www.TAG-Industrial.com

OFFERING MEMORANDUM

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# ATCO STRUCTURES & LOGISTICS USA INC. 1106 NORTH TEMPLE DRIVE

DIBOLL, TX 75941



### NON-ENDORSEMENT & DISCLAIMER NOTICE

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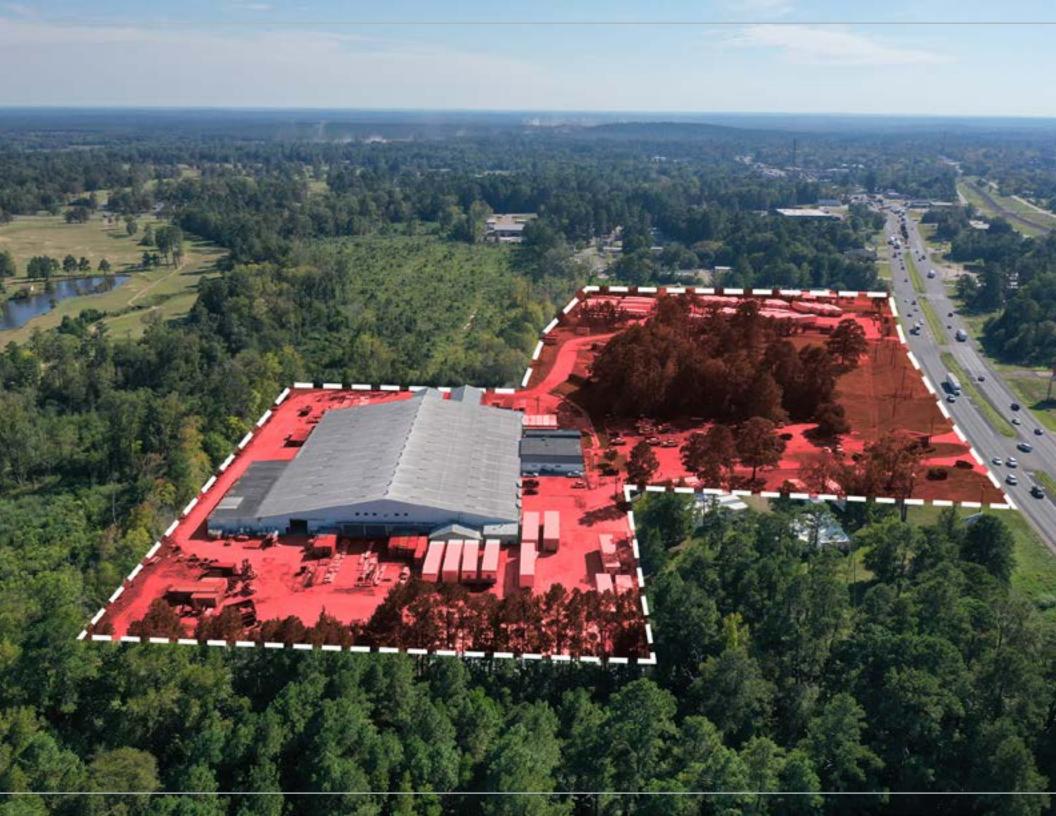
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### Marcus & Millichap

TAG INDUSTRIAL GROUP

OFFICES THROUGHOUT THE U.S. AND CANADA www.marcusmillichap.com



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# SECTION 1 INVESTMENT OVERVIEW

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### ATCO STRUCTURES & LOGISTICS USA INC. 1106 NORTH TEMPLE DRIVE, DIBOLL, TX 75941

#### INVESTMENT HIGHLIGHTS

• 97,148-Square Foot Manufacturing Asset Situated on 18.61 Acres

- Highly Functional Asset Featuring 18' Clear Heights, Ten Grade Level Doors, and Metal Construction

• Excess Land for Further Development and Outside Storage

- Below Market Rent with Leases Expiring Soon Creates Lease Up Opportunity if Tenant Decides To Vacate In The Future

· Strategically Located Industrial Warehouse with Proximate Access to Major Freeways

• Real Estate Includes ATCO Group (Founded In 1947), A Global Gas Industry Tenant With 5 Locations Strategically Located Around

The United States

#### INVESTMENT OVERVIEW

Marcus & Millichap is pleased to present the opportunity to acquire the property located at 1106 North Temple Drive in Diboll, Texas, leased to ATCO. The subject manufacturing property consists of approximately 97,148-square feet of space and is situated on 18.61 acres of land. The asset is highly functional, featuring 18' clear height, ten grade-level doors, and metal construction. The below market rent and leases expiring soon creates a lease-up opportunity for an investor if the tenant decides to vacate. This strategically located industrial warehouse has proximate access to major freeways, excess land for further development, and outside storage. The ATCO Group (founded in 1947) is a global gas industry tenant with five locations strategically located around the United States.

With diverse products and services across many industries, ATCO is a one-stop provider of integrated energy, housing, transportation and infrastructure solutions. The company provides customers with innovative, sustainable solutions in the sectors that are fundamental to global growth and prosperity: housing, real estate, energy, water, transportation and agriculture. From the delivery of efficient and reliable energy for homes, businesses and communities, to affordable temporary and permanent buildings, ATCO builds communities, energizes industries and delivers customer-focused solutions like no other company in the world. Fueled by a team of approximately 6,500 people worldwide, ATCO offers comprehensive solutions and service excellence in: Structures & Logistics, Utilities, Energy Infrastructure, Transportation, and Commercial Real Estate. Over the course of their 70-year history, ATCO has worked in more than 100 countries around the world developing integrated solutions. (atco.com)

Located in the Lufkin market, the asset lies in an area that serves as a hub for Deep East Texas and Angelina County. At approximately 40,000 in population with around a 100,000 day-time population, Lufkin is the largest community between Tyler in northeast Texas and Houston on the Texas Coast and is conveniently equidistant to both. Lufkin is located at the junction of Hwy 69 and Hwy 59 and bisected by Hwy 103 which connects East Texas to Natchitoches and central Louisiana. Additionally, long term transportation plans will provide even better access to and from Lufkin as it is a planned HUB of the new Trans-Texas Corridor 69 project as well as a major expansion of the Hwy 103 "El Camino Real Hwy." Unlike other comfortably small communities, Lufkin is also home to both award-winning mass transit and municipal airports. Lufkin also lies within a Foreign Trade Zone. (lufkinedc.com) Industrial rents in the Lufkin Market are rising at a 2.3 percent annual rate during the fourth quarter of 2020, and have posted an average annual gain of 4.5 percent over the past three years. While 7,500-square feet has delivered over the past three years, nothing is currently underway. (CoStar)



## PROPERTY DETAILS // ATCO Structures & Logistics USA Inc.

### 1106 NORTH TEMPLE DRIVE,

DIBOLL, IA 75941	
Number of Suites	1
Number of Buildings	1
Total Square Feet	97,148
Warehouse Square Feet	86,848
Office Square Feet	10,300
Year Built	1976
Lot Size	18.61 Acres
Type of Ownership	Fee Simple
Clear Height	18′
Building Class	С
Tenancy	Single
Grade Level Doors	10
Sprinklers	Yes
Construction	Metal
Type of Lighting	Fluorescent
Age/Condition of Roofs	2017 Maintenance

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## OFFERING HIGHLIGHTS // ATCO Structures & Logistics USA Inc.

1106 NORTH TEMPLE DRIVE DIBOLL, TX 75941	
OFFERING PRICE	CAP RATE
\$1,150,000	12.18%
Offering Price	\$1,150,000
Cap Rate	12.18%
Price/SF	\$11.84
Total Square Feet	97,148
Occupancy	100.00%

\*Special Lease Provisions Exist. Contact Broker For Details.



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## OPERATING STATEMENT // ATCO Structures & Logistics USA Inc.

Income	Current		Per SF	
Scheduled Base Rental Income	140,027		1.44	
Expense Reimbursement Income				
Net Lease Reimbursement				
Insurance	34,002		0.35	
Real estate Taxes	24,990		0.26	
Total Reimbursement Income	\$58,992	100.0%	\$0.61	
Effective Gross Revenue	\$199,019		\$2.05	

Operating Expenses	Current	Per SF
Insurance	34,002	0.35
Real Estate Taxes	24,990	0.26
Total Expenses	\$58,992	\$0.61
Expenses as % of EGR	29.6%	
Net Operating Income	\$140,027	\$1.44

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## RENT ROLL // ATCO Structures & Logistics USA Inc.

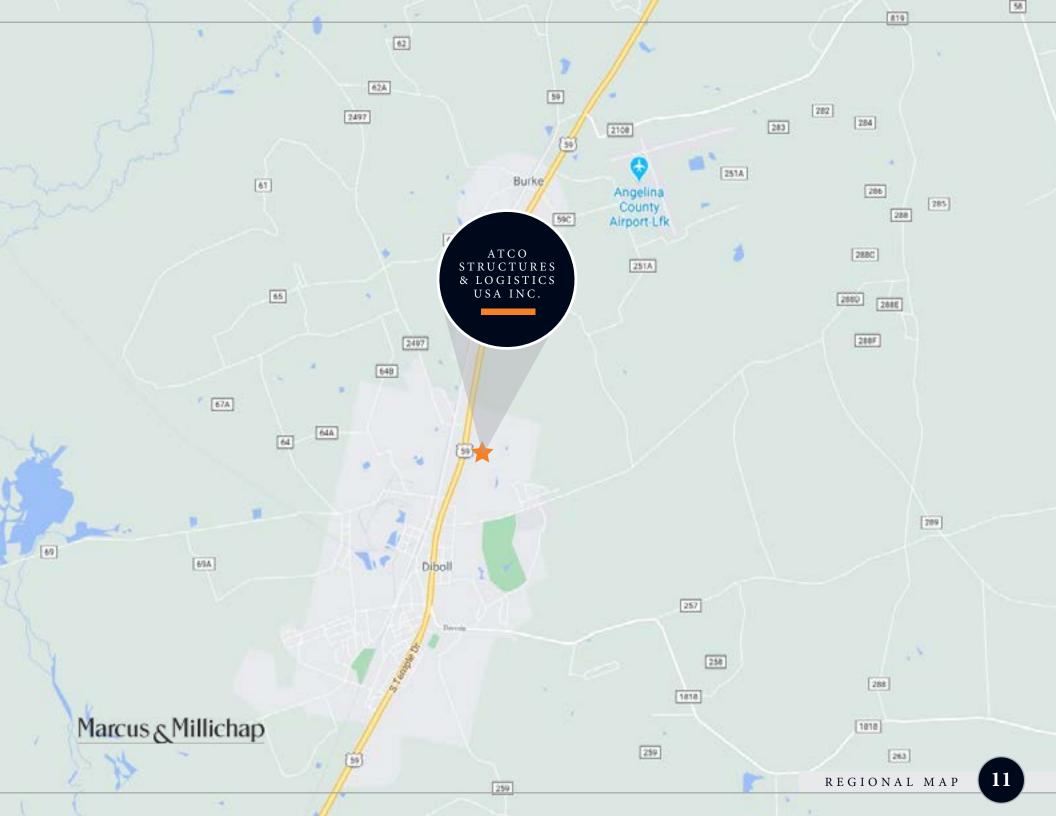
Tenant Name	Square Feet	% Bldg Share	Lea Comm.	se Dates Exp.	Annual Rent per Sq. Ft.	Total Rent Per Month	Total Rent Per Year	Lease Type	Renewal Options and Option Year Rental Information
ATCO	97,148	100.0%	11/1/04	10/31/21	\$1.44	\$11,669	\$140,027	NNN	Two (1)-Year Renewal Options
Total	97,148				\$1.44	\$11,669	\$140,027		
	Oc	ccupied Tenants: 1	Unc	ccupied Tenants: 0	Occupied GLA: 1	00.00%	Unoccupied GLA: 0.0	00%	
			Total Curr	ent Rents: \$11,669	Occupied Current Rents: \$11,669		Unoccupied Current	Rents: \$0	

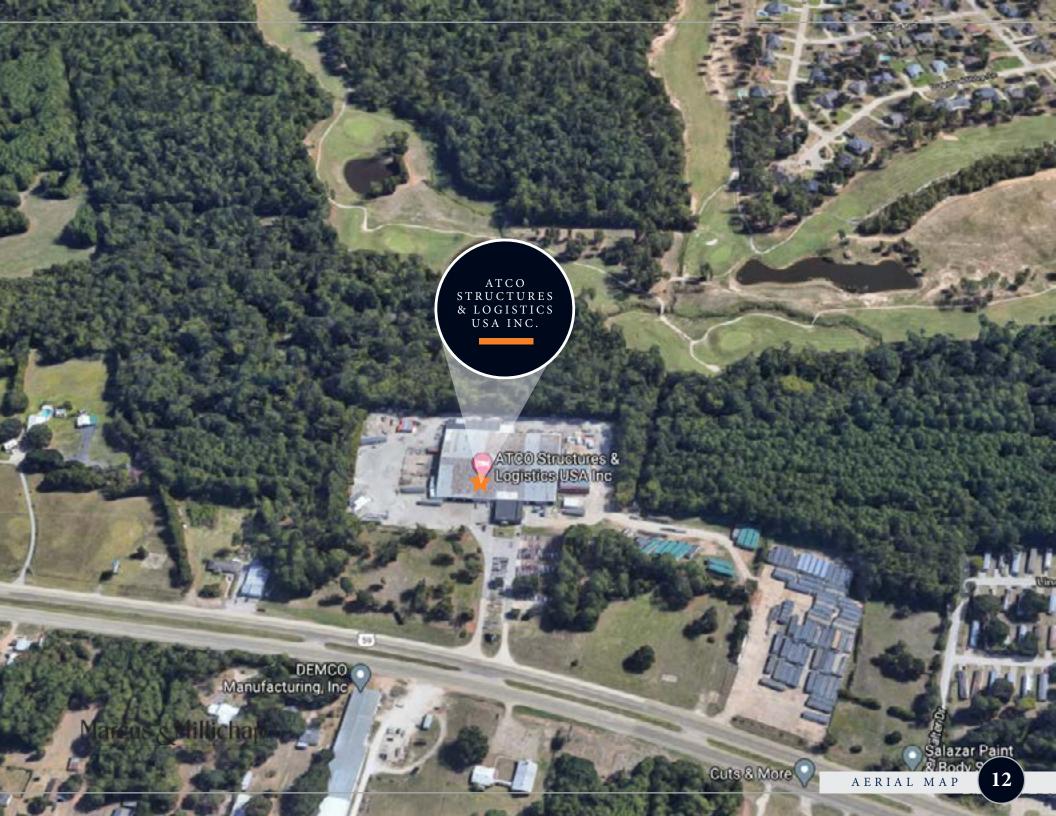
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# MARCUS & MILLICHAP CAPITAL CORPORATION CAPABILITIES

MMCC—our fully integrated, dedicated financing arm—is committed to providing superior capital market expertise, precisely managed execution, and unparalleled access to capital sources, providing the most competitive rates and terms.

We leverage out prominent capital market relationships with commercial banks, life insurance companies, CMBS, private and public debt/equity funds, Fannie Mae, Freddie Mac, and HUD to provide our clients with the greatest range of financing options.

Our dedicated, knowledgeable experts understand the challenges of financing and work tirelessly to resolve all potential issues for the benefit of our clients.



Closed 1,707 debt and equity financings in 2017



National platform operating within the firm's brokerage offices



\$5.63 billion total national volume in 2017



Access to more capital sources than any other firm in the industry

# WHY MMCC?

Optimum financing solutions to enhance value

Enhanced control through MMCC's ability to qualify investor finance contingencies

.....

Enhanced control through quickly identifying potential debt/equity sources, processing, and closing buyer's finance alternatives

Enhanced control through MMCC's ability to monitor investor/due diligence and underwriting to ensure timely, predictable closings

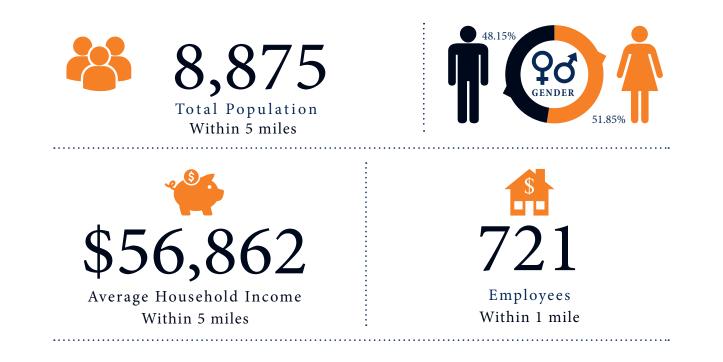


# SECTION 2 MARKET OVERVIEW

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# DEMOGRAPHICS // ATCO Structures & Logistics USA Inc.



# DEMOGRAPHICS // ATCO Structures & Logistics USA Inc.

POPULATION	1 Miles	3 Miles	5 Miles
2025 Projection			
Total Population	1,369	6,664	8,997
2020 Estimate			
Total Population	1,361	6,608	8,875
2010 Census			
Total Population	1,372	6,673	8,875
2000 Census			
Total Population	1,352	6,867	8,608
<ul> <li>Daytime Population</li> </ul>			
2020 Estimate	1,312	4,681	5,891
HOUSEHOLDS	1 Miles	3 Miles	5 Miles
2025 Projection			
Total Households	447	2,049	2,683
2020 Estimate			
Total Households	443	2,017	2,622
Average (Mean) Household Size	3.02	3.00	2.97
2010 Census			
= 2010 Census			
Total Households	444	2,005	2,578
	444	2,005	2,578

HOUSEHOLDS BY INCOME	1 Miles	3 Miles	5 Miles
2020 Estimate			
\$200,000 or More	0.64%	0.62%	1.42%
\$150,000 - \$199,000	2.14%	1.90%	2.29%
\$100,000 - \$149,000	8.10%	6.98%	8.03%
\$75,000 - \$99,999	11.47%	12.50%	13.15%
\$50,000 - \$74,999	24.36%	20.65%	20.32%
\$35,000 - \$49,999	17.18%	16.43%	15.93%
\$25,000 - \$34,999	10.05%	11.64%	11.40%
\$15,000 - \$24,999	9.66%	10.30%	10.48%
Under \$15,000	16.42%	18.96%	16.99%
Average Household Income	\$53,717	\$51,315	\$56,862
Median Household Income	\$47,929	\$44,757	\$46,554
Per Capita Income	\$17,734	\$17,365	\$18,287
POPULATION PROFILE	1 Miles	3 Miles	5 Miles
Population By Age			
2020 Estimate Total Population	1,361	6,608	8,875
Under 20	33.38%	29.95%	28.82%
20 to 34 Years	18.88%	19.19%	18.33%
35 to 39 Years	6.22%	7.08%	6.81%
40 to 49 Years	11.17%	12.56%	12.47%
50 to 64 Years	16.73%	19.62%	21.44%
Age 65+	13.63%	11.59%	12.12%
Median Age	33.11	35.62	37.11
Population 25+ by Education Level			
2020 Estimate Population Age 25+	817	4,219	5,801
Elementary (0-8)	11.77%	12.47%	12.03%
Some High School (9-11)	12.18%	14.36%	13.04%
High School Graduate (12)	38.54%	35.25%	34.49%
Some College (13-15)	19.94%	20.97%	22.05%
Associate Degree Only	4.47%	5.90%	6.32%
Bachelors Degree Only	6.59%	6.39%	7.35%
Graduate Degree	2.37%	1.77%	2.24%
<ul> <li>Time Travel to Work</li> </ul>			
Average Travel Time in Minutes	24	23	22

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#### INFORMATION ABOUT BROKERAGE SERVICES



Texas law requires all real estate license holders to give the following information about brokerage services to prospective buyers, tenants, sellers and landlords. 11-2-2015

<ul> <li>TYPES OF REAL ESTATE LICENSE HOLDERS:</li> <li>A BROKER is responsible for all brokerage activities, including acts performed</li> </ul>	by sales agents sponsored	by the broker				
<ul> <li>A BROKER is responsible for an proceinge activities, including acts performed</li> <li>A SALES AGENT must be sponsored by a broker and works with clients on be</li> </ul>						
<ul> <li>A BROKER'S MINIMUM DUTIES REQUIRED BY LAW (A client is the person or p</li> <li>Put the interests of the client above all others, including the broker's own intere</li> <li>Inform the client of any material information about the property or transaction</li> <li>Answer the client's questions and present any offer to or counter-offer from the</li> </ul>	sts; n received by the broker;	nts):				
• Treat all parties to a real estate transaction honestly and fairly.	-					
A LICENSE HOLDER CAN REPRESENT A PARTY IN A REAL ESTATE TRANSAC	CTION:					
AS AGENT FOR OWNER (SELLER/LANDLORD): The broker becomes the propert perform the broker's minimum duties above and must inform the owner of any mater buyer's agent.						
AS AGENT FOR BUYER/TENANT: The broker becomes the buyer/tenant's agent by above and must inform the buyer of any material information about the property or t			perform the broker's minimum duties			
<ul> <li>AS AGENT FOR BOTH - INTERMEDIARY: To act as an intermediary between the p and, in conspicuous bold or underlined print, set forth the broker's obligations as an i Must treat all parties to the transaction impartially and fairly;</li> <li>May, with the parties' written consent, appoint a different license holder associa party to the transaction.</li> <li>Must not, unless specifically authorized in writing to do so by the party, disclos that the owner will accept a price less than the written asking price;</li> <li>that the buyer/tenant will pay a price greater than the price submitted in a writt any confidential information or any other information that a party specifically</li> <li>AS SUBAGENT: A license holder acts as a subagent when aiding a buyer in a transact the owner first.</li> <li>TO AVOID DISPUTES, ALL AGREEMENTS BETWEEN YOU AND A BROKER SF</li> <li>The broker's duties and responsibilities to you, and your obligations under the the who will pay the broker for services provided to you, when payment will be m</li> <li>LICENSE HOLDER CONTACT INFORMATION: This notice is being provided for i a copy for your records.</li> </ul>	ntermediary. A broker who ated with the broker to each e: ten offer; and instructs the broker in writ ion without an agreement to IOULD BE IN WRITING A representation agreement. ade and how the payment w	a cats as an intermediary: a party (owner and buyer) to communicate with, provide opinions and advice to, ing not to disclose, unless required to do so by law. to represent the buyer. A subagent can assist the buyer but does not represent the AND CLEARLY ESTABLISH: vill be calculated.	and carry out the instructions of each			
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les Agent/Associate's Name License No. Email Phone						

Buyer/Tenant/Seller/Landlord Initials

Date

IABS 1-0



### ATCO STRUCTURES & LOGISTICS USA INC. 1106 NORTH TEMPLE DRIVE, DIBOLL, TX 75941

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