OFFERING MEMORANDUM -



# 520 EAST 56TH AVENUE

DENVER, CO 80216

W W W . T A G - I N D U S T R I A L . C O M -

# NON-ENDORSEMENT & DISCLAIMER NOTICE

#### CONFIDENTIALITY & DISCLAIMER

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#### **SPECIAL COVID-19 NOTICE**

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY. PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.



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# 520 EAST 56TH AVENUE

## DENVER, CO 80216

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# Marcus Millichap



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# Marcus & Millichap

# **SECTION 1**

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# INVESTMENT OVERVIEW

Marcus & Millichap



### OFFERING SUMMARY -

- 12,000 Square-Foot Updated Class B Industrial Property with 3,500 Square Feet of Class A Office Space
- Updated in 2017 with New Roof and HVAC. Recent Upgrades to Fiber-Optic Cables and Heavy Power
  - Central Location Just Off of Washington Street and 1/2 Mile from I-25
    - Ideally Located in Unincorporated Adams County
      - Easy Access to I-70, I-25, and 270
  - Less Than 10 Minutes to Downtown Denver; Less Than 30 Minutes to DIA

• I-1 Zoning

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 520 East 56th Avenue in Denver, Colorado. The subject property consists of approximately 12,000 square feet of space and is situated on .69 acres of land. The Class B asset features 3,500 square feet of Class A office space. In 2017, the property received a new roof and HVAC system. Other recent work done on the property includes upgrades to fiber-optic cables and heavy power. Located just a half mile from Interstate 25 off Washington Street, the property is situated within unincorporated Adams County zoned for Industrial-1 usage. With easy access to other major highways, such as Interstates 70 and 270, the property is less than a 10-minute drive to downtown Denver and about 30 minutes to the Denver International Airport.

The subject property is located in Commerce City, a large submarket containing about 12.9 million square feet of industrial space. Logistics facilities account for the largest proportion of local supply, making up 79 percent of the inventory. The remaining supply includes 2.3 million square feet of specialized space and 460,000 square feet of flex space. Despite the economic impact of the coronavirus, the vacancy rate in Commerce City has remained relatively stable over the last year, ending the second quarter at 5.3 percent. The average market rent has increased by 2.5 percent annually to \$10.21 per square foot, which is commensurate with the overall Denver market. The 26,000 square feet currently under construction in Commerce City represents only a fractional increase to the inventory (CoStar). With little pressure coming from new supply, rent growth should remain strong under present economic conditions.

A confluence of events turned Denver into one of the most active industrial markets in the country in the past decade. Robust demand in this regional market with strong economic growth this cycle is stemming from the growth of retail sales, employment, and industrial production in the metro area and the greater Colorado region. Furthermore, the emergence of the marijuana industry's presence with the passing of Amendment 64 in November 2012 created a new demand driver this cycle, with new and relatively unsophisticated tenants operating with entirely different profit margins. Vacancies were below the long-term average even after 2019 shattered records with more than six million square feet of deliveries. Entering 2020, around 5.5 million square feet was under construction. Industrial rents are more than 60 percent above the peak of the previous cycle, one of the best performances in the nation. Investors remained enthusiastic about Denver's industrial fundamentals by setting a record high for sales volume for the second straight year. More than \$1.7 billion worth of assets traded in 2019, more than \$200 million more than the previous year. Pricing continues to climb upward, albeit at a more modest pace than in past years, according to CoStar's Pricing Trends (CoStar).

## PROPERTY DETAILS-

#### 520 EAST 56TH AVENUE, DENVER, CO 80216

Number of Suites	1
Number of Buildings	1
Total Square Feet	12,000
Warehouse Square Feet	8,500
Office Square Feet	3,500
Office Ratio	29%
Year Built	1978/2021
Lot Size	0.69 Acres
Type of Ownership	Fee Simple
Clear Height	15'
Parking Spaces	28
Parking Surface	Asphalt
Building Class	В
Tenancy	Owner User
Dock High Doors	1
Grade Level Doors	1
Sprinklers	Yes
Construction	Masonry
Power	600a/240v 3p
Zoning	I-1
Age/Condition of Roofs	2017
Age/Condition of HVAC	2017
Market	Denver
Submarket	Commerce City

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, express or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2021 Marcus & Millichap. All rights reserved. (Activity ID: ZAC0050340)





## OFFERING HIGHLIGHTS

## 520 EAST 56TH AVENUE

#### DENVER, CO 80216

offering price **\$2,600,000** 

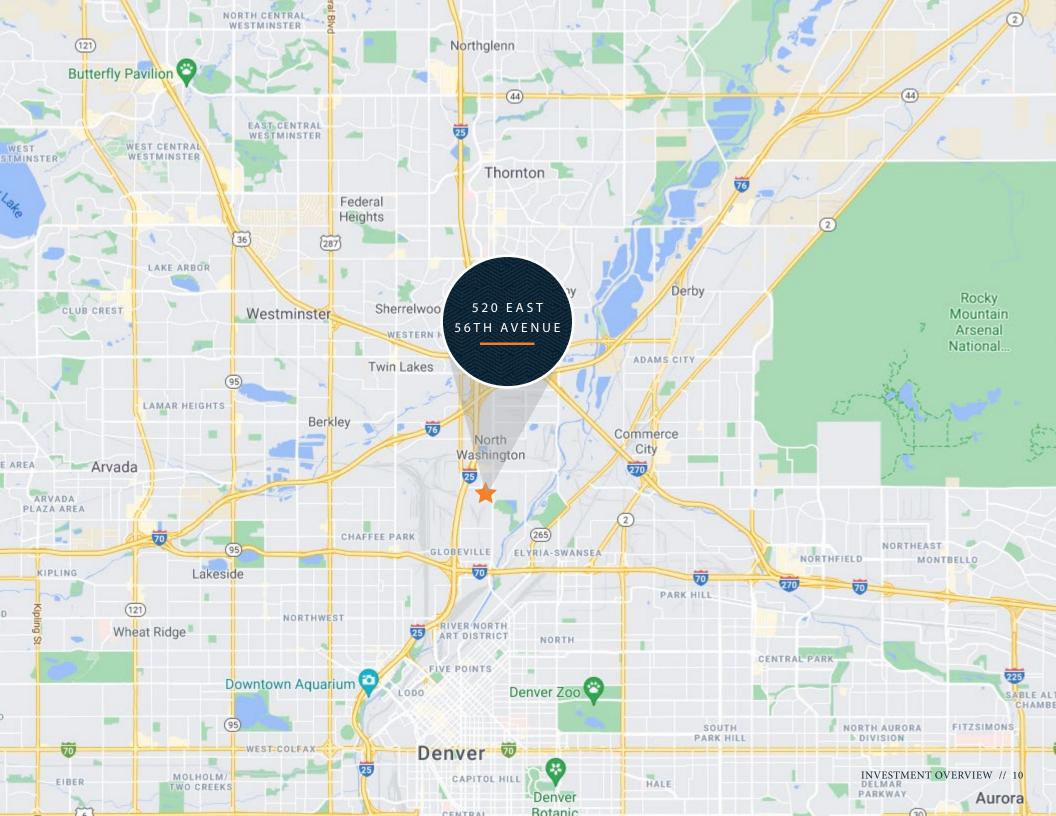
Offering Price	\$2,600,000
Price/SF	\$216.67
Total Square Feet	12,000
Tenancy	Owner User
Occupancy	0.00%

#### FINANCING

Loan Amount	\$2,210,000
Loan Type	New
Interest Rate	3.25%
Amortization	25 Years
Year Due	2026

Loan information is subject to change. Contact your Marcus & Millichap Capital Corporation representative.

This information has been secured from sources we believe to be reliable, but we make no representations or warranties, express or implied, as to the accuracy of the information. References to square footage or age are approximate. Buyer must verify the information and bears all risk for any inaccuracies. Marcus & Millichap is a service mark of Marcus & Millichap Real Estate Investment Services, Inc. © 2021 Marcus & Millichap. All rights reserved. (Activity ID: ZAC0050340)



















MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 1,944 debt and equity financings in 2019



National platform operating within the firm's brokerage offices



\$7.18 billion total national volume in 2019



Access to more capital sources than any other firm in the industry

# WHY MMCC?

Optimum financing solutions to enhance value

Enhanced control through MMCC's ability to qualify investor finance contingencies

Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings

# SECTION 2

Date

# MARKET OVERVIEW

Marcus & Millichap



# DENVER Colorado

The Denver-Aurora-Lakewood metro is at the center of Colorado's Front Range, nestled at the convergence of the Great Plains and the majestic Rocky Mountains. The market consists of 10 counties: Broomfield, Arapahoe, Denver, Adams, Douglas, Jefferson, Clear Creek, Elbert, Gilpin and Park. Denver, which is both a county and a city, is the largest of each, with approximately 723,600 residents. Denver also houses the state capitol. The eastern and northern reaches of the metro are expected to attract most future development, as land in these areas is relatively flat and affordable. Denver's elevation of 5,280 feet above sea level earns it the nickname "Mile High City."



TRANSPORTATION CENTER



EMPHASIS ON SKILLED JOBS



GROWING ALTERNATIVE-ENERGY SECTOR

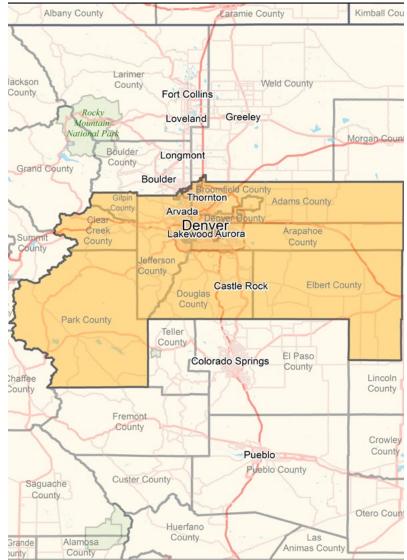


## METROPLEX GROWTH-

#### ECONOMY

Key drivers of the region's economy include aerospace, bioscience, energy, financial services, healthcare, aviation, information technology and telecommunications. Denver's economy is expanding, with the annual change in gross metropolitan product (GMP) expected to reach 2.9 percent this year. Many of Denver's largest employers are in population-serving businesses such as retail and healthcare, and their expansion will track population and income growth. There are 10 Fortune 500 companies located in the metro, including Newmont Corp., Arrow Electronics, DISH Network, DaVita, Molson Coors Brewing and Liberty Media.





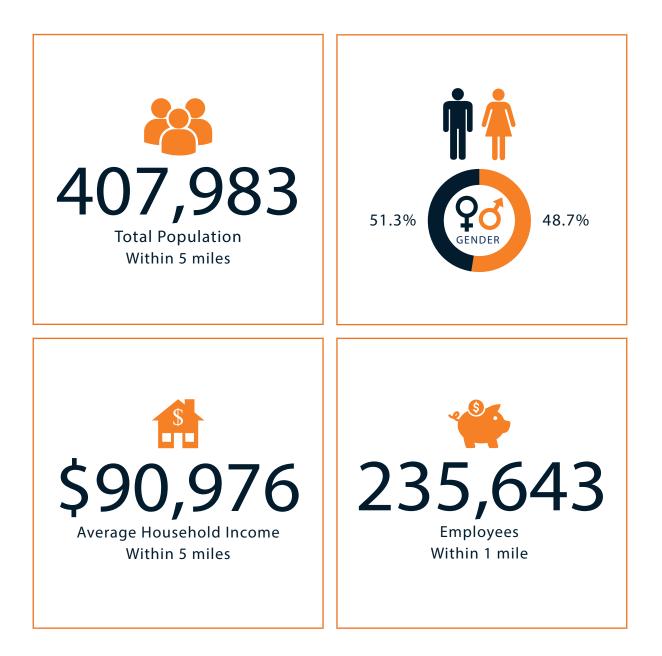
### METROPLEX GROWTH



The Denver metro area offers residents urban and rural surroundings, in addition to exciting nightlife and outdoor fun. Five professional sports teams play in venues within a short walk or drive of downtown Denver. The local arts community is vibrant and the city's large park system provides relaxing opportunities to enjoy the outdoors. The allure of the Rocky Mountains keeps residents active. Rocky Mountain National Park is less than two hours from the metro and offers numerous campsites and hiking trails. Avid skiers and snowboarders are close to world-class ski resorts, such as Vail, Beaver Creek and Copper Mountain. The Denver metro will continue to grow as the area's high quality of life attracts new residents.



## DEMOGRAPHICS



## DEMOGRAPHICS -

POPULATION	1 Mile	3 Miles	5 Miles
2025 Projection			
Total Population	1,702	108,041	441,056
2020 Estimate			
Total Population	1,514	98,256	407,983
2010 Census			
Total Population	1,173	77,573	337,833
2000 Census			
Total Population	1,079	79,485	331,498
Daytime Population			
2020 Estimate	4,499	123,604	579,529
HOUSEHOLDS	1 Mile	3 Miles	5 Miles
2025 Projection			
Total Households	529	43,009	200,570
2020 Estimate			
Total Households	469	37,641	181,249
Average (Mean) Household Size	3.2	2.5	2.2
2010 Census			
Total Households	356	28,099	145,189
2000 Census			
Total Households	312	25,621	135,048

HOUSEHOLDS BY INCOME	1 Mile	3 Miles	5 Miles
2020 Estimate			
\$200,000 or More	1.1%	4.4%	7.2%
\$150,000-\$199,999	2.9%	5.9%	6.7%
\$100,000-\$149,999	14.4%	15.4%	14.9%
\$75,000-\$99,999	13.6%	12.9%	12.7%
\$50,000-\$74,999	13.5%	18.3%	17.3%
\$35,000-\$49,999	13.3%	12.7%	12.3%
\$25,000-\$34,999	8.0%	9.6%	8.5%
\$15,000-\$24,999	23.7%	9.2%	8.3%
Under \$15,000	9.5%	11.5%	12.2%
Average Household Income	\$59,672	\$81,171	\$90,976
Median Household Income	\$46,870	\$59,243	\$62,131
Per Capita Income	\$18,737	\$31,534	\$40,761
POPULATION PROFILE	1 Mile	3 Miles	5 Miles
Population By Age			
2020 Estimate Total Population	1,514	98,256	407,983
Under 20	30.8%	24.2%	21.6%
20 to 34 Years	23.3%	30.6%	30.4%
35 to 39 Years	6.5%	8.7%	9.1%
40 to 49 Years	13.8%	13.1%	13.1%
50 to 64 Years	17.4%	14.4%	15.2%
Age 65+	8.2%	9.0%	10.6%
Median Age	32.4	32.8	34.1
Population 25+ by Education Level			
2020 Estimate Population Age 25+	966	67,478	293,433
Elementary (0-8)	21.1%	13.1%	7.9%
Some High School (9-11)	15.2%	11.7%	9.2%
High School Graduate (12)	26.9%	23.4%	21.3%
Some College (13-15)	15.1%	16.8%	17.2%
Associate Degree Only	9.3%	5.2%	5.6%
Bachelor's Degree Only	7.1%	20.3%	24.4%
Graduate Degree	5.2%	9.6%	14.4%
Travel Time to Work			
Average Travel Time to Work in Minutes	32.0	27.0	28.0



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The printed portions of this form, except differentiated additions, have been approved by the Colorado Real Estate Commission. (BDB24-10-19) (Mandatory 1-20)

DIFFERENT BROKERAGE RELATIONSHIPS ARE AVAILABLE WHICH INCLUDE SELLER AGENCY, BUYER AGENCY OR TRANSACTION-BROKERAGE.

#### BROKERAGE DISCLOSURE TO BUYER DEFINITIONS OF WORKING RELATIONSHIPS

Seller's Agent: A seller's agent works solely on behalf of the seller to promote the interests of the seller with the utmost good faith, loyalty and fidelity. The agent negotiates on behalf of and acts as an advocate for the seller. The seller's agent must disclose to potential buyers all adverse material facts actually known by the seller's agent about the property. A separate written listing agreement is required which sets forth the duties and obligations of the broker and the seller.

**Buyer's Agent:** A buyer's agent works solely on behalf of the buyer to promote the interests of the buyer with the utmost good faith, loyalty and fidelity. The agent negotiates on behalf of and acts as an advocate for the buyer. The buyer's agent must disclose to potential sellers all adverse material facts actually known by the buyer's agent, including the buyer's financial ability to perform the terms of the transaction and, if a residential property, whether the buyer intends to occupy the property. A separate written buyer agency agreement is required which sets forth the duties and obligations of the broker and the buyer.

**Transaction-Broker:** A transaction-broker assists the buyer or seller or both throughout a real estate transaction by performing terms of any written or oral agreement, fully informing the parties, presenting all offers and assisting the parties with any contracts, including the closing of the transaction, without being an agent or advocate for any of the parties. A transaction-broker must use reasonable skill and care in the performance of any oral or written agreement, and must make the same disclosures as agents about all adverse material facts actually known by the transaction-broker concerning a property or a buyer's financial ability to perform the terms of a transaction and, if a residential property, whether the buyer intends to occupy the property. No written agreement is required.

**Customer:** A customer is a party to a real estate transaction with whom the broker has no brokerage relationship because such party has not engaged or employed the broker, either as the party's agent or as the party's transaction-broker.

#### RELATIONSHIP BETWEEN BROKER AND BUYER

Broker and Buyer referenced below have NOT entered into a buyer agency agreement. The working relationship specified below is for a specific property described as:

520 E 56th Avenue, Denver, CO 8021

or real estate which substantially meets the following requirements:

Buyer understands that Buyer is not liable for Broker's acts or omissions that have not been approved, directed, or ratified by Buyer.

#### CHECK ONE BOX ONLY:

☑ **Multiple-Person Firm.** Broker, referenced below, is designated by Brokerage Firm to serve as Broker. If more than one individual is so designated, then references in this document to Broker shall include all persons so designated, including substitute or additional brokers. The brokerage relationship exists only with Broker and does not extend to the employing broker, Brokerage Firm or to any other brokers employed or engaged by Brokerage Firm who are not so designated.

**One-Person Firm.** If Broker is a real estate brokerage firm with only one licensed natural person, then any references to Broker or Brokerage Firm mean both the licensed natural person and brokerage firm who shall serve as Broker.

#### CHECK ONE BOX ONLY:

 $\square$  Customer. Broker is the  $\square$  seller's agent  $\square$  seller's transaction-broker and Buyer is a customer. Broker intends to perform the following list of tasks:  $\square$  Show a property  $\square$  Prepare and Convey written offers, counteroffers and agreements to amend or extend the contract. Broker is <u>not</u> the agent or transaction-broker of Buyer.

**Customer for Broker's Listings – Transaction-Brokerage for Other Properties.** When Broker is the seller's agent or seller's transaction-broker, Buyer is a customer. When Broker is not the seller's agent or seller's transaction-broker, Broker is a transaction. Broker is <u>not</u> the agent of Buyer.

**Transaction-Brokerage Only.** Broker is a transaction-broker assisting the Buyer in the transaction. Broker is <u>not</u> the agent of Buyer.

Buyer consents to Broker's disclosure of Buyer's confidential information to the supervising broker or designee for the purpose of proper supervision, provided such supervising broker or designee does not further disclose such information without consent of Buyer, or use such information to the detriment of Buyer.

**DISCLOSURE OF SETTLEMENT SERVICE COSTS.** Buyer acknowledges that costs, quality, and extent of service vary between different settlement service providers (e.g., attorneys, lenders, inspectors and title companies).

THIS IS NOT A CONTRACT. IT IS BROKER'S DISCLOSURE OF BROKER'S WORKING RELATIONSHIP.

If this is a residential transaction, the following provision applies:

**MEGAN'S LAW.** If the presence of a registered sex offender is a matter of concern to Buyer, Buyer understands that Buyer must contact local law enforcement officials regarding obtaining such information.

BUYER ACKNOWLEDGMENT:

Buyer acknowledges receipt of this document on

Buyer

BROKER ACKNOWLEDGMENT:

, Broker provided	(Buyer) v	with

this document via \_\_\_\_\_\_ Attachment to emailed Offering Memorandum\_\_\_\_\_ and retained a copy for Broker's records.

Brokerage Firm's Name: Marcus & Millichap Real Estate Investment Services of Atlanta, Inc.

Ale Law

Broker

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On

# 520 EAST 56TH AVENUE DENVER, CO 80216

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