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#### SPECIAL COVID-19 NOTICE

All potential buyers are strongly advised to take advantage of their opportunities and obligations to conduct thorough due diligence and seek expert opinions as they may deem necessary, especially given the unpredictable changes resulting from the continuing COVID-19 pandemic. Marcus & Millichap has not been retained to perform, and cannot conduct, due diligence on behalf of any prospective purchaser. Marcus & Millichap's principal expertise is in marketing investment properties and acting as intermediaries between buyers and sellers. Marcus & Millichap and its investment professionals cannot and will not act as lawyers, accountants, contractors, or engineers. All potential buyers are admonished and advised to engage other professionals on legal issues, tax, regulatory, financial, and accounting matters, and for questions involving the property's physical condition or financial outlook. Projections and pro forma financial statements are not guarantees and, given the potential volatility created by COVID-19, all potential buyers should be comfortable with and rely solely on their own projections, analyses, and decision-making.

ALL PROPERTY SHOWINGS ARE BY APPOINTMENT ONLY.
PLEASE CONSULT YOUR MARCUS & MILLICHAP AGENT FOR MORE DETAILS.



OFFICES THROUGHOUT THE U.S. AND CANADA www.marcusmillichap.com

## 1360 HUGH ROAD HOUSTON, TX 77067

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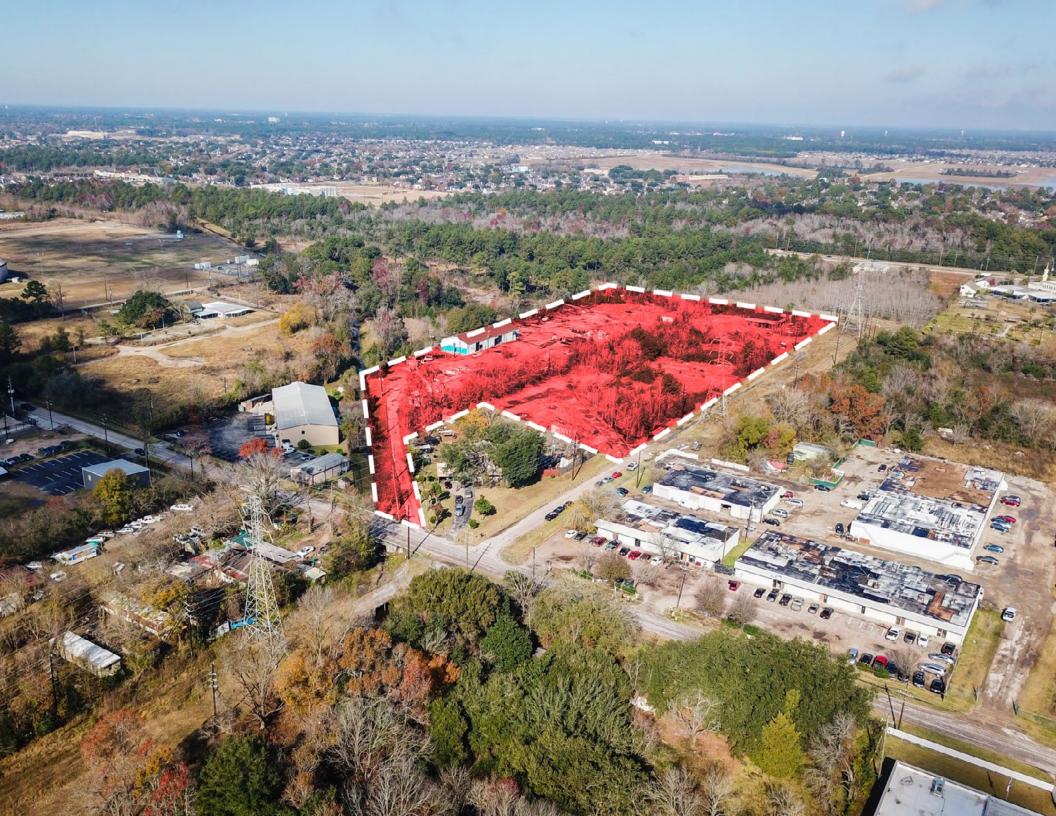
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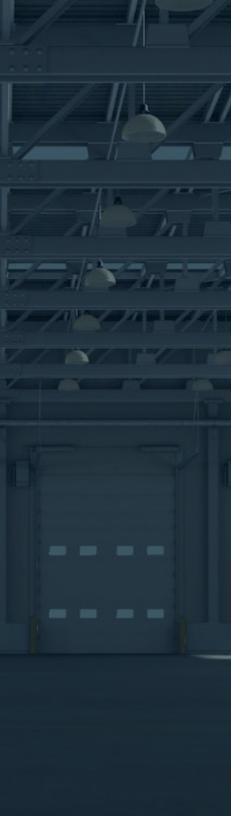
## TABLE OF CONTENTS

INVESTMENT OVERVIEW
SECTION 1
Offering Summary • Property Details • Offering
Highlights • Rent Roll • Operating Statement
Regional Map • Aerial Map • Property Photos

MARKET OVERVIEW
SECTION 2
Market Analysis • Demographic Analysis

Acquisition Financing





### **SECTION 1**

INVESTMENT OVERVIEW



- Property is Conveniently Located Near Spears Road and Easily Accessible to Interstate-45
- 5-Year Leaseback in Place with Antex Roofing Company, Inc., has been in Business Over 40 Years with Major Clients Like Academy Sports and Outdoors
  - Real Estate is Sitting on 8.21 Acres of Raw Land, Prime for Future Development Opportunities in Such a Booming Area
    - This Submarket Has Been One of the Main Beneficiaries of Outward Population Growth in Houston this Cycle
  - Area is Currently Experiencing a Boom In Industrial Growth, Resulting in a Desire for Future Industrial Development Opportunities
- Instant Cash Flow for Investor Through 5-Year Leaseback, While Providing Ample Time to Re-Lease Once Antex Roofing Tenant Vacates

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 1360 Hugh Road in Houston, Texas, leased to Antex Roofing Company. The subject property consists of approximately 9,250 square feet of space and is situated on 8.21 acres of land. The asset features 2,710 square feet of office space, one grade-level door, and metal warehouse space. There is a 5-year leaseback in place with Antex Roofing Company, Inc., providing instant cash flow for an investor and ample time to re-lease once the tenant vacates. Antex Roofing, Inc. has been in business for over 40 years and is part of the Roofing, Siding, & Sheet Metal Contractors Industry. The subject property also provides an opportunity for investors with over eight acres of land for future development, in addition to it being in a submarket that is experiencing significant industrial growth. The property is conveniently located near Spears Road and Interstate 45.

The North Freeway/Tomball Parkway submarket recently experienced one of the largest supply waves in the Houston area. As the submarket continues to work through that new supply, vacancies remain elevated. However, the coronavirus pandemic and lower oil prices are causing significant economic disruption in north Houston, even as industrial has fared better than other property types. The North Freeway/Tomball Parkway submarket has been one of the main beneficiaries of outward population growth in Houston since 2010. The submarket ranks in the top 10 among Houston-area submarkets for the amount of new supply added since 2010, and supply-side pressure has led to an increasing vacancy rate. (CoStar)

As the fifth most populous metro area in the U.S., Houston houses nearly 6.9 million people in southeastern Texas. The market is composed of nine counties: Harris, Galveston, Brazoria, Fort Bend, Chambers, Montgomery, Austin, Liberty and Waller. The Gulf of Mexico, which borders the metro to the southeast, provides access to markets around the world via the Port of Houston, making it a prime location for import/export. Houston's economy has diversified in recent years, with the healthcare and technology sectors showing strong growth. As Houston's population continues to grow, primarily to the northwest, many companies are expanding to the region to provide goods and services to the increasing population.

#### PROPERTY DETAILS-

#### 1360 HUGH ROAD, HOUSTON, TX 77067

Number of Suites	1
Number of Buildings	1
Total Square Feet	9,250
Warehouse Square Feet	6,540
Office Square Feet	2,710
Year Built	1967
Lot Size	8.21 Acres
Type of Ownership	Fee Simple
Building Class	C
Tenancy	Single
Grade Level Doors	1
Construction	Metal Warehouse & Masonry Office
Power	3p/ 480V/ 400A
Submarket	North Fwy/ Tomball Pky Ind
Market Vacancy	13.60%



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#### 5 YEAR LEASEBACK

1360 HUGH ROAD, HOUSTON, TX 77067

OFFERING PRICE

\$1,100,000

CAP RATE

PRO-FORMA CAP RATE

9.00%

9.27%

Offering Price	\$1,100,000
Cap Rate	9.00%
Pro-Forma Cap Rate	9.27%
Price/SF	\$118.92
Total Square Feet	9,250
Rental Increase	3% Annual Increases
Occupancy	100.00%

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#### RENT ROLL-

Tenant Name	Suite	Square Feet	% Bldg Share	Lease Comm.	Dates Exp.	Annual Rent per Sq. Ft.	Total Rent Per Month	Total Rent Per Year	Pro Forma Rent Per Year	Changes on	Rent Increase	Lease Type
Antex Roofing Company, Inc.	Suite 1	9,250	100.0%	6/1/21	6/1/26	\$10.70	\$8,248	\$98,975	\$101,944	June 2022	3% Annual Increase	NNN
Total		9,250				\$10.70	\$8,248	\$98,975	\$101,944			
		Occu	pied Tenants: 1	Unoccupi	ed Tenants: 0	Occupied GLA: 1	00.00%	Unoccupied GLA: 0.	00%			
Total Current Rents: \$8,248			Occupied Curren	t Rents: \$8,248	Unoccupied Current	Rents: \$0						

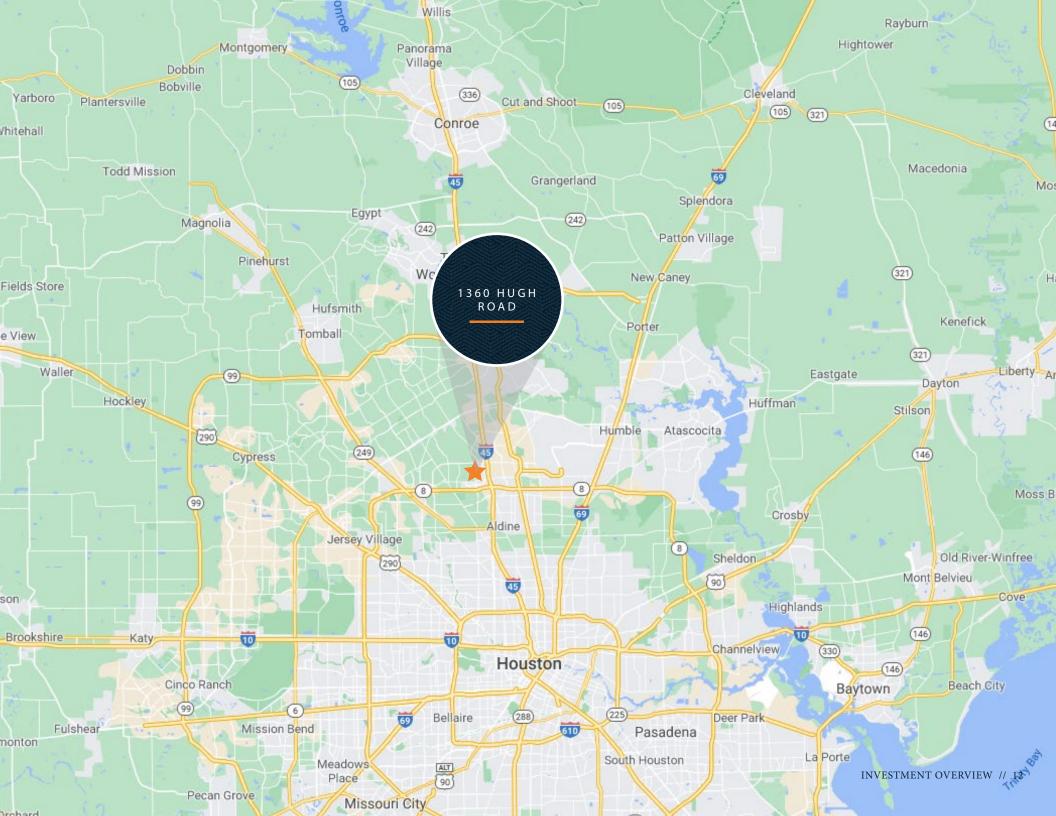


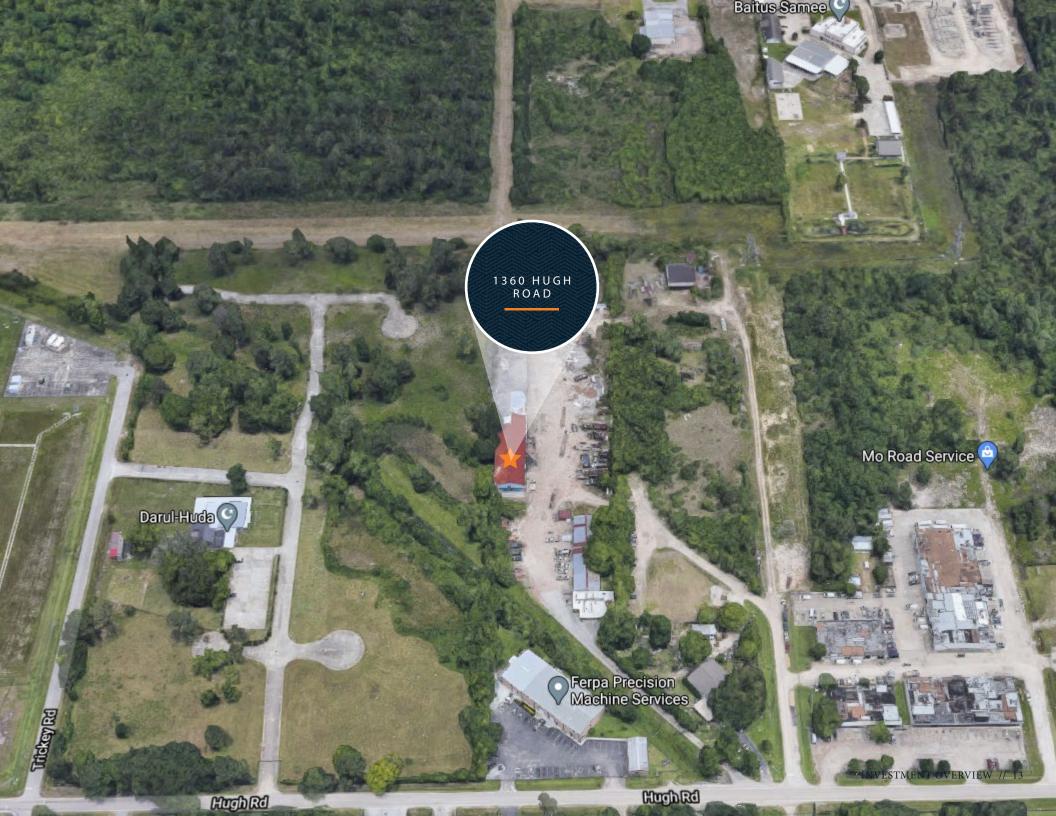
#### OPERATING STATEMENT-

Income	Current		Per SF	Pro Forma	Per S	F
Scheduled Base Rental Income	98,975		10.70	101,944	11.0	2
Expense Reimbursement Income						
Net Lease Reimbursement						
Insurance	5,040		0.54	5,040	0.5	4
Real estate Taxes	13,547		1.46	13,547	1.4	6
Total Reimbursement Income	\$18,587	100.0%	\$2.01	\$18,587	100.0% \$2.0	1
Effective Gross Revenue	\$117,562		\$12.71	\$120,531	\$13.0	3

Operating Expenses	Current	Per SF	Pro Forma	Per SF
Insurance	5,040	0.54	5,040	0.54
Real Estate Taxes	13,547	1.46	13,547	1.46
Total Expenses	\$18,587	\$2.01	\$18,587	\$2.01
Expenses as % of EGR	15.8%		15.4%	
Net Operating Income	\$98,975	\$10.70	\$101,944	\$11.02













#### CAPABILITIES -

MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 1,944 debt and equity financings in 2019



National platform operating within the firm's brokerage offices



\$7.18 billion total national volume in 2019



Access to more capital sources than any other firm in the industry

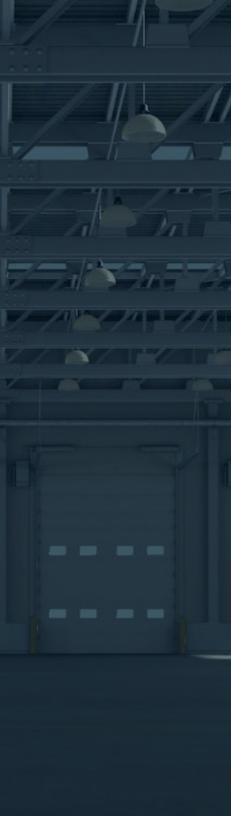
# WHY MMCC?

Optimum financing solutions to enhance value

Enhanced control through MMCC's ability to qualify investor finance contingencies

Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings



## **SECTION 2**

MARKET OVERVIEW





## HOUSTON TEXAS

As the fifth most populous metro area in the U.S., Houston houses roughly 7 million people in southeastern Texas. The market is composed of nine counties: Harris, Galveston, Brazoria, Fort Bend, Chambers, Montgomery, Austin, Liberty and Waller. The Gulf of Mexico, which borders the metro to the southeast, provides access to markets around the world via the Port of Houston, making it a prime location for exports. Local industries have diversified from oil to technology and healthcare. Many companies provide goods and services for the large population growth, which has sprawled, primarily to the north and west. The city of Houston is the largest in the metro with 2.3 million residents.









#### METROPLEX GROWTH

#### **ECONOMY**

The economy is diversifying to include biotechnology, distribution, nanotechnology and logistics; the metro remains the center of energy production. Local product manufacturing is a large segment of the economy and includes paper, electrical and electronic machinery, iron, steel and petrochemicals. Healthcare is gaining economic prominence. Specialized medical education and training institutions boost the local economy and supply a growing hospital system. The Port of Houston is one of the country's busiest for exports, supplying thousands of jobs and generating billions of dollars in revenue.























#### METROPLEX GROWTH

The Houston metro is expected to add 755,200 people through 2024 and roughly 21 percent of these residents are in the 20- to 34-year-old cohort. During the same period, nearly 274,800 households will be formed, generating demand for housing. The homeownership rate of 57 percent is on par with the national rate. The median home price of \$250,000 is below that the U.S.







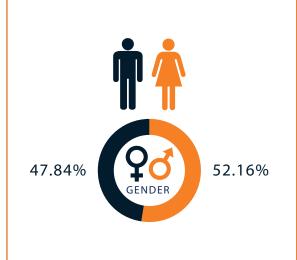


#### QUALITY OF LIFE

Outdoor activities abound in Houston as a result of the city's favorable location and climate. More than a dozen state parks and recreation areas lie within a short drive of Houston, as well as more than 500 parks and open spaces and various cultural venues and museums. Johnson Space Center is a popular tourist and educational destination. The metro is also known internationally for its medical community and is home to the Texas Medical Center, the largest of its kind in the world. Houston hosts four professional sports teams: the Houston Texans, the Houston Astros, the Houston Rockets and the Houston Dynamo.











POPULATION	1 Miles	3 Miles	5 Miles
2025 Projection			
Total Population	14,371	139,330	335,691
<ul><li>2020 Estimate</li></ul>			
Total Population	13,708	130,267	315,420
<ul><li>2010 Census</li></ul>			
Total Population	12,560	116,157	282,071
<ul><li>2000 Census</li></ul>			
Total Population	8,680	83,504	213,596
<ul><li>Daytime Population</li></ul>			
2020 Estimate	9,325	127,093	321,563
HOUSEHOLDS	1 Miles	3 Miles	5 Miles
<ul><li>2025 Projection</li></ul>			
Total Households	4,497	43,573	107,985
<ul><li>2020 Estimate</li></ul>			
Total Households	4,298	41,097	101,801
Average (Mean) Household Size	3.20	3.15	3.09
■ 2010 Census			
Total Households	3,871	36,338	89,948
<b>2000 Census</b>			
Total Households	2,895	28,716	73,582

HOUSEHOLDS BY INCOME	1 Miles	3 Miles	5 Miles
2020 Estimate			
\$200,000 or More	0.92%	0.87%	2.09%
\$150,000 - \$199,000	4.36%	2.15%	2.93%
\$100,000 - \$149,000	12.33%	8.40%	9.84%
\$75,000 - \$99,999	13.55%	10.24%	11.21%
\$50,000 - \$74,999	22.20%	19.45%	18.81%
\$35,000 - \$49,999	14.08%	16.44%	15.70%
\$25,000 - \$34,999	10.70%	14.42%	13.37%
\$15,000 - \$24,999	11.02%	14.67%	13.48%
Under \$15,000	10.84%	13.36%	12.56%
Average Household Income	\$63,930	\$53,535	\$61,052
Median Household Income	\$53,766	\$41,314	\$44,804
Per Capita Income	\$20,044	\$16,892	\$19,719
POPULATION PROFILE	1 Miles	3 Miles	5 Miles
Population By Age			
2020 Estimate Total Population	13,708	130,267	315,420
Under 20	34.27%	35.36%	33.49%
20 to 34 Years	24.56%	26.01%	25.09%
35 to 39 Years	7.70%	8.14%	7.84%
40 to 49 Years	13.62%	12.75%	12.65%
50 to 64 Years	14.74%	12.90%	13.86%
Age 65+	5.13%	4.84%	7.08%
Median Age	29.41	28.67	29.95
Population 25+ by Education Level			
2020 Estimate Population Age 25+	7,900	74,088	185,881
Elementary (0-8)	7.22%	12.12%	12.02%
Some High School (9-11)	11.08%	13.43%	12.60%
High School Graduate (12)	27.51%	29.15%	27.88%
Some College (13-15)	26.49%	22.87%	21.82%
Associate Degree Only	6.83%	6.47%	6.21%
Bachelors Degree Only	11.80%	8.84%	11.27%
Graduate Degree	5.88%	3.68%	4.76%
Time Travel to Work			
Average Travel Time in Minutes	32	32	33



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#### INFORMATION ABOUT BROKERAGE SERVICES

Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords.

11-2-2015

#### ΓYPES OF REAL ESTATE LICENSE HOLDERS:

- A BROKER is responsible for all brokerage activities, including acts performed by sales agents sponsored by the broker.
- A SALES AGENT must be sponsored by a broker and works with clients on behalf of the broker.

A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or party that the broker represents):

- Put the interests of the client above all others, including the broker's own interests;
- Inform the client of any material information about the property or transaction received by the broker;
- Answer the client's questions and present any offer to or counter-offer from the client; and
- Treat all parties to a real estate transaction honestly and fairly.

#### A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSACTION:

AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the property owner's agent through an agreement with the owner, usually in a written listing to sell or property management agreement. An owner's agent must perform the broker's minimum duties above and must inform the owner of any material information about the property or transaction known by the agent, including information disclosed to the agent or subagent by the buyer or buyer's agent.

AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by agreeing to represent the buyer, usually through a written representation agreement. A buyer's agent must perform the broker's minimum duties above and must inform the buyer of any material information about the property or transaction known by the agent, including information disclosed to the agent by the seller or seller's agent.

AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the parties the broker must first obtain the written agreement of each party to the transaction. The written agreement must state who will pay the broker and, in conspicuous bold or underlined print, set forth the broker's obligations as an intermediary. A broker who acts as an intermediary:

- Must treat all parties to the transaction impartially and fairly;
- May, with the parties' written consent, appoint a different license holder associated with the broker to each party (owner and buyer) to communicate with, provide opinions and advice to, and carry out the instructions of each party to the transaction.
- Must not, unless specifically authorized in writing to do so by the party, disclose:
- that the owner will accept a price less than the written asking price;
- that the buyer/tenant will pay a price greater than the price submitted in a written offer; and
- any confidential information or any other information that a party specifically instructs the broker in writing not to disclose, unless required to do so by law.

AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transaction without an agreement to represent the buyer. A subagent can assist the buyer but does not represent the buyer and must place the interests of the owner first.

TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SHOULD BE IN WRITING AND CLEARLY ESTABLISH:

- The broker's duties and responsibilities to you, and your obligations under the representation agreement.
- Who will pay the broker for services provided to you, when payment will be made and how the payment will be calculated.

LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for information purposes. It does not create an obligation for you to use the broker's services. Please acknowledge receipt of this notice below and retain a copy for your records.

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