Per SF	Pro Forma	Per SF
Insurance	7,275	0.30	7,275	0.30
Real Estate Taxes	33,251	1.37	33,251	1.37
Total Expenses	\$40,526	\$1.67	\$40,526	\$1.67
Expenses as % of EGR	14.4%		14.4%	
Net Operating Income	\$240,000	\$9.90	\$240,000	\$9.90













MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 1,944 debt and equity financings in 2019



National platform operating within the firm's brokerage offices



\$7.18 billion total national volume in 2019



Access to more capital sources than any other firm in the industry

# WHY MMCC?

Optimum financing solutions to enhance value

Enhanced control through MMCC's ability to qualify investor finance contingencies

Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings

# SECTION 2

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# MARKET OVERVIEW

Marcus & Millichap



# DALLAS/ FORT WORTH TEXAS

The Dallas/Fort Worth Metroplex is the fourth-most populous metro in the nation, with an aggregate of nearly 7.7 million residents. It is composed of 13 counties stretching nearly 10,000 square miles. The city of Dallas houses 1.3 million people, followed by Fort Worth with 864,000 residents. Strong job gains continually draw new residents to the region. Recently, Collin and Denton counties have received the majority of growth. To accommodate the additional traffic, the region's transportation network is evolving. The expansion of the transportation network is vital to supporting the substantial developments in housing, retail and industrial, allowing commuters to access the metro's numerous corporations and expanding array of industries.



SUBSTANTIAL POPULATION GAINS







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## METROPLEX GROWTH

### ECONOMY

The Metroplex's temperate climate, no state income tax and a right-to-work labor policy attract employers. Dallas/Fort Worth is one of the nation's largest employment markets, with nearly 3.7 million jobs. The region is home to 25 Fortune 500 companies in a variety of sectors, including ExxonMobil, American Airlines Group, Southwest Airlines, Fluor, AT&T, Tenet Healthcare, Kimberly-Clark and D.R. Horton. The area is forecast to add jobs at an annual rate of 1.7 percent through 2025, more than triple the U.S. level. Economic expansion will be further fueled by a rise in financial services and high-tech companies.



#### TRANSPORTATION

The area is connected to the rest of the nation by way of Interstates 20, 30, 35, 45, 345, 635 and 820 and other major thoroughfares. DART, Dallas Area Rapid Transit, covers Dallas and 12 surrounding cities, and it consists of buses and a light-rail system. Freight-serving lines in the region include Union Pacific, BNSF and Kansas City Southern. BNSF is headquartered in Fort Worth. Trinity Railway Express and Amtrak provide passenger rail service. Via rail to Houston Port, and Highways 20 and 45, the International Inland Port of Dallas (IIPOD) connects the region to global markets and trade. Airports in the area are Dallas/Fort Worth International, Dallas Love Field, Fort Worth Alliance and 13 smaller airports. Alliance Global Logistics Hub is one of two intermodal facilities in Texas that connects road, rail and air.





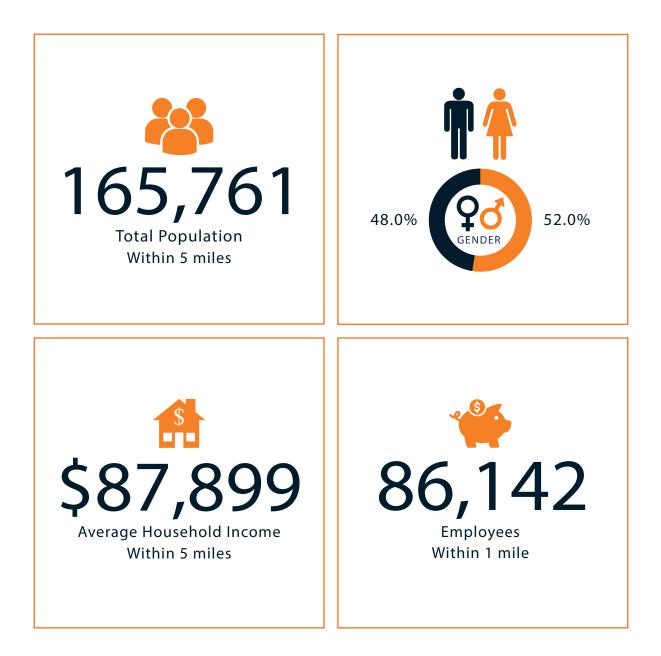
### METROPLEX GROWTH



Roughly 671,400 new people are expected through 2025, fueled by robust job growth, natural increases and north-to-south migration. The Metroplex is projected to add 262,400 households during the same period, generating the need for additional housing options. A younger population resides in the Metroplex as indicated by a median age that is well below that of the U.S. An educated population provides a skilled labor pool and higher incomes. Almost 34 percent of residents age 25 and older have at least a bachelor's degree, compared with 31 percent for the nation. The median income is more than \$8,200 above the national level. During 2020, approximately 60 percent of residents owned their homes - slightly below the U.S. rate - providing a vibrant rental market.



## DEMOGRAPHICS



# DEMOGRAPHICS -

POPULATION	1 Mile	3 Miles	5 Miles
2025 Projection			
Total Population	18,175	89,845	175,373
2020 Estimate			
Total Population	17,197	84,986	165,761
2010 Census			
Total Population	14,917	74,254	144,946
2000 Census			
Total Population	15,100	64,569	132,661
Daytime Population			
2020 Estimate	13,575	79,255	178,899
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2025 Projection			
Total Households	7,277	37,500	74,948
2020 Estimate			
Total Households	6,847	35,256	70,472
Average (Mean) Household Size	2.4	2.4	2.3
2010 Census			
Total Households	5,822	30,244	60,543
2000 Census			
Total Households	6,031	26,707	55,735

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2020 Estimate			
\$200,000 or More	0.8%	4.6%	6.8%
\$150,000-\$199,999	1.3%	3.5%	4.9%
\$100,000-\$149,999	6.5%	13.2%	13.8%
\$75,000-\$99,999	11.3%	13.6%	13.1%
\$50,000-\$74,999	16.1%	19.0%	19.2%
\$35,000-\$49,999	15.5%	13.6%	12.6%
\$25,000-\$34,999	13.2%	10.7%	10.1%
\$15,000-\$24,999	16.4%	10.8%	9.3%
Under \$15,000	19.0%	11.0%	10.1%
Average Household Income	\$47,866	\$76,168	\$87,899
Median Household Income	\$36,436	\$54,649	\$59,107
Per Capita Income	\$19,466	\$31,761	\$37,623
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2020 Estimate Total Population	17,197	84,986	165,761
Under 20	29.2%	26.6%	24.4%
20 to 34 Years	24.5%	23.4%	23.5%
35 to 39 Years	6.9%	7.2%	7.0%
40 to 49 Years	11.1%	11.8%	11.7%
50 to 64 Years	16.0%	17.3%	18.4%
Age 65+	12.3%	13.7%	14.9%
Median Age	32.8	35.0	36.4
Population 25+ by Education Level			
2020 Estimate Population Age 25+	11,070	57,138	114,752
Elementary (0-8)	9.2%	6.0%	5.6%
Some High School (9-11)	13.9%	9.2%	8.3%
High School Graduate (12)	37.6%	30.5%	27.1%
Some College (13-15)	22.4%	23.2%	22.9%
Associate Degree Only	5.7%	7.0%	6.7%
Bachelor's Degree Only	8.1%	16.6%	19.5%
Graduate Degree	3.0%	7.4%	9.9%
Travel Time to Work			
Average Travel Time to Work in Minutes	26.0	25.0	25.0





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<ul> <li>A SALES AGENT must be sponsored by a broker and works with clients on bell A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or p. Put the interests of the client above all others, including the broker's own intere Inform the client's questions and present any offer to or counter-offer from the Treat all parties to a real estate transaction honestly and fairly.</li> <li>A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSAC AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property perform the broker's minimum duties above and must inform the owner of any mater buyer's agent.</li> <li>AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by above and must inform the buyer of any material information about the property or transaction A GENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the pro- </li></ul>	half of the broker. arty that the broker represe sts; received by the broker; client; and CTION: y owner's agent through an ial information about the p agreeing to represent the bi ransaction known by the ag parties the broker must first	nts): agreement with the owner, usually in a written listing to sell or property manage roperty or transaction known by the agent, including information disclosed to t uyer, usually through a written representation agreement. A buyer's agent must j gent, including information disclosed to the agent by the seller or seller's agent. obtain the written agreement of each party to the transaction. The written agree	he agent or subagent by the buyer or perform the broker's minimum duties
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